

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 13, 2022**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

| | COURSE #: | HOURS: | Approval Date: | Expiration Date: | Course Type | Course Format |
|--|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| 1 ATTEMPT (avporealesate.com) | | | | | | |
| Rhode Island Real Estate | | 6 | 12/9/21 | 12/09/24 | Core | Online |
| RI Fair Housing and Ethics (FH) | | 6 | 2/10/22 | 02/10/25 | Core | Online |
| Agent Safety and Liabilities | | 6 | 12/9/21 | 12/09/24 | CEU | Online |
| Rhode Island NAR Code of Ethics | | 3 | 7/16/20 | 07/16/23 | CEU | Online |
| Errors and Omissions and Real Estate Contracts | | 6 | 12/9/21 | 12/09/24 | CEU | Online |
| Transferring a Property | | 6 | 12/09/21 | 12/09/24 | CEU | Online |
| 360TRAINING.COM, INC. | | | | | | |
| Code of Ethics | | 6 | 02/10/22 | 02/10/25 | Core | Online |
| Fair Housing (FH) | | 3 | 04/14/22 | 04/14/25 | Core | Online |
| Fair Housing (FH) | 60801001 | 4 | 02/10/22 | 02/10/25 | Core | Online |
| 1031 Exchanges | 144101001 | 2 | 02/10/22 | 02/10/25 | CEU | Online |
| Asset Management | 67201001 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Closing and Settlement Costs | 79801621 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Contracts, Purchases & Sales Agreements | 141201001 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Deeds | 79201621 | 2 | 02/10/22 | 02/10/25 | CEU | Online |
| Environmental Hazards | 58701621 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Estimating the Gross Living Area | 19009621 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Home Inspection (On-Line) | 68701001 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Liens, Taxes & Foreclosures (On-Line) | 14801621 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Property Management (On-Line) | 79401621 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Real Estate Finance (On-Line) | 60201621 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Real Estate Math (On-Line) | 79301631 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Real Property Ownership & Land Use (On-Line) | 92101621 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Tax Favorable Real Estate Transactions (On-Line) | 74701001 | 4 | 02/10/22 | 02/10/25 | CEU | Online |
| Titles & Records (On-Line) | 74310621 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| aBove Real Estate School | | | | | | |
| Pre-Licensing Sales Course 45 Hours | | 45 | 06/10/21 | 06/10/24 | Pre-Licensing | Classroom |
| ADVANTAGE SCHOOL OF REAL ESTATE | | | | | | |
| Pre-Licensing Sales Course 45 Hours | | 45 | 02/08/18 | 02/08/21 | Pre-Licensing | Classroom |
| AMBIVIEW LLC | | | | | | |
| Bulletproofing Your Transactions | | 3 | 07/16/20 | 07/16/23 | CEU | Online |
| Disclosure Fundamentals | | 4 | 07/16/20 | 07/16/23 | CEU | Online |
| Ethics in Business | | 3 | 07/16/20 | 07/16/23 | Core | Online |
| Fair Housing (FH) | | 3 | 07/16/20 | 07/16/23 | Core | Online |
| Mortgage Fraud | | 4 | 07/16/20 | 07/16/23 | CEU | Online |
| Nature vs. Chemicals | | 4 | 07/16/20 | 07/16/23 | Core | Online |
| Real Estate Safety | | 3 | 07/16/20 | 07/16/23 | CEU | Online |
| Risk Awareness | | 4 | 07/16/20 | 07/16/23 | CEU | Online |
| The US Financial System | | 4 | 07/16/20 | 07/16/23 | CEU | Online |
| ANIOS REALTY SCHOOL | | | | | | |
| Appraisal Process and Valuation | | 2 | 11/09/17 | 11/09/20 | CEU | Classroom |
| Residential Mortgage Market Update | | 3 | 12/09/21 | 12/09/24 | Core | Classroom |
| National Economic Trends | | 2 | 12/14/17 | 12/14/20 | CEU | Classroom |
| Financing | | 3 | 12/09/21 | 12/09/24 | Core | Classroom |
| BIRCHWOOD CREDIT SERVICES | | | | | | |
| Understanding & Maximizing Consumer Credit Score | | 3 | 04/11/19 | 04/11/22 | Core | Classroom |

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CATIC REAL ESTATE SCHOOL

No current offerings

CAPUTI REAL ESTATE EDUCATION:

