

<p align="center">State of Rhode Island and Providence Plantations Department of Business Regulation, Real Estate Section Pre-Licensing & Continuing Education Course List</p>										
*Revision Date: April 8, 2021										
SCHOOL & COURSE LIST:	<u>COURSE #:</u>	<u>HOURS:</u>	<u>Approval Date:</u>	<u>Expiration Date:</u>	<u>Course Type</u>	<u>Course Format</u>				
<u>1 ATTEMPT (avporealestate.com)</u>										
Rhode Island Real Estate		6	10/11/18	10/11/21	Core	Online				
Agent Safety and Liabilities		6	10/11/18	10/11/21	CEU	Online				
Rhode Island NAR Code of Ethics		3	7/16/20	07/16/23	CEU	Online				
Errors and Omissions and Real Estate Contracts		6	10/11/18	10/11/21	CEU	Online				
Transferring a Property		6	10/11/18	10/11/21	CEU	Online				
<u>360TRAINING.COM, INC.</u>										
Code of Ethics		6	04/11/19	04/11/22	Core	Online				
Fair Housing	60801001	4	04/11/19	04/11/22	Core	Online				
1031 Exchanges	144101001	2	04/11/19	04/11/22	CEU	Online				
Asset Management	67201001	3	04/11/19	04/11/22	CEU	Online				
Closing and Settlement Costs	79801621	3	04/11/19	04/11/22	CEU	Online				
Contracts, Purchases & Sales Agreements	141201001	3	04/11/19	04/11/22	CEU	Online				
Deeds	79201621	2	04/11/19	04/11/22	CEU	Online				
Environmental Hazards	58701621	3	04/11/19	04/11/22	CEU	Online				
Estimating the Gross Living Area	19009621	3	04/11/19	04/11/22	CEU	Online				
Home Inspection (On-Line)	68701001	3	04/11/19	04/11/22	CEU	Online				
Liens, Taxes & Foreclosures (On-Line)	14801621	3	04/11/19	04/11/22	CEU	Online				
Property Management (On-Line)	79401621	3	04/11/19	04/11/22	CEU	Online				
Real Estate Finance (On-Line)	60201621	3	04/11/19	04/11/22	CEU	Online				
Real Estate Math (On-Line)	79301631	3	04/11/19	04/11/22	CEU	Online				
Real Property Ownership & Land Use (On-Line)	92101621	3	04/11/19	04/11/22	CEU	Online				
Tax Favorable Real Estate Transactions (On-Line)	74701001	4	04/11/19	04/11/22	CEU	Online				
Titles & Records (On-Line)	74310621	3	04/11/19	04/11/22	CEU	Online				
<u>ADVANTAGE SCHOOL OF REAL ESTATE</u>										
<u>Pre-Licensing Sales Course 45 Hours</u>		45	02/08/18	02/08/21	Pre-Licensing	Classroom				
<u>AMBIVIEW LLC</u>										
Bulletproofing Your Transactions		3	07/16/20	07/16/23	CEU	Online				
Disclosure Fundamentals		4	07/16/20	07/16/23	CEU	Online				
Ethics in Business		3	07/16/20	07/16/23	Core	Online				
Fair Housing		3	07/16/20	07/16/23	CEU	Online				
Mortgage Fraud		4	07/16/20	07/16/23	CEU	Online				
Nature vs. Chemicals		4	07/16/20	07/16/23	Core	Online				
Real Estate Safety		3	07/16/20	07/16/23	CEU	Online				
Risk Awareness		4	07/16/20	07/16/23	CEU	Online				
The US Financial System		4	07/16/20	07/16/23	CEU	Online				
<u>ANIOS REALTY SCHOOL</u>										
Appraisal Process and Valuation		2	11/09/17	11/09/20	CEU	Classroom				
Residential Mortgage Market Update		2	08/10/17	08/10/20	CEU	Classroom				
National Economic Trends		2	12/14/17	12/14/20	CEU	Classroom				
<u>BIRCHWOOD CREDIT SERVICES</u>										
Understanding & Maximizing Consumer Credit Score		3	04/11/19	04/11/22	Core	Classroom				
<u>CATIC REAL ESTATE SCHOOL</u>										
No current offerings										
<u>CAPUTI REAL ESTATE EDUCATION:</u>										
<u>Pre-Licensing Sales Course 45 Hours</u>	100	45	02/11/21	02/11/24	Pre-Licensing	Classroom				

State of Rhode Island and Providence Plantations									
Department of Business Regulation, Real Estate Section									
Pre-Licensing & Continuing Education Course List									
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A Peek Behind the Closing Curtain	102	1	03/09/17	03/09/20	Core	Classroom			
Behind the "Closing" Curtain	101	3	02/13/20	02/13/23	Core	Classroom			
Code of Ethics		3	12/12/19	12/12/22	Core	Classroom			
Landed the Listing - Now What II?	104	3	03/09/17	03/09/20	Core	Classroom			
Oh My! Real Estate Disclosure & Inspection Law		3	03/09/17	03/09/20	Core	Classroom			
Residential Agreements	106	3	03/09/17	03/09/20	Core	Classroom			
Title Talk	103	3	03/09/17	03/09/20	Core	Classroom			
TRID Transactions	105	3	03/09/17	03/09/20	Core	Classroom			
Residential Real Estate P&S Agreements and Addendums	200	1	02/11/21	02/11/24	Core	Classroom			
Disclosure Forms and Inspection Law	300	3	02/13/20	02/13/23	Core	Classroom			
A "Peek" Behind the Closing Curtain	300A	1	02/13/20	02/13/23	Core	Classroom			
Landed the Listing, Now What?	400	1	02/11/21	02/11/24	Core	Classroom			
Tital Talk: Importance of Title and Tile Insurance	500	3	02/13/20	02/13/23	Core	Classroom			
Realtor Safety and Awareness	600	1	02/11/21	02/11/24	Core	Classroom			

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<u>CENTURY 21 FAST TRACK REAL ESTATE SCHOOL</u>										
<u>Pre-Licensing Sales Course 45 Hours</u>		45	12/14/17	12/14/20	Pre-Licensing	Classroom				
<u>COLDWELL BANKER RESIDENTIAL BROKERAGE R/E SCHOOL</u>										
Buyer's Interview	C31	3	04/12/18	04/12/21	Core	Classroom				
*Ethics & Real Estate	CR17CB	3	11/09/17	11/09/20	Core	Classroom				
Fair Housing	C44	3	11/09/17	11/09/20	Core	Classroom				
New Agency Law 2017	65	3	08/10/17	08/10/20	Core	Classroom				
Anatomy of a Commercial Building		3	10/10/19	10/10/22	CEU	Classroom				
Appraisal Process		3	10/10/19	10/10/22	CEU	Classroom				
Architectural Styles	CR1-A	3	08/10/17	08/10/20	CEU	Classroom				
Buyer Strategies	CBBS	6	12/13/18	12/13/21	CEU	Classroom				
Communicate With Success	RI 223	3	06/14/18	06/14/21	CEU	Classroom				
Conducting Open Houses	RI1234	3	06/14/18	06/14/21	CEU	Classroom				
Doing a CMA, Current & Historical Mkt Data	R-2011	3	08/10/17	08/10/20	CEU	Classroom				
Green: The Resource-Effective Home Remodels, Retrofits & Renovations	D1	6	08/10/17	08/10/20	CEU	Classroom				
Green: Representing Buyers & Sellers: Resource -Efficient Home's	D2	6	08/10/17	08/10/20	CEU	Classroom				
Legal Risk Reduction		3'	10/10/19	10/10/22	CEU	Classroom				
Modular Homes & Selling New Construction	RI030	3	12/14/17	12/14/20	CEU	Classroom				
Residential New Construction	RC45	3	10/10/19	10/10/22	CEU	Classroom				
Senior Real Estate Specialist	D47	13	08/10/17	08/10/20	CEU	Classroom				
Sustainable Housing & Buildig Green - What Agents Should Know	CR11-CBRB	3	08/10/17	08/10/20	CEU	Classroom				
The Truth About Mold	CR12-CBRB	3	08/10/17	08/10/20	CEU	Classroom				
The Accredited Stages Professional Course	R-321	17	08/09/18	08/09/21	CEU	Classroom				
AMPI Achieve Maximum Production		15	08/09/18	08/09/21	CEU	Classroom				
<u>D'ELLENA LAW CENTER FOR EDUCATION</u>										
It Costs to Sell - Navigating Hidden Fees	101	3	10/12/17	10/12/20	Core	Classroom				
Taxing the Transaction	103	3	10/12/17	10/12/20	Core	Classroom				
Understanding the Contract	104	3	10/12/17	10/12/20	Core	Classroom				
Bank Owner Addendums, A Review of Alternative Inventory	115	1	12/12/19	12/12/22	CEU	Classroom				
Closing your 1st Transaction, What happens After your Client Signs the P&S with Lender Title	116	2	12/12/19	12/12/22	CEU	Classroom				
Crossing State Lines - The Difference Between Real Estate Practice in MA & RI	120	1	12/12/19	12/12/22	CEU	Classroom				
Navigating Appraisal Issues	119	1	12/12/19	12/12/22	CEU	Classroom				
Navigating the Non-Resident Transaction	108	3	10/12/17	10/12/20	CEU	Classroom				
New Construction: The Good, The Bad and the Ugly		1	07/16/20	07/16/20	Core	Classroom				
New & Improved MLS Form Review	109	3	10/12/17	10/12/20	CEU	Classroom				
The Impact of Trusts & Probates on the Sale of Real Estate, Who's the Client	110	1	02/14/19	02/14/22	CEU	Classroom				
Fielding Post Closing Issues	111	1	02/14/19	02/14/22	CEU	Classroom				
Maximizing Credits & Adjusting Expecations a Review of Closing Cost Credits	112	1	02/14/19	02/14/22	CEU	Classroom				
Protecting Your Client, a Review of Deeds & Additional Provisions	113	1	02/14/19	02/14/22	CEU	Classroom				
Representing an Entity What they Don't know can hurt Them	114	1	02/14/19	02/14/22	CEU	Classroom				
Sales of Buyers Property Addendum & Other Components	115	1	04/11/19	04/11/22	CEU	Classroom				
The Short Sale Experience	117	2	12/12/19	12/12/22	CEU	Classroom				
Why that Mortgage Program	118	2	12/12/19	12/12/22	CEU	Classroom				
<u>EASTERN REAL ESTATE SCHOOL</u>										
<u>Pre-Licensing Sales Course 45 Hours</u>		45	07/16/20	07/16/23	Pre-Licensing	Classroom				
<u>Broker - 90</u>		90	07/16/20	07/16/23	Pre-Licensing	Classroom				
Anti-Trust	GRE111	3	03/09/17	03/09/20	Core	Classroom				
Closing & Settlement	GRE107	3	03/09/17	03/09/20	Core	Classroom				
Fair Housing	REC3	3	03/09/17	03/09/20	Core	Classroom				
Financing	GRE125	3	03/09/17	03/09/20	Core	Classroom				
General Real Estate Laws	GRE110	3	03/09/17	03/09/20	Core	Classroom				