Pre-Licensing Sales Course 45 Hours

| | | | | | | |
|---|------|----|----------|----------|---------------|-----------|
| | 100 | 45 | 02/11/21 | 02/11/24 | Pre-Licensing | Classroom |
| Agent Safety and Awareness Tips | 601 | 1 | 10/13/22 | 10/13/25 | CEU | Classroom |
| Behind the "Closing" Curtain | 101 | 3 | 02/13/20 | 02/13/23 | Core | Classroom |
| Code of Ethics | | 3 | 12/12/19 | 12/12/22 | Core | Classroom |
| Did you know about this RIAR Form | 1200 | 2 | 10/13/22 | 10/13/25 | Core | Classroom |
| Exclusive Buyer Representation Agreement | 700 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| Facing Your Foreclosure Transaction | | 1 | 10/21/21 | 10/21/24 | CEU | Classroom |
| Figuring Out Financing | | 1 | 10/21/21 | 10/21/24 | CEU | Classroom |
| Flood Insurance | | 1 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Interviewing Your Seller | 1100 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| MLS from A to Z | 800 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| MLS Enforcement and Risk Management | 801 | 1 | 10/13/22 | 10/13/25 | Core | Classroom |
| Multi - Family Property - Multi-Tasking | 1000 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| Residential Real Estate P&S Agreements and Addendums | 200 | 31 | 02/11/21 | 02/11/24 | Core | Classroom |
| Disclosure Forms and Inspection Law | 300 | 3 | 02/13/20 | 02/13/23 | Core | Classroom |
| A "Peek" Behind the Closing Curtain | 300A | 1 | 02/13/20 | 02/13/23 | Core | Classroom |
| Landed the Listing, Now What? | 400 | 1 | 02/11/21 | 02/11/24 | Core | Classroom |
| Title Talk: Importance of Title and Title Insurance | 500 | 3 | 02/13/20 | 02/13/23 | Core | Classroom |
| Realtor Safety and Awareness | 600 | 3 | 12/09/21 | 12/09/24 | Core | Classroom |
| Residential Real Estate P&S Agreements and Addendums | 201 | 3 | 04/14/22 | 04/14/25 | Core | Classroom |
| Fair Housing Act: Past, Present & Practical Applications | 900 | 3 | 04/14/22 | 04/14/25 | Core | Classroom |
| Building your Business: Embracing Diversity, Equity & Inclusion | 901 | 1 | 04/14/22 | 04/14/25 | Core | Classroom |
| More than just Buzzwords: Fair Housing Act and Real World Application | 902 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Fair Housing Act: Know the Law | 903 | 1 | 04/14/22 | 04/14/25 | Core | Classroom |

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CENTURY 21 FAST TRACK REAL ESTATE SCHOOL

Pre-Licensing Sales Course 45 Hours

45 12/14/17 12/14/20 Pre-Licensing Classroom

COLDWELL BANKER RESIDENTIAL BROKERAGE R/E SCHOOL

| | | | | | | |
|--|-----------|----|----------|----------|------|-----------|
| Buyer's Interview | C31 | 3 | 04/12/18 | 04/12/21 | Core | Classroom |
| *Ethics & Real Estate | CR17CB | 3 | 11/09/17 | 11/09/20 | Core | Classroom |
| Fair Housing (FH) | C44 | 3 | 02/10/22 | 02/10/25 | Core | Classroom |
| NAR Code of Ethica | | 3 | 06/10/21 | 06/10/24 | Core | Classroom |
| New Agency Law 2017 | 65 | 3 | 08/10/17 | 08/10/20 | Core | Classroom |
| Anatomy of a Commercial Building | | 3 | 10/10/19 | 10/10/22 | CEU | Classroom |
| Appraisal Process | | 3 | 10/10/19 | 10/10/22 | CEU | Classroom |
| Architectural Styles | CR1-A | 3 | 10/21/21 | 10/21/24 | CEU | Classroom |
| Buyer Strategies | CBBS | 6 | 12/13/18 | 12/13/21 | CEU | Classroom |
| Communicate With Success | RI 223 | 3 | 06/14/18 | 06/14/21 | CEU | Classroom |
| Conducting Open Houses | RI1234 | 3 | 06/14/18 | 06/14/21 | CEU | Classroom |
| Doing a CMA, Current & Historical Mkt Data | R-2011 | 3 | 08/10/17 | 08/10/20 | CEU | Classroom |
| Expanding Housing Opportunities: A Vital Tool in Todays Economy | | 3 | 10/21/21 | 10/21/24 | Core | Classroom |
| Green: The Resource-Effective Home Remodels, Retrofits & Renovations | D1 | 6 | 08/10/17 | 08/10/20 | CEU | Classroom |
| Green: Representing Buyers & Sellers: Resource -Efficient Home's | D2 | 6 | 08/10/17 | 08/10/20 | CEU | Classroom |
| Federal Housing Administration (FHA) Loans | 205 | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Legal Risk Reduction | | 3 | 10/10/19 | 10/10/22 | CEU | Classroom |
| Long Term Investment Properties | 204 | 3 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Modular Homes & Selling New Construction | RI030 | 3 | 10/21/21 | 10/21/24 | CEU | Classroom |
| Outting REALTOR Safety First: Safety Strategies for the Modern Realtor | | 3 | 10/21/21 | 10/21/24 | CEU | Classroom |
| Residential New Construction | RC45 | 3 | 10/10/19 | 10/10/22 | CEU | Classroom |
| Residential Mortgage Loan Market and Credit today | 206 | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Renovation Lending for Real Estate | 208 | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Safety Matters: Safe Business=Smart Business | | 3 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Senior Real Estate Specialist | D47 | 13 | 08/10/17 | 08/10/20 | CEU | Classroom |
| Sustainable Housing & Buildig Green - What Agents Should Know | CR11-CBRB | 3 | 08/10/17 | 08/10/20 | CEU | Classroom |
| The Truth About Mold | CR12-CBRB | 3 | 08/10/17 | 08/10/20 | CEU | Classroom |
| The Accredited Stages Professional Course | R-321 | 17 | 08/09/18 | 08/09/21 | CEU | Classroom |
| AMPI! Achieve Maximum Production | | 15 | 08/09/18 | 08/09/21 | CEU | Classroom |
| Veterans Administration (VA) Loans | 207 | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |