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Landlord and Tenant Laws	REC104	3	03/09/17	03/09/20	Core	Classroom				
Law of Contracts	REC2	3	03/09/17	03/09/20	Core	Classroom				
RI License Law	REC5	3	03/09/17	03/09/20	Core	Classroom				
Appraisal Process	GRE126	3	03/09/17	03/09/20	CEU	Classroom				
Auctions & Foreclosures	GRE128	3	03/09/17	03/09/20	CEU	Classroom				
Commercial Leasing & Leases	GRE132	3	03/09/17	03/09/20	CEU	Classroom				
Effective Open Houses & Safety	GRE136	3	03/09/17	03/09/20	CEU	Classroom				
Investment Property	GRE129	3	03/09/17	03/09/20	CEU	Classroom				
National Economic Trends & Modern Issues	GRE134	3	03/09/17	03/09/20	CEU	Classroom				
Offers and Negotiating	GRE135	3	03/09/17	03/09/20	CEU	Classroom				
<u>EQUITY NATIONAL TITLE</u>										
National & Regional Economic Trends & The Affect on RI Market		3	12/12/19	12/12/22	CEU	Classroom				
The Mortgage Market & Financing Real estate Today		3	12/12/2019	12/12/22	CEU	Classroom				
The Appraisal Process & Real Estate Valuation		3	2/13/2020	02/13/23	CEU	Classroom				
Contract Law & RI Residential Real Estate Transactions		3	2/13/2020	02/13/23	CEU	Classroom				
Intro to Real Estate Title & Title Insurance		3	2/13/2020	02/13/23	CEU	Classroom				
<u>EXCEL REALTY SCHOOL</u>										
<u>Pre-Licensing Sales Course 45 Hours</u>	101	45	5/11/2017	05/11/20	Core	Classroom				
Understanding Agency	201	3	5/11/2017	05/11/20	CEU	Classroom				
HUD Broker Registration - NAID Approval	505	3	5/11/2017	05/11/20	CEU	Classroom				
Successfully Selling HUD Homes	506	3	5/11/2017	05/11/20	CEU	Classroom				
Effective Modern Communication	501	3	3/8/2018	03/08/21	CEU	Classroom				
Real Estate as a Profession	504	3	3/8/2018	03/08/21	CEU	Classroom				
Technology for Realtors	500	3	3/8/2018	03/08/21	CEU	Classroom				
Lending Basics for Realtors *Core	507	3	3/8/2018	03/08/21	CEU	Classroom				
Lead Hazards	202	3	8/9/2018	08/09/21	Lead Course	Classroom				
<u>GREATER PROVIDENCE BOARD OF REALTORS</u>										
Code of Ethics	100	3	07/16/20	07/16/23	Core	Classroom				
Bridge the Gap with Intentional Inclusion		3	12/08/16	12/08/19	Core	Classroom				
Pathways to Professionalism	LL6	2	02/11/21	02/11/24	Core	Classroom				
Understanding Financing for the First Time Home Buyer	LL1	2	02/11/21	02/11/24	Core	Classroom				
Understanding the Appraisal Process	LL3	2	02/11/21	02/11/24	Core	Classroom				
Understanding the Purchase and Sales Agreement	LL7	2	02/11/21	02/11/24	Core	Classroom				
Doing Business Across State Lines	LL4	2	02/11/21	02/11/24	CEU	Classroom				
Safety and Real Estate	LL5	2	03/08/18	03/08/21	CEU	Classroom				
Safety First - Safety for All	204	3	10/11/18	10/11/21	CEU	Classroom				
Getting Started Real Estate Basics	204	3	03/08/18	03/08/21	CEU	Classroom				
Buyers, Seller and You	203	3	04/12/18	04/12/21	CEU	Classroom				
The Secrets of Embracing Diversity, Equity and Inclusion		1	04/08/21	04/08/24	CEU	Classroom				
<u>HONDROS COLLEGE</u>										
NAR: May the Code be with You		4	11/08/18	11/08/21	Core	Online				
Helping Clients Understand Real Estate Finances		3	11/08/18	11/08/21	Core	Online				
The Residential Contract: Issues, Disputes and Solutions		4	11/08/18	11/08/21	Core	Online				
Evaluating Current Standards in Fair Housing		4	11/08/18	11/08/21	Core	Online				
Taking the Distress out of Distressed Properties		3	11/08/18	11/08/21	CEU	Online				
Marijuana Legalization and the Real Estate Industry		3	11/08/18	11/08/21	CEU	Online				
What's the FHA Appraiser Looking For?		3	11/08/18	11/08/21	CEU	Online				
What Does it Mean to be Green		3	11/08/18	11/08/21	CEU	Online				
Real Estate Disclosure Issues: Buyer and Seller Obligations		3	11/08/18	11/08/21	CEU	Online				
Property Tax and Mortgage Valuation		3	11/08/18	11/08/21	CEU	Online				

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Performing Quality BPOs		4	11/08/18	11/08/21	CEU	Online					
Basic Construction Review		7	11/08/18	11/08/21	CEU	Online					
Property and Valuation Analysis for FHA		7	11/08/18	11/08/21	CEU	Online					
<u>HUNTER ACADEMY OF REAL ESTATE</u>											
Code of Ethics and Standards of Practice		3	04/11/19	04/11/22	Core	Classroom					
Fair Housing		3	02/14/19	02/14/22	Core	Classroom					
Landlord-Tenant Law		3	10/10/19	10/10/22	Core	Classroom					
Law of Contracts		3	10/10/19	10/10/22	Core	Classroom					
Conducting Open Houses and Showings for Success and Safety		3	10/10/19	10/10/22	CEU	Classroom					
Growing Your Business Through Technology		3	11/08/18	11/08/21	CEU	Classroom					
Investment Real Estate		3	09/14/17	09/14/20	CEU	Classroom					
Spetic Systems in Rhode Island		3	09/14/17	09/14/20	CEU	Classroom					
<u>IMPACT REAL ESTATE EDUCATION</u>											
<u>Pre-Licensing Sales Licensing Course - 45 Hrs.</u>		45	08/08/19	08/08/22	Pre-Licensing	Classroom					
<u>INTERNACHI</u>											
Home Energy Efficiency for Real Estate Professionals		4	08/13/20	08/13/23	CEU	Online					
Home Energy Score for Real Estate Professionals		2	02/11/21	02/11/24	CEU	Online					
Saving Home Energy for Real Estate Professionals		2	12/12/19	12/12/22	CEU	Online					
<u>INVESTMENT PROPERTY EXCHANGE SERVICES, INC.</u>											
No current offerings											
<u>KEEP ME CERTIFIED</u>											
Ethics		3	02/11/21	02/11/24	Core	Online					
Mandatory Fair Housing		3	02/11/21	02/11/24	CEU	Online					
Building Relationships with Buyers		3	02/11/21	02/11/24	Core	Online					
Financing a Home Personal Credit		3	02/11/21	02/11/24	CEU	Online					
Building Realtionship with Sellers		3	02/11/21	02/11/24	Core	Online					
Financing a Home The New Rules		3	02/11/21	02/11/24	CEU	Online					
Real Estate Technology Today		2	02/11/21	02/11/24	CEU	Online					
Real Estate Obstacles: Overcoming Objections		3	02/11/21	02/11/24	CEU	Online					
Understanding the Appraisal		3	02/11/21	02/11/24	CEU	Online					
<u>KW ACADEMY</u>											
DOT Loop Best Pratices	101	3	11/09/17	11/09/20	CEU	Classroom					
Getting to Know the P&S Agreement	200	3	11/09/17	11/09/20	CEU	Classroom					
Understadning Contingency Dates in the P&S	300	2	12/14/14	12/14/20	CEU	Classroom					
New & Improved MLS Form Review	201	1	12/14/17	12/14/20	CEU	Classroom					
Reverse Mortgages-Are they Right for your Clients?	MM8	1	06/14/18	06/14/21	CEU	Classroom					
Renovation Loans Why not to Avoid them & How?	MM4	1	06/14/18	06/14/21	CEU	Classroom					
The Mortgage Process	101	1	06/14/18	06/14/21	CEU	Classroom					
Mortgage Process	201	1	06/14/18	06/14/21	CEU	Classroom					
Mortgage Process	301	1	06/14/18	06/14/21	CEU	Classroom					
Renovations Loans	MM4	1	06/14/18	06/14/21	CEU	Classroom					
First Time Home Buyer		1	06/14/18	06/14/21	CEU	Classroom					
RIH & First Time Home Buer Mortgage Options	MM9	1	06/14/18	06/14/21	CEU	Classroom					
It Costs to Sell-Navagating Hidden Fees	400	3	02/14/19	02/14/22	Core	Classroom					
The Impact of Trusts & Probates in the Sale of Real Estate	202	1	02/14/19	02/14/22	CEU	Classroom					
Navagating the Non-Resident Transactions		1	02/14/19	02/14/22	CEU	Classroom					
Fielding Post Closing Issues	205	1	02/14/19	02/14/22	CEU	Classroom					
Maximizing Credits & Adjusting Expectations a Review of Closing Clost Credits	206	1	02/14/19	02/14/22	CEU	Classroom					
Representing an Entity what They don't know can hurt them	207	1	02/14/19	02/14/22	CEU	Classroom					

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Protecting Your Client A Review of Types of Deeds & Provisions	208	1	02/14/19	02/14/22	CEU	Classroom			
Sales of Buyers Property Addendum & Other Components	209	1	04/11/19	04/11/22	CEU	Classroom			
Bank Owned Addendums, A Review of Alternative Inventory	501	1	12/12/19	12/12/22	CEU	Classroom			
The Short Sale Experience	500	2	12/12/19	12/12/22	CEU	Classroom			
<u>LEE INSTITUTE</u>									
<u>Pre-Licensing Sales Course 45 Hours</u>		45	04/08/21	04/08/24	Pre-Licensing	Classroom			
<u>MA RI & ME CHAPTER OF THE APPRAISAL INSTITUTE</u>									
2018-2019 USPAP Update Course		7	03/08/18	03/08/21	CEU	Classroom			

State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
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<u>MCKISSOCK, LLC</u>						
Commercial Real Estate 101		3	8/13/2020	08/13/23	CEU	Online
Getting Down to the Facts about Fair Housing	6212	3	06/14/18	06/14/21	Core	Online
Know the Code: Your Guide to the Code of Ethics	6192	3	06/14/18	06/14/21	Core	Online
Lead Hazard Awareness Seminar for Real Estate Professionals		3	07/16/20	07/16/23	Lead Course	Online
A New Look at Contract Law (Online)		3	12/12/19	12/12/22	Core	Online
Educating Sellers		2	12/12/18	12/13/21	CEU	Online
Ethics in the Age of Disruption		3	12/10/20	12/10/23	Core	Online
Fair Housing		4	04/08/21	04/08/24	Core	Online
Finding Your Focus: Niche Marketing for Real Estate	6575	3	04/11/19	04/11/22	CEU	Online
From Contract to Closing: A breakdown of the Real Estate Market	6668	2	06/13/19	06/13/22	CEU	Online
Getting Down to the Facts about Fair Housing		3	04/08/21	04/08/24	CEU	Online
Going Green: Elements of an Eco-Friendly Home		3	02/13/20	02/13/23	CEU	Online
Helping Buyers Narrow in on Their Dream Home		1	10/08/20	10/08/23	CEU	Online
Helping Clients Understand Real Estate Financing		3	04/08/21	04/08/24	CEU	Online
How is the Legalization of Marijuana Affecting the Real Estate Market		3	03/09/17	03/09/20	CEU	Online
How to Work with Real Estate Investors-Part 1	5249	3	02/11/21	02/11/24	CEU	Online
How to Work with Real Estate Investors-Part 2	5557	3	02/11/21	02/11/24	CEU	Online
Jman's Tech Tools		3	08/13/20	08/13/23	CEU	Online
Liens, Taxes and Foreclosures		3	05/11/17	05/11/20	CEU	Online
Managing Online transactions (Demonstrated with dotloopy)		3	06/13/19	06/13/22	CEU	Online
Millennials are Changing Real Estate: Are you Ready	6340	2	02/14/19	02/14/22	CEU	Online
NAR: May the Code be with You		3	10/08/20	10/08/23	Core	Online
Performing Quality BPOs		4	02/11/21	02/11/24	CEU	Online
Preparing a Listing Agreement: An In-Depth Look	5190	3	08/13/20	08/13/23	CEU	Online
Real Estate Investing: Beyond the Basics	5898	4	02/11/21	02/11/24	CEU	Online
Real Estate Safety: Protect Yourself and Your Clients	6570	3	04/11/19	04/11/22	CEU	Online
The Doctor is In: Diagnosing Your Risk Management		3	08/13/20	08/13/23	CEU	Online
The End of the Paper Trail: How to Conduct Paperless Transactions	6288	2	02/14/19	02/14/22	CEU	Online
The Nuts and Bolts of Commercial Real Estate	6202	4	06/14/18	06/14/21	CEU	Online
The Secret of Residential Living		4	03/09/17	03/09/20	CEU	Online
Short Sales and Foreclosures	5881	3	02/11/21	02/11/24	CEU	Online
Taking the Distress Out of Distressed Properties		3	02/11/21	02/11/24	CEU	Online
Top Policy Issues Facing Brokerage Today		3	08/13/20	08/13/23	CEU	Online
Uncovering The Facts About Mortgage Financing	6499	3	02/14/19	02/14/22	CEU	Online
Using Retirement Assets to Purchase Real Estate	6354	2	02/14/19	02/14/22	CEU	Online
What Everyone Should Know About their Credit Score		2	3/9/2017	03/09/20	CEU	Online
Video is the Bomb		3	2/8/2018	02/08/21	CEU	Online
The Roadmap to Building a Modern RE Company		3	2/11/2021	02/11/24	CEU	Online
Smart Home Technology		2	8/9/2018	08/09/21	CEU	Online
Drama and the Code of Ethics		3	8/9/2018	08/09/21	CEU	Online
American with Disabilities Act ADA	6285	2	2/14/2019	02/14/22	CEU	Online
Educating Homebuyers		3	2/14/2019	02/14/22	CEU	Online
Intro to Property Management Market Analysis Risk Management & Maintenance		3	2/14/2019	02/14/22	CEU	Online
Real Estate Taxes		3	2/14/2019	02/14/22	CEU	Online
What Everyone Should Know About their Credit History		3	2/13/2020	02/13/23	CEU	Online
<u>MBITION LLC</u>						
ADA and Fair Housing	52	3	08/09/18	08/09/21	Core	Online
Ethics in Real Estate	224	3	04/11/19	04/01/22	Core	Online
Basic Real Estate Finance	54	6	08/09/18	08/09/21	CEU	Online
Concepts in Appraising Green Residential Bbuildings		3	11/08/18	11/08/21	CEU	Online
Cost Approach Overview	58	6	10/08/20	10/08/23	CEU	Online
Green Home Construction	4608	6	02/11/21	02/11/24	CEU	Online
Green Home Features	4611	3	02/11/21	02/11/24	CEU	Online

State of Rhode Island and Providence Plantations Department of Business Regulation, Real Estate Section Pre-Licensing & Continuing Education Course List										
*Revision Date: April 8, 2021										
SCHOOL & COURSE LIST:	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format				
Income Capitalization Overview	59	6	10/08/20	10/08/23	CEU	Online				
Prequalifying Your Buyer in Today's Market	64	3	10/08/20	10/08/23	CEU	Online				
Real Estate Math	51	3	08/09/18	08/09/21	CEU	Online				
Sales Comparison Approach	62	6	10/08/20	10/08/23	CEU	Online				
Short Sales and Foreclosures	63	3	04/11/19	04/11/22	CEU	Online				
Tax Advantages of Home Ownership	57	6	08/09/18	08/09/21	CEU	Online				
Tax Free Exchanges	56	3	08/09/18	08/09/21	CEU	Online				
Technology Trends in Real Estate		3	12/14/17	12/14/20	CEU	Online				
Safety First: Crime Prevention & Self Defense for RE Pros		3	04/08/21	04/08/24	CEU	Online				
<u>MOVEMENT SCHOOL</u>										
First Time Homebuyers	MM1	1	12/12/2019	12/12/22	CEU	Classroom				
<u>NATIONAL SCHOOL OF REAL ESTATE, INC.</u>										
No current offerings										
<u>NBL INC., DBA NAT'L BUSINESS INSTITUTE</u>										
No current offerings										
<u>NEW ENGLAND REAL ESTATE ACADEMY</u>										
Appraisal Process	9138	3	06/13/19	06/13/22	Core	Classroom				
Investment Property Analysis	9139	3	06/13/19	06/13/22	Core	Classroom				
1031 Tax Deferred Exchanges	3295	2	08/09/18	08/09/21	CEU	Classroom				
Residential Finance In Today's Market	5202	2	06/13/19	06/13/22	CEU	Classroom				
*Residential Finance and TRID	5201	3	06/13/19	06/13/22	CEU	Classroom				
<u>NORTHERN RI BOARD OF REALTORS, INC.</u>										
Fair Housing	NRI-100	2	08/08/19	08/08/22	Core	Classroom				
Practical Understanding of RI Agency Law	NRI-150	2	08/08/19	08/08/22	Core	Classroom				
Cyber Security & Fraud		3	02/11/21	02/11/24	CEU	Classroom				
<u>NORTHEASTERN BUSINESS ACADEMY LLC</u>										
Real Estate Pre-Licensing		45	02/11/21	02/11/24	Pre-Licensing	Classroom				
<u>ONLINEED, INC.</u>										
Advanced Contract Law		4	07/16/20	07/16/23	Core	Online				
Environmental Issues 1		3	07/16/20	07/16/23	Core	Online				
Environmental Issues 2		3	07/16/20	07/16/23	Core	Online				
Ethics		3	07/16/20	07/16/23	Core	Online				
Fair Housing		3	07/16/20	07/16/23	Core	Online				
Green Real Estate		2	07/16/20	07/16/23	CEU	Online				
Home Measurement Basics for Real Estate Agents		3	05/11/17	05/11/20	CEU	Online				
Inside the New Appraisal Process		6	05/11/17	05/11/20	CEU	Online				
Non Traditional Mortgages		3	07/16/20	07/16/23	Core	Online				
Residential Property Inspection		3	07/16/20	07/16/23	CEU	Online				
Risk Management		3	07/16/20	07/16/23	CEU	Online				
The Power Of Staging		3	05/11/17	05/11/20	CEU	Online				
<u>PELLETIER MARSHALL & CLARK, LLC</u>										
Doing Business Across State Lines		4	07/16/20	07/16/23	Core	Classroom				
E-Closings: What's That?		3	08/13/20	08/13/23	CEU	Classroom				
Fundamentals in Furnaces, Air-Conditioning and Electrical Systems		3	08/13/20	08/13/23	Core	Classroom				
Law of Contracts		3	07/16/20	07/16/23	Core	Classroom				
Short Term Rentals: Do's and Don'ts		3	07/16/20	07/16/23	Core	Classroom				
Cyber Security & Fraud Within the Real Estate Industry	PMC101	3	10/11/18	10/11/21	CEU	Classroom				