COMMONWEALTH REAL ESTATE ACADEMY

| | | | | | | |
|-------------------------------------|--|---|----------|----------|------|-----------|
| Antitrust | | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Eight Critical Steps to Negotiating | | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Fair Housing (FH) | | 3 | 02/10/22 | 02/10/25 | Core | Classroom |
| Comparative Market Analysis | | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |

D'ELLENA LAW CENTER FOR EDUCATION

| | | | | | | |
|--|-----|---|----------|----------|------|-----------|
| 1031 Exchange | | 1 | 10/20/21 | 10/20/24 | CEU | Classroom |
| It Costs to Sell - Navigating Hidden Fees | 101 | 3 | 10/12/17 | 10/12/20 | Core | Classroom |
| Taxing the Transaction | 103 | 3 | 10/12/17 | 10/12/20 | Core | Classroom |
| Understanding the Contract | 104 | 3 | 10/20/21 | 10/20/24 | Core | Classroom |
| Bank Owner Addendums, A Review of Alternative Inventory | 115 | 1 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Closing your 1st Transaction, What happens After your Client Signs the P&S with Lender Title | 116 | 2 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Crossing State Lines - The Difference Between Real Estate Practice in MA & RI | 120 | 1 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Navigating Appraisal Issues | 119 | 1 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Navigating the Non-Resident Transaction | 108 | 3 | 10/20/21 | 10/20/24 | CEU | Classroom |
| New Construction: The Good, The Bad and the Ugly | | 1 | 07/16/20 | 07/16/20 | Core | Classroom |
| New & Improved MLS Form Review | 109 | 3 | 10/20/21 | 10/20/24 | CEU | Classroom |

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|--|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| The Impact of Trusts & Probates on the Sale of Real Estate, Who's the Client | 110 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Fielding Post Closing Issues | 111 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Maximizing Credits & Adjusting Expectations a Review of Closing Cost Credits | 112 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Protecting Your Client, a Review of Deeds & Additional Provisions | 113 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Representing an Entity What they Don't know can hurt Them | 114 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Sales of Buyers Property Addendum & Other Components | 115 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Tenants, Evictions & Impact on Real Estate | | 1 | 10/20/21 | 10/20/24 | CEU | Classroom |
| The Short Sale Experience | 117 | 2 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Why that Mortgage Program | 118 | 2 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Title Search Basics - A Review of Land Evidence Records | 121 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |

EASTERN REAL ESTATE SCHOOL

| | | | | | | |
|--|--|-----------|-----------------|-----------------|---------------|-----------|
| Pre-Licensing Sales Course 45 Hours | | 45 | 07/16/20 | 07/16/23 | Pre-Licensing | Classroom |
| Broker - 90 | | 90 | 07/16/20 | 07/16/23 | Pre-Licensing | Classroom |

EQUITY NATIONAL TITLE

| | | | | | | |
|---|--|---|------------|----------|-----|-----------|
| National & Regional Economic Trends & The Affect on RI Market | | 3 | 12/12/19 | 12/12/22 | CEU | Classroom |
| The Mortgage Market & Financing Real estate Today | | 3 | 12/12/2019 | 12/12/22 | CEU | Classroom |
| The Appraisal Process & Real Estate Valuation | | 3 | 2/13/2020 | 02/13/23 | CEU | Classroom |
| Contract Law & RI Residential Real Estate Transactions | | 3 | 2/13/2020 | 02/13/23 | CEU | Classroom |
| Intro to Real Estate Title & Title Insurance | | 3 | 2/13/2020 | 02/13/23 | CEU | Classroom |

EXCEL REALTY SCHOOL

| | | | | | | |
|--|------------|----------|-----------------|-----------------|--------------------|-----------|
| Pre-Licensing Sales Course 45 Hours | 101 | 45 | 5/11/2017 | 05/11/20 | Core | Classroom |
| Understanding Agency | 201 | 3 | 5/11/2017 | 05/11/20 | CEU | Classroom |
| HUD Broker Registration - NAID Approval | 505 | 3 | 5/11/2017 | 05/11/20 | CEU | Classroom |
| Successfully Selling HUD Homes | 506 | 3 | 5/11/2017 | 05/11/20 | CEU | Classroom |
| Effective Modern Communication | 501 | 3 | 3/8/2018 | 03/08/21 | CEU | Classroom |
| Real Estate as a Porfession | 504 | 3 | 3/8/2018 | 03/08/21 | CEU | Classroom |
| Technology for Realtors | 500 | 3 | 3/8/2018 | 03/08/21 | CEU | Classroom |
| Lending Basicas for Realtors *Core | 507 | 3 | 3/8/2018 | 03/08/21 | CEU | Classroom |
| Lead Hazards | 202 | 3 | 8/9/2018 | 08/09/21 | Lead Course | Classroom |