State of Rhode Island and Providence Plantations											
Department of Business Regulation, Real Estate Section											
Pre-Licensing & Continuing Education Course List											
*Revision Date: April 8, 2021											
SCHOOL & COURSE LIST:	<u>COURSE #:</u>	<u>HOURS:</u>	<u>Approval Date:</u>	<u>Expiration Date:</u>	<u>Course Type</u>	<u>Course Format</u>					
After the Home Purchase		2	02/13/20	02/13/23	CEU	Classroom					
Common Pitfalls and How to Avoid Them		3	02/13/20	02/13/23	CEU	Classroom					
<u>PROVIDENCE PRESERVATION SOCIETY</u>											
No current offerings											
<u>PREFERRED SYSTEMS INC.</u>											
Mold: What you need to Know about Mold and how to read Air Sampling Reports		3	02/14/19	02/14/22	CEU	Classroom					
The 10 most Common Home Defects: For RE Agents		3	02/14/19	02/14/22	CEU	Classroom					
Managing the Home Inspection		3	02/14/19	02/14/22	CEU	Classroom					
Going Green: What real estate Agents need to know.		3	02/14/19	02/14/22	CEU	Classroom					
Home Staging by the Book		2	04/11/19	04/11/22	CEU	Classroom					
Listing Your Luxury Property		2	04/11/19	04/11/22	CEU	Classroom					
Preparing Homes to Sell Quickly		1	04/11/19	04/11/22	CEU	Classroom					
<u>RB REAL ESTATE TRAINING</u>											
Home Inspections		2	8/8/2019	08/08/22	CEU	Classroom					
Renovation Lending		2	8/8/2019	08/08/22	CEU	Classroom					
Selling the Sun - Solar in Residential Real Estate Transactions		2	8/8/2019	08/08/22	CEU	Classroom					
<u>RESIDENTIAL PROPERTIES LTD. SCHOOL OF REAL ESTATE</u>											
<u>Pre-Licensing Sales Course 45 Hours</u>	Resi 001	45	12/12/2019	12/12/22	Pre-Licensing	Classroom					
Agency and Beyond		2	12/12/2019	12/12/22	Core	Classroom					
Contracts Used in the Real Estate Business - RI vs MA		1	12/12/2019	12/12/22	Core	Classroom					
Essential Elements of the Listing Presentation		2	12/12/2019	12/12/22	Core	Classroom					
Fair Housing Explained		2	12/12/2019	12/12/22	Core	Classroom					
Military Certificate		2	12/12/2019	12/12/22	Core	Classroom					
Understanding the Mortgage Process		2	12/12/2019	12/12/22	Core	Classroom					
Closing the Transaction		1	12/12/2019	12/12/22	CEU	Classroom					
Introduction to Dot Loop		1	12/12/2019	12/12/22	CEU	Classroom					
Servicing the Rental Client		2	12/12/2019	12/12/22	CEU	Classroom					
Understanding the needs of Relocation Client		2	12/12/2019	12/12/22	CEU	Classroom					
<u>RESIDENTIAL REAL ESTATE COUNCIL</u>											
FORMERLY THE COUNCIL FOR RESIDENTIAL SPECIALIST (CRS)											
Succeeding in the Luxury Home Market	RS-128	8	6/13/2019	06/13/22	CEU	Classroom					
<u>REAL ESTATE INSTITUTE OF RHODE ISLAND</u>											
<u>Pre-Licensing Sales Course</u>		45	08/13/20	08/13/23	Pre-Licensing	Classroom					
You Inc.		3	03/08/18	03/08/21	CEU	Classroom					
Code of Ethics		3	04/12/18	04/12/21	Core	Classroom					
Instagram Tips for Beginners		2	12/12/19	12/12/22	CEU	Classroom					
Facebook Page - Tips for Begnners		3	12/12/19	12/12/22	CEU	Classroom					
Twitter Tips for Real Estate Beginners		3	12/12/19	12/12/22	CEU	Classroom					
<u>REAL ESTATE MASTERY UNIVERSITY</u>											
<u>Pre-Licensing Sales Course 45 Hours</u>		45	10/08/20	10/08/2							

State of Rhode Island and Providence Plantations													
Department of Business Regulation, Real Estate Section													
Pre-Licensing & Continuing Education Course List													
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SCHOOL & COURSE LIST:							COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format	
Advance Real Estate Investing - How to Finance Real Estate Using s Self-Directed or Roth IRA								3	04/08/21	04/08/24	Core	Classroom	
Agent and Client Safety - What You Need to Know Before that First Meeting								3	04/08/21	04/08/24	CEU	Classroom	
Antitrust - Don't Accidentally Fall into a Legal Trap								3	12/12/19	12/12/22	Core	Classroom	
The Real Estate Closing and the New HUD-1 Settlement Sheet							12	3	04/12/18	04/12/21	Core	Classroom	
Code of Ethics							1	3	07/16/20	07/16/23	Core	Classroom	
Due Diligence in Seller(s) Representation in Residential Real Estate Transactions								3	10/10/19	10/10/22	Core	Classroom	
Fair Housing							2	3	07/16/20	07/16/23	Core	Classroom	
Advanced RE Investing 301--How to Finance RE Using a Self Directed Standard or Roth IRA							14	3	10/12/17	10/12/20	Core	Classroom	
Professional Ethics for Todays Business Envirnoment								3	7/16/2020	07/16/23	Core	Classroom	
Pirchase and Sale Agreements in Residential Transaction								3	07/16/20	07/16/23	Core	Classroom	
Whats Hiding in the Law? - Property/RIGL Title 34								3	07/16/20	07/16/23	Core	Classroom	
Flipping Real Estate - Turning Properties into Profits							8	3	07/16/20	07/16/23	CEU	Classroom	
Foreclosures and 1031 Tax Exchanges							7	3	07/16/20	07/16/23	CEU	Classroom	
From Dirt to Back Yard Barbeque-The Land Development and Residential Building Process Explained							9	3	07/16/20	07/16/23	CEU	Classroom	
Law of Contracts							3	3	07/16/20	07/16/23	Core	Classroom	
Mortgage Loan Market and Consumer Credit Qualifications								3	12/12/19	12/12/22	Core	Classroom	
Risk Management-A Road Map to Reduce Licensee Exposure								3	12/12/19	12/12/22	Core	Classroom	
Real Estate Financing (Core)							4	3	07/16/20	07/16/23	Core	Classroom	
Environmental Disclosures, Issues and the New Rhode Island Cesspool Law							13	3	10/10/19	10/10/22	Core	Classroom	
Real Estate Statistics - Become a Real Estate Actuary							10	3	07/16/20	07/16/23	CEU	Classroom	
Selling the Sun: Listing, Marketing and Establishing the Value of a Solar PV Home								3	07/16/20	07/16/23	CEU	Classroom	
Tax Abatement, Zoning and Planning Bd. Hearing-How to use your RE License to Work as Expert Witness							15	3	04/08/21	04/08/24	CEU	Classroom	
The RI Agency Law Define							5	3	07/16/20	07/16/23	Core	Classroom	
The Rules and Regulations of Real Estate Licensure - Understanding Commercial Lic. Reg. 11							6	6	05/11/17	05/11/20	Core	Classroom	
Understanding Titles and Title Concern								3	12/12/19	12/12/22	Core	Classroom	
USDA/Rural Housing Loans-What RE Licensees should know about USDA/Rural Housing Dev. Loans								3	10/10/19	10/10/22	Core	Classroom	
Conducting Open Houses and Developing a Safety Plan								3	10/10/19	10/10/22	CEU	Classroom	
Town Hall - A Wealth of Information							11	3	07/16/20	07/16/23	CEU	Classroom	
Licensee & Client Safety-What you need to know before that firt meeting							16	3	03/08/18	03/08/21	CEU	Classroom	
Hard Money Financing- The in's and out's of the private lending							17	3	04/08/21	04/08/24	Core	Classroom	
The Real estate Closing and the New Closing Settlement Statement								3	04/08/21	04/08/24	Core	Classroom	
The VA Loan-Understanding Housing Solutions for Miliary Families *							19	3	08/09/18	08/09/21	CEU	Classroom	
Lead-What every RE Professional should understand							18	3	08/09/18	08/09/21	Lead Course	Classroom	
Social Media for Real Estate Professionals								3	12/12/19	12/12/22	CEU	Classroom	
												Classroom	
REAL ESTATE SCHOOL OF RHODE ISLAND													
Pre-Licensing Sales Course 45 Hours								45	12/13/18	12/13/21	Pre-Licensing	Classroom	
RHODE ISLAND COMMERCIAL & APPRAISAL BOARD OF REALTORS													
No current offerings													
RHODE ISLAND SCHOOL OF REAL ESTATE													
Broker Pre-License BL101							BL 101	30	06/14/18	06/14/21	Broker-90 Hours	Classroom	
RE Brokerage Management BL102							BL102	30	06/14/18	06/14/21	Broker-90 Hours	Classroom	
Pre-Licensing Sales Course 45 Hours							PL201	45	02/11/21	02/11/24	Pre-Licensing	Classroom	
In Good Form! RI Real Estate Forms							CE106	3	12/14/17	12/14/20	Core	Classroom	
RI Farm, Forest & Open Space Act							CE126	1	06/13/19	06/13/22	Core	Classroom	
The Do's of Due Diligence							CE107	3	12/14/17	12/14/20	Core	Classroom	
Art of Negotitation, The Secret of Diplomacy							CE125	3	06/13/19	06/13/22	CEU	Classroom	
Avoiding Deceptive Practices								4	12/10/20	12/10/23	Core	Classroom	
Condo Financing								3	02/11/21	02/11/24	Core	Classroom	
Contract Law for Licensees								3	02/11/21	02/11/24	Core	Classroom	
Fair Housing								6	12/10/20	12/10/23	Core	Classroom	
Foreclosures, Short Sales and REO's								6	12/10/20	12/10/23	Core	Classroom	
Photography - Do's and Don'ts							CE127	1	08/08/19	08/08/22	CEU	Classroom	