GREATER PROVIDENCE BOARD OF REALTORS

| | | | | | | |
|--|-----|---|----------|----------|------|-----------|
| Code of Ethics | 100 | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| Bridge the Gap with Intentional Inclusion | | 3 | 12/08/16 | 12/08/19 | Core | Classroom |
| Condominium Law for REALTORS | | 3 | 08/12/21 | 08/12/24 | CEU | Classroom |
| Identifying and Responding to Violence for Real Estate Professionals | 225 | 3 | 08/12/22 | 08/12/25 | Core | Classroom |
| Pathways to Professionalism | LL6 | 2 | 02/11/21 | 02/11/24 | Core | Classroom |
| Understanding Financing for the First Time Home Buyer | LL1 | 2 | 02/11/21 | 02/11/24 | Core | Classroom |
| Understanding the Appraisal Process | LL3 | 2 | 02/11/21 | 02/11/24 | Core | Classroom |
| Understanding the Purchase and Sales Agreement | LL7 | 2 | 02/11/21 | 02/11/24 | Core | Classroom |
| Doing Business Across State Lines | LL4 | 2 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Real Estate Financing - Mortgage 101 | 220 | 2 | 08/12/22 | 08/12/25 | CEU | Classroom |
| Safety and Real Estate | LL5 | 2 | 08/12/21 | 08/12/24 | Core | Classroom |
| Safety First - Safety for All | 204 | 3 | 10/11/18 | 10/11/21 | CEU | Classroom |
| Getting Started Real Estate Basics | 204 | 3 | 03/08/18 | 03/08/21 | CEU | Classroom |
| Buyers, Seller and You | 203 | 3 | 04/12/18 | 04/12/21 | CEU | Classroom |
| The Secrets of Embracing Diversity, Equity and Inclusion | | 1 | 04/08/21 | 04/08/24 | CEU | Classroom |

HONDROS COLLEGE

| | | | | | | |
|---|--|---|----------|----------|------|--------|
| NAR: May the Code be with You | | 4 | 11/08/18 | 11/08/21 | Core | Online |
| Helping Clients Understand Real Estate Finances | | 3 | 11/08/18 | 11/08/21 | Core | Online |
| The Residential Contract: Issues, Dsiputes and Solutuions | | 4 | 11/08/18 | 11/08/21 | Core | Online |

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|---|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Evaluating Current Standards in Fair Housing | | 4 | 11/08/18 | 11/08/21 | Core | Online |
| Taking the Distress out of Distressed Properties | | 3 | 11/08/18 | 11/08/21 | CEU | Online |
| Marijuana Legalization and the Real Estate Industry | | 3 | 11/08/18 | 11/08/21 | CEU | Online |
| What's the FHA Appraiser Looking For? | | 3 | 11/08/18 | 11/08/21 | CEU | Online |
| What Does it Mean to be Green | | 3 | 11/08/18 | 11/08/21 | CEU | Online |
| Real Estate Disclosure Issues: Buyer and Seller Obligations | | 3 | 11/08/18 | 11/08/21 | CEU | Online |
| Property Tax and Mortgage Valuation | | 3 | 11/08/18 | 11/08/21 | CEU | Online |
| Performing Quality BPOs | | 4 | 11/08/18 | 11/08/21 | CEU | Online |
| Basic Construction Review | | 7 | 11/08/18 | 11/08/21 | CEU | Online |
| Property and Valuation Analysis for FHA | | 7 | 11/08/18 | 11/08/21 | CEU | Online |
| <u>HUNTER ACADEMY OF REAL ESTATE</u> | | | | | | |
| Code of Ethics and Standards of Practice | | 3 | 04/11/19 | 04/11/22 | Core | Classroom |
| Fair Housing FH) | | 3 | 02/14/19 | 02/14/22 | Core | Classroom |
| Landlord-Tenant Law | | 3 | 10/10/19 | 10/10/22 | Core | Classroom |
| Law of Contracts | | 3 | 10/10/19 | 10/10/22 | Core | Classroom |
| Conducting Open Houses and Showings for Success and Safety | | 3 | 10/10/19 | 10/10/22 | CEU | Classroom |
| Growing Your Business Through Technology | | 3 | 11/08/18 | 11/08/21 | CEU | Classroom |
| Investment Real Estate | | 3 | 09/14/17 | 09/14/20 | CEU | Classroom |
| Septic Systems in Rhode Island | | 3 | 09/14/17 | 09/14/20 | CEU | Classroom |
| <u>IMPACT REAL ESTATE EDUCATION</u> | | | | | | |
| Pre-Licensing Sales Licensing Course - 45 Hrs.. | | 45 | 08/08/19 | 08/08/22 | Pre-Licensing | Classroom |
| <u>INTERNACHI</u> | | | | | | |
| Home Energy Efficiency for Real Estate Professionals | | 4 | 08/13/20 | 08/13/23 | CEU | Online |
| Home Energy Score for Real Estate Professionals | | 2 | 02/11/21 | 02/11/24 | CEU | Online |
| Saving Home Energy for Real Estate Professionals | | 2 | 12/12/19 | 12/12/22 | CEU | Online |
| <u>INVESTMENT PROPERTY EXCHANGE SERVICES, INC.</u> | | | | | | |
| No current offerings | | | | | | |
| <u>KEEP ME CERTIFIED</u> | | | | | | |
| Ethics | | 3 | 02/11/21 | 02/11/24 | Core | Online |
| Fair Housing | | 3 | 02/11/21 | 02/11/24 | Core | Online |
| Building Relationships with Buyers | | 3 | 02/11/21 | 02/11/24 | Core | Online |
| Financing a Home Personal Credit | | 3 | 02/11/21 | 02/11/24 | Core | Online |
| Building Relationship with Sellers | | 3 | 02/11/21 | 02/11/24 | Core | Online |
| Financing a Home The New Rules | | 3 | 02/11/21 | 02/11/24 | Core | Online |
| Real Estate Technology Today | | 2 | 02/11/21 | 02/11/24 | CEU | Online |
| Real Estate Obstacles: Overcoming Objections | | 3 | 02/11/21 | 02/11/24 | CEU | Online |
| Understanding the Appraisal | | 3 | 02/11/21 | 02/11/24 | Core | Online |
| <u>KW ACADEMY</u> | | | | | | |
| DOT Loop Best Practices | 101 | 3 | 11/09/17 | 11/09/20 | CEU | Classroom |
| Getting to Know the P&S Agreement | 200 | 3 | 11/09/17 | 11/09/20 | CEU | Classroom |
| Understanding Contingency Dates in the P&S | 300 | 2 | 12/14/14 | 12/14/20 | CEU | Classroom |
| New & Improved MLS Form Review | 201 | 1 | 12/14/17 | 12/14/20 | CEU | Classroom |
| Reverse Mortgages-Are they Right for your Clients? | MM8 | 1 | 06/14/18 | 06/14/21 | CEU | Classroom |
| Renovation Loans Why not to Avoid them & How? | MM4 | 1 | 06/14/18 | 06/14/21 | CEU | Classroom |
| The Mortgage Process | 101 | 1 | 06/14/18 | 06/14/21 | CEU | Classroom |
| Mortgage Process | 201 | 1 | 06/14/18 | 06/14/21 | CEU | Classroom |
| Mortgage Process | 301 | 1 | 06/14/18 | 06/14/21 | CEU | Classroom |
| Renovation Loans | MM4 | 1 | 06/14/18 | 06/14/21 | CEU | Classroom |
| First Time Home Buyer | | 1 | 06/14/18 | 06/14/21 | CEU | Classroom |