State of Rhode Island and Providence Plantations												
Department of Business Regulation, Real Estate Section												
Pre-Licensing & Continuing Education Course List												
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SCHOOL & COURSE LIST:							COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Home Financing								3	12/10/20	12/10/23	Core	Classroom
Houses, Buy, Fix, Sell								4	12/10/20	12/10/23	CEU	Classroom
House Parts - Getting to Know Your House							CE129	1	06/13/19	06/13/22	CEU	Classroom
House Styles							CE122	1	06/13/19	06/13/22	CEU	Classroom
How are You Going to Pay for This? Home Financing							CE103	3	12/14/17	12/14/20	CEU	Classroom
In Good Form! RI Real Estate Forms								3	12/10/20	12/10/23	Core	Classroom
Investment Property Pratice and Management								10	12/10/20	12/10/23	Core	Classroom
It's All in the Code of Ethics								3	02/11/21	02/11/24	Core	Classroom
Liars, Cheaters and Thieves: Averting Client Catastrophe								3	12/10/20	12/10/23	CEU	Classroom
Negotiating the P&S - Strategies and Tactics								3	12/10/20	12/10/23	Core	Classroom
Protecting Elders from Real Estate Scams								4	12/10/20	12/10/23	CEU	Classroom
Under Construction								3	12/10/20	12/10/23	Core	Classroom
Under Construction! Construction and Rehab Loan Programs							CE104	3	12/14/17	12/14/20	CEU	Classroom
Talk is Cheap / Communication is Priceless							CE101	3	12/14/17	12/14/20	CEU	Classroom
The Tiny House: Is it a Phrase or Craze								4	12/10/20	12/10/23	CEU	Classroom
Twenty Cost Effective Home Improvements								4	12/10/20	12/10/23	CEU	Classroom
Time: Lost & Found							CE105	3	12/14/17	12/17/20	CEU	Classroom
Top 5 Mortgage Mess Ups							CE123	1	06/13/19	06/13/22	CEU	Classroom
You Deserve Credit							CE102	3	12/14/17	12/14/20	CEU	Classroom
It's All in the Code of Ethics							CE111	3	02/08/18	02/08/21	Core	Classroom
Being a Buyer's Representative							CE108	3	02/11/21	02/11/24	Core	Classroom
Law for RE Licnesees							CE109	3	02/08/18	02/08/21	Core	Classroom
Contract Lw for Licensee							CE110	3	02/08/18	02/08/21	Core	Classroom
Landlord Tenanct Act							CE115	3	02/11/21	02/11/24	Core	Classroom
Condominium Financing							CE116	3	03/08/18	03/08/21	CEU	Classroom
Real Estate & Taxes: What Every Agent Should Know								6	12/10/20	12/10/23	CEU	Classroom
Real Estate Business Basics							CE125	3	06/13/19	06/13/22	CEU	Classroom
Real Estate Fundamentals from a Mortgage Perspective								3	02/11/21	02/11/24	Core	Classroom
Red Flags: What every licensee should know before Home Inspection							CE114	3	02/11/21	02/11/24	CEU	Classroom
Repurposing Property: Friend, Foe or the american Dream								4	12/10/20	12/10/23	CEU	Classroom
Residential Property Management							CE113	3	02/11/21	02/11/24	Core	Classroom
Residential Puchase-Sales Agreement							CE112	3	02/11/21	02/11/24	Core	Classroom
Scams, Scroundrels and Real Estate Stings								6	12/10/20	12/10/23	CEU	Classroom
Social Media Madness							CE128	1	06/13/19	06/13/22	CEU	Classroom
Solving the Downpayment Dilemma								4	12/10/20	12/10/23	CEU	Classroom
Talk is Cheap / Communication is Priceless								3	12/10/20	12/10/23	CEU	Classroom
The Do's of Due Diligence								3	12/10/20	12/10/23	Core	Classroom
Time: Lost and Found								3	12/10/20	12/10/23	CEU	Classroom
The Millennial Buyer							CE118	3	02/14/19	02/14/22	CEU	Classroom
Understanding 1031 Tax Free Exchanges								6	12/10/20	12/10/23	Core	Classroom
USDA, FHA and VA Loan Basic								3	12/10/20	12/10/23	Core	Classroom
You Deserve Credit								3	12/10/20	12/10/23	Core	Classroom
Agency for Real Estate Brokers							CE121	3	02/14/19	02/14/22	Core	Classroom
Commerical and Investment Real Estate							CE117	6	02/14/19	02/14/22	Core	Classroom
Hoarders the Hidden disorder							CE119	1	02/14/19	02/14/22	CEU	Classroom
Mold Remediation: Removal and Containment							CE120	3	02/14/19	02/14/22	CEU	Classroom
Packaging The Product							CE130	3	12/12/19	12/12/22	CEU	Classroom
Real Estate Agent Toolbox							CE132	1	02/13/20	02/13/23	CEU	Classroom
Don't Just Talk - Communicate							CE131	3	02/13/20	02/13/23	CEU	Classroom
Opening the Door to Wicked Good Open Houses							CE133	1	02/13/20	02/13/23	CEU	Classroom
REAL ESTATE UNIVERSITY												
Pre-Licensing Sales Course								45	08/13/20	08/13/23	Pre-Licensing	Classroom
SIRMON TRAINING AND CONSULTING GROUP												
American Warrior RE Professional								4	10/11/18	10/11/21	CEU	Classroom

State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List

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SCHOOL & COURSE LIST:

COURSE #: HOURS: Approval Date: Expiration Date: Course Type Course Format

SOUTHCOAST REAL ESTATE SCHOOL

Pre-Licensing Sales Course 45 Hours

		45	06/08/17	06/08/20	Pre-Licensing	Classroom
Code of Ethics		3	06/08/17	06/08/20	Core	Classroom
Contracts		3	06/08/17	06/08/20	Core	Classroom
Fair Housing		3	06/08/17	06/08/20	Core	Classroom
Servicing Multigenerational Clients		3	06/08/17	06/08/20	CEU	Classroom
White Glove Buyer Representation		3	06/08/17	06/08/20	CEU	Classroom
White Glove Seller Representation		3	06/08/17	06/08/20	CEU	Classroom
Win or Win-Win Negotiating		3	06/08/17	06/08/20	CEU	Classroom

THE CE SHOP, INC.

Assistance Animals and Fair Housing	C003	4	04/11/19	04/11/22	Core	Online
Breaking Barriers: Fair Housing	C002	3	10/10/19	10/10/22	Core	Online
Code of Ethics: Good for your Clients and Your Business	C006	3	07/16/20	07/16/23	Core	Online
Code of Ethics in Action: Real-Life Applications	C008	3	12/12/19	12/12/22	Core	Online
Commercial Ethics	C007	3	09/14/17	09/14/20	Core	Online
Ethics at Work	C009	3	08/08/19	08/08/22	Core	Online
Diversity: Your Kaleidoscope of Clients	C005	3	08/09/18	08/09/21	Core	Online
Sex and Real Estate. Sexual Harassment Sexual Discrimination and Fair Housing	C004	3	04/11/19	04/11/22	Core	Online
Accredited Buyer's Representative Designation Course	E078	12	07/16/20	07/16/23	CEU	Online
Advocating for Short Sale Clients	E029	3	10/11/18	10/11/21	CEU	Online
Affordable Housing: Solutions for Homes and Financing	E070	3	04/11/19	04/11/22	CEU	Online
Anatomy of Commercial Building	E032	3	02/14/19	02/14/22	CEU	Online
At Home with Diversity	E022	6	12/10/20	12/10/23	CEU	Online
Attracting Online Consumers: Listings and Syndication	E056	3	10/11/18	10/11/21	CEU	Online
Buyers Generation	E084	6	08/13/20	08/13/23	CEU	Online
Corporate Relocation		6	07/16/20	07/16/23	CEU	Online
Current Issues and Trends in Real Estate	E069	3	10/11/18	10/11/21	CEU	Online
Current Issues: Cooperation, Negotiation, iBuyers and Disaster Preparedness		3	04/08/21	04/08/24	CEU	Online
Did You Serve? Identifying Home Buying Advantages for Veterans	E043	3	07/16/20	07/16/23	CEU	Online
Discovering Commercial Real Estate	E045	3	07/16/20	07/16/23	CEU	Online
Document Excellence for Smoother Transactions		3	07/16/20	07/16/23	CEU	Online
Enhance Your Brand & Protect Your Clients with Data, Privacy & Security	E042	3	05/11/17	05/11/20	CEU	Online
e-Pro Certification Program	E074	12	06/13/19	06/13/22	CEU	Online
ePro Certification Program: Day 1	E064	6	12/14/17	12/14/20	CEU	Online
ePro Certification Program: Day 2	E065	6	12/14/17	12/14/20	CEU	Online
Expanding Housing Opportunities	E048	3	01/11/18	01/11/21	CEU	Online
First Time Homebuyers: A Niche to Grow On		3	12/10/20	12/10/23	CEU	Online
Foundations of Real Estate Finance	E007	6	10/10/19	10/10/22	CEU	Online
Generating Buyer and Seller Leads	E066	6	2/11/21	2/11/24	CEU	Online
Generation Buy	E025	6	08/09/18	08/09/21	CEU	Online
Going Green: The Environmental Movement in Real Estate	E009	3	08/09/18	08/09/21	CEU	Online
Resort & Second-Home Specialist (RSPS) Certification Course	E049	6	01/11/18	01/11/21	CEU	Online
Hot Topics in Real Estate	E071	3	08/08/19	08/08/22	CEU	Online
Keeping it Honest: Understanding Real Estate & Mortgage Fraud	E010	3	10/10/19	10/10/22	CEU	Online
Marijuana In Real Estate	E061	3	02/13/20	02/13/23	CEU	Online
Marketing, Advertising, and Social Media Compliance	E060	3	12/12/19	12/12/22	CEU	Online
Marketing Strategy & Lead Generation		6	10/08/20	10/08/23	CEU	Online
Military Relocation Professional Certification (MRP)	E044	6	07/16/20	07/16/23	CEU	Online
NAR Green Day 1: Resource-Efficient Homes, Remodels, Renovations and New Home Construction	E058	6	12/12/19	12/12/22	CEU	Online
NAR Green Day 2: Representing Buyers and Sellers of Resource- Efficient Homes	E059	6	12/12/19	12/12/22	CEU	Online
New-Home Construction and Buyer Representation: Professionals, Product, Process	E050	6	12/10/20	12/10/23	CEU	Online
Personal Safety	E054	3	02/11/21	02/11/24	CEU	Online
Preparing a Market Analysis	E063	3	02/11/21	02/11/24	CEU	Online
Pricing Strategies: Mastering the CMA	E055	6	02/14/19	02/14/22	CEU	Online

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SCHOOL & COURSE LIST:	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format					
Property Inspection Issues		3	07/16/20	07/16/23	CEU	Online					
RE Investing: Build Wealth Representing Investors & becoming One Yourself	E068	6	02/11/21	02/11/24	CEU	Online					
Real Estate Marketing Reboot: Innovate>Relate>Differentiate	E023	6	07/16/20	07/16/23	CEU	Online					
Real Estate Safety Matters: Safe Business = Smart Business	E057	3	10/11/18	10/11/21	CEU	Online					
REALTOR Code of Ethics Training	E055	3	08/09/18	08/09/21	CEU	Online					
Residential Property Management Essentials	E052	3	12/10/20	12/10/23	CEU	Online					
Resort & Second Home Specialist (RSPS) Course		6	12/10/20	12/10/23	CEU	Online					
Roadmap to Success: Business Planning for Real Estate Professionals	E011	3	06/13/19	06/13/22	CEU	Online					
Second Home Ownership: Trends, Options and Opportunities		3	04/08/21	04/08/24	CEU	Online					
Section 1031 Tax Deferred Exchanges		3	08/13/20	08/13/23	CEU	Online					
Seller Representative Specialist (SRS) Designation Course	E051	12	10/10/19	10/10/22	CEU	Online					
Seniors Real Estate Specialist (SRES) Designation Course	E021	12	02/13/20	02/13/23	Core	Online					
Serving the Unique Needs of the Senior Market		3	12/10/20	12/10/23	CEU	Online					
Short Sales and Foreclosures: What RE Professionals Need to Know	E047	6	02/11/21	02/11/24	CEU	Online					
Taxes and Real Estate What you need to know	E073	3	04/11/19	04/11/22	CEU	Online					
Technology Tools, Trends, & Risk Management	E067	3	02/11/21	02/11/24	CEU	Online					
The Fundamentals of Commercial Real Estate	E033	3	02/14/19	02/14/22	CEU	Online					
Today's MLS: New Paradigms, Better Results	E013	3	08/09/18	08/09/21	CEU	Online					
Working with Real Estate Investors: Understanding Investor Strategies	E062	3	02/13/20	02/13/23	CEU	Online					
<u>TRAINING COVE</u>											
Real Estate in the Age of Technology	1136	3	02/14/19	02/14/22	CEU	Online					
Negotiation Strategies for Real Estate	1135	3	02/14/19	02/14/22	CEU	Online					
Real Estate Investing	1134	3	02/14/19	02/14/22	CEU	Online					
Risk Management	1133	3	02/14/19	02/14/22	CEU	Online					
Staying Safe in Real Estate	1132	3	02/14/19	02/14/22	CEU	Online					
Building Green, Building Smart	1131	3	02/14/19	02/14/22	CEU	Online					
Drugs, Disasters and other Disclosures	1130	3	02/14/19	02/14/22	CEU	Online					
Clarifying the Code of Ethics	1129	3	02/14/19	02/14/22	Core	Online					
Fair Housing for Real Estate Professionals	1128	3	02/14/19	02/14/22	Core	Online					
<u>THE KYLE SEYBOTH SCHOOL OF REAL ESTATE</u>											
Real Estate Pre-Licensing Course		45	02/11/21	02/11/24	Pre-Licensing	Classroom					
<u>THE RHODE ISLAND ASSOCIATION OF REALTORS</u>											
<u>Broker 90 Hours</u>		90	2/11/2021	02/11/24	Broker-90 Hours	Classroom					
<u>Pre-Licensing Sales Course 45 Hours</u>		45	12/12/19	12/12/22	Pre-Licensing	Classroom					
BROKER PRE-LICENSE (6 Core)	1	24	12/12/19	12/12/22	Core	Classroom					
Accredited Buyer Representative (6 Core + 6 Ceu Hours)	220	12	12/10/20	12/12/23	Core	Classroom					
At Home With Diversity	443	3	06/14/18	06/14/21	Core	Classroom					
Business Across State Lines (RI/MA)	497	3	06/13/19	06/13/22	Core	Classroom					
Buyer's Agent: Fundamentals of Buyer Representation	501	3	12/10/20	12/10/23	Core	Classroom					
Code of Ethics	19	3	08/13/20	08/13/23	Core	Classroom					
Condominium Law – The Basics	52	3	04/11/19	04/11/22	Core	Classroom					
Contract law: The Purchase and Sale of R.E.	44	3	08/13/20	08/13/23	Core	Classroom					
Contract Law - Interact	2104	2	10/11/18	10/11/21	Core	On-line					
Contract Law for Real Estate Professionals	921	4	02/13/20	02/13/23	Core	Online					
Commercial and Investments Real Estate Cert.	540	24	06/13/19	06/13/22	Core	Classroom					
Effects of Radon in RE Transactions	267	3	12/12/19	12/12/22	Core	Classroom					
Ethic Awareness	121	6	01/11/18	01/11/21	Core	Classroom					
Environmental Issues in Your Real Estate Practice (On-line) (12 Hrs.-Core, 12 Hrs. - CEU)	2744	6	08/13/20	08/13/23	Core	On-line					
Even Real Estate Has Taxes!	433	3	02/13/20	02/13/23	Core	Classroom					
Fair Housing	2733	6	08/13/20	08/13/23	Core	On-line					
Fair Housing and Landlord/Tenant Relationships	24	3	12/10/20	12/10/23	Core	Classroom					
Fair Housing	2101	3	09/13/18	09/13/21	Core	On-line					