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|---|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| RIH & First Time Home Buyer Mortgage Options | MM9 | 1 | 06/14/18 | 06/14/21 | CEU | Classroom |
| It Costs to Sell-Navigating Hidden Fees | 400 | 3 | 04/14/22 | 04/14/25 | Core | Classroom |
| The Impact of Trusts & Probates in the Sale of Real Estate | 202 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Navigating the Non-Resident Transactions | | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Fielding Post Closing Issues | 205 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Maximizing Credits & Adjusting Expectations a Review of Closing Clost Credits | 206 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Representing an Entity what They don't know can hurt them | 207 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Protecting Your Client A Review of Types of Deeds & Provisions | 208 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Sales of Buyers Property Addendum & Other Components | 209 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Bank Owned Addendums. A Review of Alternative Inventory | 501 | 1 | 12/12/19 | 12/12/22 | CEU | Classroom |
| The Short Sale Experience | 500 | 2 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Title Search Basics - a Review of Land Evidence Records | 210 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| LEE INSTITUTE | | | | | | |
| Pre-Licensing Sales Course 45 Hours | | 45 | 04/08/21 | 04/08/24 | Pre-Licensing | Classroom |
| Seller Agency/Buyer Agency | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Residential Landlord & Tenant Issues | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Miscellaneous Commercial Lease Clauses | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Investment Real Estate Basics | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Evolution of the Commercial Product | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Real Estate Transactions | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Brokerage the Lease Offer | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Real Estate Basics | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Lease Clauses of Tenant Concern | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Basic Principles | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Appraisal Process | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Residential New Construction | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Overview to Industrial Real Estate - Basics | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Investment Real Estate - Cash Flow Analysis | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Foreclosure | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Comparative Market Analysis CMA | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Real Estate Loan Packages | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Brokerage Due Diligence | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Leases Clauses Part II | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Lease Clauses Interest to Landlords | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Commercial Basic Geographical & Financials | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Business of Green and Sustainability | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Agency Laws | | 3 | 06/10/21 | 06/10/24 | Core | Classroom |
| Fair Housing Laws (FH) | | 3 | 06/10/21 | 06/10/24 | Core | Classroom |
| License Laws & RI Regulations | | 3 | 06/10/21 | 06/10/24 | Core | Classroom |
| MA RI & ME CHAPTER OF THE APPRAISAL INSTITUTE | | | | | | |
| 2018-2019 USPAP Update Course | | 7 | 03/08/18 | 03/08/21 | CEU | Classroom |

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 13, 2022**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

| | COURSE #: | HOURS: | Approval Date: | Expiration Date: | Course Type | Course Format |
|--|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| <u>MCKISSOCK, LLC</u> | | | | | | |
| Commercial Real Estate 101 | | 3 | 8/13/2020 | 08/13/23 | CEU | Online |
| Know the Code: Your Guide to the Code of Ethics | 6192 | 3 | 06/14/18 | 06/14/21 | Core | Online |
| Lead Hazard Awareness Seminar for Real Estate Professionals | | 3 | 07/16/20 | 07/16/23 | Lead Course | Online |
| A New Look at Contract Law (Online) | | 3 | 10/13/22 | 10/13/25 | CEU | Online |
| Educating Sellers | | 2 | 12/12/18 | 12/13/21 | CEU | Online |
| Ethics in the Age of Disruption | | 3 | 12/10/20 | 12/10/23 | Core | Online |
| Fair Housing (FH) | | 4 | 04/08/21 | 04/08/24 | Core | Online |
| Finding Your Focus: Niche Marketing for Real Estate | 6575 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| From Contract to Closing: A breakdown of the Real Estate Market | 6668 | 2 | 04/14/22 | 04/14/25 | CEU | Online |
| Getting Down to the Facts about Fair Housing (FH) | | 3 | 04/08/21 | 04/08/24 | Core | Online |
| Going Green: Elements of an Eco-Friendly Home | | 3 | 02/13/20 | 02/13/23 | CEU | Online |
| Handling Multiple Offers | | 2 | 04/14/22 | 04/14/25 | CEU | Online |
| Helping Buyers Narrow in on Their Dream Home | | 1 | 10/08/20 | 10/08/23 | CEU | Online |
| Helping Clients Understand Real Estate Financing | | 3 | 04/08/21 | 04/08/24 | CEU | Online |
| How is the Legalization of Marijuana Affecting the Real Estate Market | | 3 | 03/09/17 | 03/09/20 | CEU | Online |
| How to Work with Real Estate Investors-Part 1 | 5249 | 3 | 02/11/21 | 02/11/24 | CEU | Online |
| How to Work with Real Estate Investors-Part 2 | 5557 | 3 | 02/11/21 | 02/11/24 | CEU | Online |
| Implicit Bias Awareness and Cultural Competency | | 4 | 06/09/22 | 06/09/25 | CEU | Online |
| Jman's Tech Tools | | 3 | 08/13/20 | 08/13/23 | CEU | Online |
| Liens, Taxes and Foreclosures | | 3 | 05/11/17 | 05/11/20 | CEU | Online |
| Managing Online transactions (Demonstrated with dotloop) | 7642 | 3 | 04/14/22 | 04/14/25 | CEU | Online |
| Millennials are Changing Real Estate: Are you Ready | | 3 | 12/09/21 | 12/09/24 | CEU | Online |
| NAR: May the Code be with You | | 3 | 10/08/20 | 10/08/23 | Core | Online |
| Nontraditional and Alternative Fiance | | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Performing Quality BPOs | | 4 | 02/11/21 | 02/11/24 | CEU | Online |
| Preparing a Listing Agreement: An In-Depth Look | 5190 | 3 | 08/13/20 | 08/13/23 | CEU | Online |
| Real Estate Investing: Beyond the Basics | 5898 | 4 | 02/11/21 | 02/11/24 | CEU | Online |
| Real Estate Market Cycles and Trends | | 3 | 04/14/22 | 04/14/25 | CEU | Online |
| Real Estate Safety: Protect Yourself and Your Clients | 6570 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Real Property Appraisals | | 4 | 02/10/22 | 02/10/25 | CEU | Online |
| The Doctor is In: Diagnosing Your Risk Management | | 3 | 08/13/20 | 08/13/23 | CEU | Online |
| The End of the Paper Trail: How to Conduct Paperless Transactions | | 3 | 12/09/21 | 12/09/24 | CEU | Online |
| The Nuts and Bolts of Commercial Real Estate | 6202 | 4 | 06/14/18 | 06/14/21 | CEU | Online |
| The Secret of Residential Living | | 4 | 03/09/17 | 03/09/20 | CEU | Online |
| Short Sales and Foreclosures | 5881 | 3 | 02/11/21 | 02/11/24 | CEU | Online |
| Taking the Distress Out of Distressed Properties | | 3 | 02/11/21 | 02/11/24 | CEU | Online |
| Top Policy Issues Facing Brokerage Today | | 3 | 08/13/20 | 08/13/23 | CEU | Online |
| Uncovering The Facts About Mortgage Financing | 6499 | 3 | 12/09/21 | 12/09/24 | CEU | Online |
| Using Retirement Assets to Purchase Real Estate | 6354 | 3 | 12/09/21 | 12/09/24 | CEU | Online |
| What Everyone Should Know About their Credit Score | | 2 | 3/9/2017 | 03/09/20 | CEU | Online |
| Video is the Bomb | | 3 | 2/8/2018 | 02/08/21 | CEU | Online |
| The Roadmap to Building a Modern RE Company | | 3 | 2/11/2021 | 02/11/24 | CEU | Online |
| Smart Home Technology | | 2 | 8/9/2018 | 08/09/21 | CEU | Online |
| Drama and the Code of Ethics | | 3 | 8/9/2018 | 08/09/21 | CEU | Online |
| American with Disabilities Act ADA | 6285 | 2 | 12/9/2021 | 12/09/24 | CEU | Online |
| Educating Homebuyers | | 3 | 12/9/2021 | 12/09/24 | CEU | Online |
| Intro to Property Management Market Analysis Risk Management & Maintenance | | 3 | 12/9/2021 | 12/09/24 | CEU | Online |
| Real Estate Taxes | | 3 | 12/9/2021 | 12/09/24 | CEU | Online |
| What Everyone Should Know About their Credit History | | 3 | 2/13/2020 | 02/13/23 | CEU | Online |
| <u>MOVEMENT SCHOOL</u> | | | | | | |
| First Time Homebuyers | MM1 | 1 | 12/12/2019 | 12/12/22 | CEU | Classroom |
| Flood Insurance Basics for Realtors and Homebuyers | | 1 | 2/10/2022 | 02/10/25 | CEU | Classroom |

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 13, 2022**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

COURSE #: HOURS: Approval Date: Expiration Date: Course Type Course Format

NATIONAL SCHOOL OF REAL ESTATE, INC.