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Fair Housing & Beyond	922	4	02/13/20	02/13/23	Core	Online				
Financing the Sale	25	3	04/11/19	04/11/22	Core	Classroom				
Government Lending	20	3	12/10/20	12/10/23	Core	Classroom				
Graduate REALTOR Institute 201-A	GRI 201-A	6	11/09/17	11/09/20	Core	Classroom				
Graduate REALTOR Institute GRI 101	GRI 152	15	07/16/20	07/16/23	Core	Classroom				
Home Financing Review for REALTORS	502	3	05/11/17	05/11/20	Core	Classroom				
Matrix Listing Input	469	2	08/13/20	08/13/23	Core	Classroom				
Mediation: Overcoming Cultural Barriers		5	12/10/20	12/10/23	Core	Classroom				
Meeting the Needs of Buyers & Sellers	924	4	02/13/20	02/13/23	Core	Online				
Mortgage Seminar	300	3	04/08/21	04/08/24	CEU	Classroom				
Lead Paint Hazards	128	3	12/13/18	12/13/21	Lead Course	Classroom				
Negotiating the Purchase and Sales Contract	504	3	08/13/20	08/13/23	Core	Classroom				
Purchases & Sale Agreement	390	3	02/13/20	02/13/23	Core	Classroom				
Perfect Pricing Using RPR	455	3	10/10/19	10/10/22	Core	Classroom				
Professional Standards	490	6	04/08/21	04/08/24	Core	Classroom				
Real Estate and Estate Administration	435	3	08/13/20	08/13/23	Core	Classroom				
Real Estate Consumer Relationships: Agency	341	3	12/12/19	12/12/22	Core	Classroom				
Real Estate Contracts and Forms 101	318	3	10/10/19	10/10/22	Core	Classroom				
Renovation Lending & How It Can Work for You	344	3	10/10/19	10/10/22	Core	Classroom				
Risk Management for the RE Professional	503	3	08/13/20	08/13/23	Core	Classroom				
Risk Management	358	6	11/08/18	11/08/21	Core	On-line				
RI Housing - What it takes	515	6	09/13/18	09/13/21	Core	Classroom				
RI Housing 203K	516	3	02/13/20	02/13/23	Core	Classroom				
Right Start: New Licensee Training Program	528	18	02/13/20	02/13/23	Core	Classroom				
Situational Agency	379	3	09/13/18	09/13/21	Core	Classroom				
Successful Buyer Client Systems	926	4	02/13/20	02/13/23	Core	Online				
Successful Seller Client Systems	927	4	02/13/20	02/13/23	Core	Online				
Success with MLS	457	1	08/08/19	08/08/22	Core	Classroom				
Taking the Mystery out of the American with Disabilities Act	131	6	11/09/17	11/09/20	Core	Classroom				
The Truth About Mold	2755	6	07/16/20	07/16/23	Core	On-line				
Title Law	431	3	12/12/19	12/12/22	Core	Classroom				
TransactionDesk by Instantet (Hands-On)	460	3	10/10/19	10/10/22	Core	Classroom				
Using DocBox & Authentisign	461	2	10/11/18	10/11/21	Core	Classroom				
Using RPR for Residential Investment		2	12/10/20	12/10/23	Core	Classroom				
Water Conservation	383	3	04/11/19	04/11/22	Core	Classroom				
Wetlands & Coastal Real Estate	41	3	08/13/20	08/13/23	Core	Classroom				
Accredited Staging Professional	482	12	12/14/17	12/14/20	CEU	Classroom				
Affirmative Marketing to RI Workforce Homes	903	3	03/09/17	03/09/20	CEU	Classroom				

State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List

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Assessing Town Hall	415	3	04/12/18	04/12/21	CEU	Classroom
Attracting High Quality Talent		3	12/10/20	12/10/23	CEU	Classroom
Basic Appraisal Principles 1	348	15	07/16/20	07/16/23	CEU	Classroom
Basic Appraisal Principles 2	349	15	07/16/20	07/16/23	CEU	Classroom
Basics of Commercial Real Estate		3	02/11/21	02/11/24	CEU	Classroom
Beneath the Surface: Understanding the Anatomy of a House	920	6	02/13/20	02/13/23	CEU	Online
Building Resilience & Managing Change		2	12/10/20	12/10/23	CEU	Classroom
Business Across State Lines 2.0	498	3	07/16/20	07/16/23	CEU	Classroom
Business, Better by Referral	530	9	10/11/18	10/11/21	CEU	Classroom
Buyers Generation Interact (on-line)	2102	4	09/13/18	09/13/21	CEU	Online
Clients, Technology and the iPad	414	3	12/14/17	12/14/20	CEU	Classroom
Consumer & Realtor Safety in Real Estate (CEH)	399	3	08/13/20	08/13/23	CEU	Classroom
Commercial Lease: Offer & Document Basics	542	3	07/16/20	07/16/23	CEU	Both
Commercial Lease: Clauses	543	3	07/16/20	07/16/23	CEU	Both
Commercial Lease: Tenant Clauses	544	3	07/16/20	07/16/23	CEU	Both
Commercial Lease: Landlord Clauses	545	3	07/16/20	07/16/23	CEU	Both
Compensation & Benefits in Office Management		3	12/10/20	12/10/23	CEU	Classroom
Current Issues in Affordable / Workforce Housing in RI	902	3	07/16/20	07/16/23	CEU	Classroom
Cyber, Social & Identity Protection	535	5	08/08/19	08/08/22	CEU	Classroom
Define Your Culture (Office Management)		2	12/10/20	12/10/23	CEU	Classroom
Defining Effective Training (Office Management)		3	12/10/20	12/10/23	CEU	Classroom
Designated Agent: Record Keeping & Maintenance		3	02/11/21	02/11/24	CEU	Classroom
Don't Play with Fire - Understanding the New Fire Codes	317	3	11/08/18	11/08/21	CEU	Classroom
Drinking Well Water	163	3	10/12/17	10/12/20	CEU	Classroom
Effective Customer Service	270	3	09/14/17	09/14/20	CEU	Classroom
Elder Care and Sale of Real Estate	514	3	07/16/20	07/16/23	CEU	Classroom
Environmental Due Diligence	352	3	02/13/20	02/13/23	Core	Classroom
Environmental Issues in Real Estate	236A	3	12/13/18	12/13/21	CEU	Classroom
Facebook for Business	429	3	10/10/19	10/10/22	CEU	Classroom
Fire, Radon, Mold and Megan's Law (CEH)	401	3	09/14/17	09/14/20	CEU	Classroom
Flipping Houses for Success	432	3	02/13/20	02/13/23	CEU	Classroom
Floods and FEMA -What You Need to Know	424	3	08/08/19	08/08/22	CEU	Classroom
Foreclosures, Short Sales, REO's and Auctions (On-line)	394	6	07/16/20	07/16/23	CEU	On-line
Foreclosures, Short Sales, and REO's for Realtors	321	3	04/11/19	04/11/22	CEU	Classroom
Fundamentals of Sustainable Homes	2110	3	04/08/21	04/08/24	CEU	Online
Green 1: The Resource Efficient Home	453	6	07/16/20	07/16/23	CEU	Classroom
Green 2: Representing Buyers & Sellers	454	6	07/16/20	07/16/23	CEU	Classroom
Green Building Fundamentals	368	3	04/08/21	04/08/24	CEU	Classroom
Going for the Gold: Business Building with Referrals		4	02/11/21	02/11/24	CEU	Classroom
Healthy Homes	2111	3	04/08/21	04/08/24	CEU	Online
Good Management Means Satisfied Customers	374	12	02/14/19	02/14/22	CEU	Classroom
History of American Architecture for Realtors	536	4	08/13/20	08/13/23	CEU	Classroom
Home Buying and Your Credit	350	3	02/13/20	02/13/23	CEU	Classroom
Home Inspection: What to Expect	46	3	04/11/19	04/11/22	CEU	Classroom
Home Ownership 101-Affordable Housing	904	3	03/09/17	03/09/20	CEU	Classroom
Houses: Buy, Fix, Sell (Online)		4	06/13/19	06/13/22	CEU	On-line
How to Avoid a Renovation Horror	372	3	06/14/18	06/14/21	CEU	Classroom
How to Buy or Sell a Business	227	3	08/08/19	08/08/22	CEU	Classroom
HR Essentials for Today's RE Company	471	7	10/10/19	10/10/22	CEU	Classroom
HR Solutions for Teams	441	7	06/14/18	06/14/21	CEU	Classroom
Insurance Course for Real Estate Professional	211	3	04/11/19	04/11/22	CEU	Classroom
Introduction to Commercial Real Estate	226	6	11/09/17	11/09/20	CEU	Classroom
Introduction to Commercial Real Estate (On-line)	239	6	07/16/20	07/16/23	CEU	On-line
Introduction to Employee Management		3	12/10/20	12/10/23	CEU	Classroom
Introduction to Matrix Search & Portal	459	3	09/13/18	09/13/21	CEU	Classroom
Introduction to the Rental Process (CEH)	400	6	02/11/21	02/11/24	CEU	Classroom
Investment Property Practice and Management (On-line)	365	12	08/08/19	08/08/22	CEU	On-line