No current offerings

NBI, INC., DBA NAT'L BUSINESS INSTITUTE

No current offerings

NEW ENGLAND REAL ESTATE ACADEMY

| | | | | | | |
|---------------------------------------|------|---|----------|----------|------|-----------|
| Appraisal Process | 9138 | 3 | 06/13/19 | 06/13/22 | Core | Classroom |
| Investment Property Analysis | 9139 | 3 | 06/13/19 | 06/13/22 | Core | Classroom |
| 1031 Tax Deferred Exchanges | 3295 | 2 | 08/09/18 | 08/09/21 | CEU | Classroom |
| Residential Finance In Today's Market | 5202 | 2 | 06/13/19 | 06/13/22 | CEU | Classroom |
| *Residential Finance and TRID | 5201 | 3 | 06/13/19 | 06/13/22 | CEU | Classroom |

NORTHERN RI BOARD OF REALTORS, INC.

| | | | | | | |
|---|---------|---|----------|----------|------|-----------|
| Fair Housing (FH) | | 3 | 12/09/21 | 12/09/24 | Core | Classroom |
| Fair Housing & Diversity, Equity & Inclusion (FH) | NR1350 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| Practical Understanding of RI Agency Law | NRI-150 | 2 | 08/08/19 | 08/08/22 | Core | Classroom |
| Cyber Security & Fraud | | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |

NORTHEASTERN BUSINESS ACADEMY LLC

| | | | | | | |
|---------------------------|--|----|----------|----------|---------------|-----------|
| Real Estate Pre-Licensing | | 45 | 02/11/21 | 02/11/24 | Pre-Licensing | Classroom |
|---------------------------|--|----|----------|----------|---------------|-----------|

ONLINEED, INC.

| | | | | | | |
|--|--|---|----------|----------|------|--------|
| Advanced Contract Law | | 4 | 07/16/20 | 07/16/23 | Core | Online |
| Environmental Issues 1 | | 3 | 07/16/20 | 07/16/23 | Core | Online |
| Environmental Issues 2 | | 3 | 07/16/20 | 07/16/23 | Core | Online |
| Ethics | | 3 | 07/16/20 | 07/16/23 | Core | Online |
| Fair Housing (FH) | | 3 | 07/16/20 | 07/16/23 | Core | Online |
| Green Real Estate | | 2 | 07/16/20 | 07/16/23 | CEU | Online |
| Home Measurement Basics for Real Estate Agents | | 3 | 05/11/17 | 05/11/20 | CEU | Online |
| Inside the New Appraisal Process | | 6 | 05/11/17 | 05/11/20 | CEU | Online |
| Non Traditional Mortgages | | 3 | 07/16/20 | 07/16/23 | Core | Online |
| Residential Property Inspection | | 3 | 07/16/20 | 07/16/23 | CEU | Online |
| Risk Management | | 3 | 07/16/20 | 07/16/23 | CEU | Online |
| The Power Of Staging | | 3 | 05/11/17 | 05/11/20 | CEU | Online |

PELLETIER MARSHALL & CLARK, LLC

| | | | | | | |
|---|--------|---|----------|----------|------|-----------|
| Doing Business Across State Lines | | 4 | 07/16/20 | 07/16/23 | Core | Classroom |
| E-Closings: What's That? | | 3 | 08/13/20 | 08/13/23 | CEU | Classroom |
| Fundamentals in Furnaces, Air-Conditioning and Electrical Systems | | 3 | 08/13/20 | 08/13/23 | Core | Classroom |
| Law of Contracts | | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| Real Estate Transactions Involving Trusts and Estates | | 2 | 10/13/22 | 10/13/25 | Core | Classroom |
| Short Term Rentals: Do's and Don'ts | | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| Cyber Security & Fraud Within the Real Estate Industry | PMC101 | 3 | 10/11/18 | 10/11/21 | CEU | Classroom |
| After the Home Purchase | | 2 | 02/13/20 | 02/13/23 | CEU | Classroom |
| Common Pitfalls and How to Avoid Them | | 3 | 02/13/20 | 02/13/23 | CEU | Classroom |

PROVIDENCE PRESERVATION SOCIETY

No current offerings

PREFERRED SYSTEMS INC.

| | | | | | | |
|---|--|---|----------|----------|-----|-----------|
| Mold: What you need to Know about Mold and how to read Air Sampling Reports | | 2 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Lead Safety: What Real Estate Agents Need to Know | | 2 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Managing the Home Inspection | | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
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***Revision Date: October 13, 2022**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

| | COURSE #: | HOURS: | Approval Date: | Expiration Date: | Course Type | Course Format |
|---|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Going Green: What real estate Agents need to know. | | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Radon and The Real Estate Transaction | | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Pests and Environmental Hazards for Real Estate Professionals | | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Millennium Homes: For Real Estate Agents | | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Business Insurance for Real Estate Professionals | | 2 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Condominium and Co-op Insurance: For Real Estate Agents | | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Flipping Houses: An Agents Guide to Working with Investors | | 2 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Flood Insurance for Realtors | | 2 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Government Loan Programs for Real Estate Professional | | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Identity Theft and Real Estate Transactions | | 2 | 04/14/22 | 04/14/25 | CEU | Classroom |
| New Construction Loans for Real Estate Agents | | 2 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Risk Management for Real Estate Professionals | | 2 | 04/14/22 | 04/14/25 | CEU | Classroom |
| The Basics of Homeowners Insurance: For Real Estate Professionals | | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| The Country Life: Farm Insurance for Real Estate Professionals | | 2 | 04/14/22 | 04/14/25 | CEU | Classroom |
| The Mortgage Loan Process for Real Estate Professionals | | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |
| What Real Estate Professionals Need to Know About Credit Scores | | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |