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Landscape of RI Low/Moderate Income Homeownership	901	3	03/09/17	03/09/20	CEU	Classroom				
Managing Online Transactions - Dotloop	445	3	10/11/18	10/11/21	CEU	Classroom				
Managing Performance		3	12/10/20	12/10/23	CEU	Classroom				
Managing Multi-Generational Business	470	7	02/11/21	02/11/24	CEU	Classroom				
Mastering Real Estate Negotiations	923	4	02/13/20	02/13/23	CEU	Online				
Matrix CMA & Stats	458	3	02/14/19	02/14/22	CEU	Classroom				
Mediation: Intro to the Process		3	12/10/20	12/10/23	CEU	Classroom				
Mediation: What is conflict		5	12/10/20	12/10/23	CEU	Classroom				
Military Relocation Professional Certification	427	7	10/10/19	10/10/22	CEU	Classroom				
MOS Word Certification	910	6	08/08/19	08/08/22	CEU	Classroom				
MOS Excel Certification	911	6	08/08/19	08/08/22	CEU	Classroom				
MOS Power Point Certification	912	6	08/08/19	08/08/22	CEU	Classroom				
MOS Outlook Certification	913	6	08/08/19	08/08/22	CEU	Classroom				
National Economic Commercial Trends	541	3	07/16/20	07/16/23	CEU	Classroom				
Negotiating to Win	444	3	11/08/18	11/08/21	CEU	Classroom				
Policies & Procedures in Office Management		3	12/10/20	12/10/23	CEU	Classroom				
Position Your Team for Profit	439	7	06/14/18	06/14/21	CEU	Classroom				
Power of 1031 Exchanges	468	3	12/12/19	12/12/22	CEU	Classroom				
Property Management	403	3	02/11/21	02/11/24	CEU	Classroom				
Pricing Residential Properties	GRI-102-A	6	12/12/19	12/12/22	CEU	Classroom				
Pricing Strategies	480	6	07/16/20	07/16/23	CEU	Classroom				
Property Management and Managing Risk (On-line)	360	6	07/16/20	07/16/23	CEU	On-line				
Real Estate and Taxes (On-line)	7	6	06/13/19	06/13/22	CEU	On-line				
Real Estate Basics	381	3	11/08/18	11/08/21	CEU	Classroom				
Real Estate Finance	GRI-102-B	6	10/10/19	10/10/22	CEU	Classroom				
Real Estate Forms	505	3	12/10/20	12/10/23	CEU	Classroom				
Real Estate Investing Made Clear	925	4	02/13/20	02/13/23	CEU	Online				
Real Estate Negotiation Expert	447	12	02/14/19	02/14/22	CEU	Classroom				
Real Estate Virtual World Conducting Business with Zoom		3	02/11/21	02/11/24	CEU	Classroom				
Realtor's Guide to Social Media	428	3	10/10/19	10/10/22	CEU	Classroom				
Record Keeping, Maintenance, Ordinances -Rental	402	3	09/14/17	09/14/20	CEU	Classroom				
Residential Real Estate Closings in Rhode Island	28	3	08/08/19	08/08/22	CEU	Classroom				
Reverse Mortgages	262	3	04/11/19	04/11/22	CEU	Classroom				
RI Commercial Real Estate: Geography & Financial analysis	546	3	04/08/21	04/08/24	CEU	Classroom				
RI Commercial Real Estate: Loan Packages	547	3	04/08/21	04/08/24	CEU	Classroom				
RI Septic Systems	160	3	02/11/21	02/11/24	CEU	Classroom				
RI Waterfront Properties-Regulations & Issues	419	3	04/08/21	04/08/24	CEU	Classroom				
RPR Commercial	456	3	08/08/19	08/08/22	CEU	Classroom				
RPR (Realtor Property Resource)	420	3	06/14/18	06/14/21	CEU	Classroom				
Safety Matters: Safe Business = Smart Business	446	3	11/08/18	11/08/21	CEU	Classroom				
Safety Training for RE Professionals	467	3	10/10/19	10/10/22	CEU	Classroom				
Self Directed IRA's	322	3	12/12/19	12/12/22	CEU	Classroom				
Sellers Generation (on-line)	2103	12	09/13/18	09/13/21	CEU	On-line				

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Seller Representative Specialist	302	12	02/11/21	02/11/24	CEU	Classroom					
Senior Real Estate Specialist	215	12	12/10/20	12/10/23	CEU	Classroom					
Short Sales and Foreclosures	405	6	12/10/20	12/10/23	CEU	Classroom					
Social Media Bootcamp		2	10/08/20	10/08/23	CEU	Classroom					
Staging to Sell	430	3	10/10/19	10/10/22	CEU	Classroom					
State Regulations: Fire, Radon, Mold & Megan's Law		3	02/11/21	02/11/24	CEU	Classroom					
Succeeding in the Luxury Home Market	550	8	12/12/19	12/12/22	CEU	Classroom					
Sustainable Housing & Building Green (On-line)	397A	4	06/08/17	06/08/20	CEU	On-line					
Team Leadership for Maximum Performance	438	7	06/14/18	06/14/21	CEU	Classroom					
The Healthy Home		3	10/08/20	10/08/23	CEU	Classroom					
The Truth About Mold	232	3	08/13/20	08/13/23	CEU	Classroom					
Thinking Like a Lawyer	483	3	12/10/20	12/10/23	CEU	Classroom					
Understanding 1031 v3.0 (online)	2766	6	06/13/19	06/13/22	CEU	On-line					
Understanding Credit and Improving Credit Scores (On-Line)	357	3	07/16/20	07/16/23	CEU	On-line					
Understanding Financial Statements	225	3	06/13/19	06/13/22	CEU	Classroom					
Understanding Today's Appraisal Process	418	3	04/08/21	04/08/24	CEU	Classroom					
Valuation of Investment in commercial RE		3	12/10/20	12/10/23	CEU	Classroom					
Weatherization & Insulation		3	10/08/20	10/08/23	CEU	Classroom					
Making Excel Work in RE	417	3	04/12/18	04/12/21	CEU	Classroom					
Lending Game Changers	486	3	01/11/18	01/11/21	CEU	Classroom					
How technology Can Ruin your Business	484	8	01/11/18	01/11/21	CEU	Classroom					
Creating a Credit-Worthy Customer	195	3	04/08/21	04/08/24	CEU	Classroom					
How Probate affects RE Sales	487	3	02/11/21	02/11/24	CEU	Classroom					
Real Estate Finance Today (Core, Online)	359	6	04/11/19	04/11/22	Core	On-line					
Designing & Sustaining Teams	448	7	08/09/18	08/09/21	CEU	Classroom					
eClosings-Emerging Marketing Trends	511	2	08/09/18	08/09/21	CEU	Classroom					
Cyber Security Awareness	510	2	08/09/18	08/09/21	CEU	Classroom					
Quickbooks for Property Management & Rentals	408	3	08/09/18	08/09/21	CEU	Classroom					
Global Real Estate: Local Markets	316	7	06/13/19	06/13/22	CEU	Classroom					
Global RE Transaction Tools	326	7	08/09/18	08/09/21	CEU	Classroom					
Ethics Adventure-Interact CE (on-line)	2100	3	08/09/18	08/09/21	CEU	On-line					
Marketing Strategy & Lead Generation	525	7	02/13/20	02/13/23	CEU	Classroom					
Real Estate Marketing Reboot	524	6	02/14/19	02/14/22	CEU	Classroom					
Real Estate Investing	523	6	02/14/19	02/14/22	CEU	Classroom					
New Home Construction & Buyer Representation	522	6	02/14/19	02/14/22	CEU	Classroom					
Home Sweet Second Home	521	7	02/14/19	02/14/22	CEU	Classroom					
Buyers by Generation	520	6	02/13/20	02/13/23	CEU	Classroom					
E-PRO	491	12	02/14/19	02/14/22	CEU	Classroom					
Referrals, Better with Technology	531	3	02/14/19	02/14/22	CEU	Classroom					
Commercial RE in the Global Market	495	3	04/11/19	04/11/22	CEU	Classroom					
WEBCE Inc.											
Avoiding Common Mistakes	3082ri	3	12/13/18	12/13/21		Online					
Contracts and Leasing	4041ri	3	08/13/20	08/13/23	Core	Online					
Cybersecurity Best Practices for Real Estate Professionals		3	08/13/20	08/13/23	CEU	Online					
Disclosure Is Not A Secret	30	4	08/13/20	08/13/23	Core	Online					
Doing the Right Thing		3	08/13/20	08/13/23	Core	Online					
Duties of a Real Estate Broker	10008ri	3	08/13/20	08/13/23	Core	Online					
Floods and other Natural Hazards	4017ri	3	12/13/18	12/13/21		Online					
Good Guys/Bad Guys - Who's who in Mortgage Fraud		3	08/13/20	08/13/23	CEU	Online					
The Code of Ethics	4029ri	3	09/14/17	09/14/20		Online					
Valuation, Marketing, and Listings	4018ri	4	12/13/18	12/13/21		Online					
Building Green	3085ri	3	12/13/18	12/13/21		Online					
Commercial Real Estate Investing	10011ri	3	12/13/18	12/13/21		Online					
Fair Housing for the Real Estate Industry	4069ri	3	08/13/20	08/13/23	CEU	Online					
How Mortgage Frauds Work	4095ri	3	09/14/17	09/17/20		Online					
Industrial Real Estate	10040ri	3	12/13/18	12/13/21		Online					

State of Rhode Island and Providence Plantations												
Department of Business Regulation, Real Estate Section												
Pre-Licensing & Continuing Education Course List												
*Revision Date: April 8, 2021												
SCHOOL & COURSE LIST:							COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Land Management							10025ri	3	12/13/18	12/13/21		Online
Managing Conflicts with Tenants, Clients and Employees							4019ri	3	12/13/18	12/13/21		Online
Planning and Growing a Real Estate Business							4053ri	4	12/13/18	12/13/21		Online
Property Management							3095ri	4	12/13/18	12/13/21		Online
Risk Awareness							4097ri	3	08/13/20	08/13/23	CEU	Online
Tiny Homes and Other Alternative Properties							10007ri	4	08/13/20	08/13/23	CEU	Online
The Millennials are Changing Real Estate							4089ri	3	12/13/18	12/13/21		Online
The Power of Social Media Marketing							4054ri	3	08/13/20	08/13/23	CEU	Online
Working with Teams							10012ri	3	12/13/18	12/13/21		Online
Who Represents Whom? Agency Uncloaked								3	10/08/20	10/08/23	Core	Online
WESTCOTT SCHOOL OF REAL ESTATE												
No current offerings												
WILLIAMS & STUART SCHOOL OF REAL ESTATE												
Pre-Licensing Sales Course 45 Hours								45	10/11/18	10/11/21	Pre-Licensing	Classroom
*Advanced Agency (Core)							102	3	11/10/16	11/10/19	Core	Classroom
Doing Business Over State Lines							103	3	11/10/16	11/10/19	CEU	Classroom
5 Simple Steps to Double your Production							301	3	08/09/18	08/09/21	CEU	Classroom
Seed, Lead, List, Repeat							302	3	08/09/18	08/09/21	CEU	Classroom
William Raveis Real Estate School												
No current offerings												