RB REAL ESTATE TRAINING

| | | | | | | |
|---|--|---|----------|----------|-----|-----------|
| Home Inspections | | 2 | 8/8/2019 | 08/08/22 | CEU | Classroom |
| Renovation Lending | | 2 | 8/8/2019 | 08/08/22 | CEU | Classroom |
| Selling the Sun - Solar in Residential Real Estate Transactions | | 2 | 8/8/2019 | 08/08/22 | CEU | Classroom |

RESIDENTIAL PROPERTIES LTD. SCHOOL OF REAL ESTATE

| | | | | | | |
|---|----------|----|------------|----------|---------------|-----------|
| <u>Pre-Licensing Sales Course 45 Hours</u> | Resi 001 | 45 | 12/12/2019 | 12/12/22 | Pre-Licensing | Classroom |
| Agency and Beyond | | 2 | 12/12/2019 | 12/12/22 | Core | Classroom |
| Contracts Used in the Real Estate Business - RI vs MA | | 1 | 12/12/2019 | 12/12/22 | Core | Classroom |
| Essential Elements of the Listing Presentation | | 2 | 12/12/2019 | 12/12/22 | Core | Classroom |
| <u>Fair Housing Explained (FH)</u> | | 3 | 12/9/2021 | 12/09/24 | Core | Classroom |
| Military Certificate | | 2 | 12/12/2019 | 12/12/22 | Core | Classroom |
| Understanding the Mortgage Process | | 2 | 12/12/2019 | 12/12/22 | Core | Classroom |
| Closing the Transaction | | 1 | 12/12/2019 | 12/12/22 | CEU | Classroom |
| Introduction to Dot Loop | | 1 | 12/12/2019 | 12/12/22 | CEU | Classroom |
| Servicing the Rental Client | | 2 | 12/12/2019 | 12/12/22 | CEU | Classroom |
| Understanding the needs of Relocation Client | | 2 | 12/12/2019 | 12/12/22 | CEU | Classroom |

RESIDENTIAL REAL ESTATE COUNCIL

FORMERLY THE COUNCIL FOR RESIDENTIAL SPECIALIST (CRS)

| | | | | | | |
|--------------------------------------|--------|---|-----------|----------|-----|-----------|
| Succeeding in the Luxury Home Market | RS-128 | 8 | 6/13/2019 | 06/13/22 | CEU | Classroom |
|--------------------------------------|--------|---|-----------|----------|-----|-----------|

REAL ESTATE INSTITUTE OF RHODE ISLAND

| | | | | | | |
|--|--|----|----------|----------|---------------|-----------|
| <u>Pre-Licensing Sales Course</u> | | 45 | 08/13/20 | 08/13/23 | Pre-Licensing | Classroom |
| You Inc. | | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Code of Ethics | | 3 | 04/12/18 | 04/12/21 | Core | Classroom |
| Instagram Tips for Beginners | | 2 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Facebook Page - Tips for Beginners | | 3 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Twitter Tips for Real Estate Beginners | | 3 | 12/12/19 | 12/12/22 | CEU | Classroom |

REAL ESTATE MASTERY UNIVERSITY

| | | | | | | |
|---|------|----|----------|----------|---------------|-----------|
| <u>Pre-Licensing Sales Course 45 Hours</u> | | 45 | 10/08/20 | 10/08/23 | Pre-Licensing | Classroom |
| Managing Online | 1001 | 3 | 01/11/18 | 01/11/21 | CEU | Classroom |
| Real Estate Blogging | 1002 | 3 | 01/11/18 | 01/11/21 | CEU | Classroom |
| Code of Ethics | 1003 | 3 | 02/14/19 | 02/14/22 | Core | Classroom |
| Instagram for Real Estate | 1004 | 3 | 02/14/19 | 02/14/22 | CEU | Classroom |

REAL ESTATE NEXUS TRAINING ACADEMY

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 13, 2022**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

| | COURSE #: | HOURS: | Approval Date: | Expiration Date: | Course Type | Course Format |
|---|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Pre-Licensing Sales Course 45 Hours | | 45 | 07/16/20 | 07/16/23 | Pre-Licensing | Classroom |
| Advance Real Estate Investing - How to Finance Real Estate Using s Self-Directed or Roth IRA | | 3 | 04/08/21 | 04/08/24 | Core | Classroom |
| Antitrust - Don't Accidentally Fall into a Legal Trap | 27 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| The Real Estate Closing and the New HUD-1 Settlement Sheet | 12 | 3 | 04/12/18 | 04/12/21 | Core | Classroom |
| Code of Ethics | 1 | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| Due Diligence in Seller(s) Representation in Residential Real Estate Transactions | | 3 | 10/10/19 | 10/10/22 | Core | Classroom |
| Fair Housing (FH) | | 2 | 07/16/20 | 07/16/23 | Core | Classroom |
| Advanced RE Investing 301-How to Finance RE Using a Self Directed Standard or Roth IRA | 14 | 3 | 10/12/17 | 10/12/20 | Core | Classroom |
| Building a Professional Peer Reputation | | 3 | 08/12/21 | 08/12/24 | Ceu | Classroom |
| Professional Ethics for Todays Business Envirnoment | | 3 | 7/16/2020 | 07/16/23 | Core | Classroom |
| Purchase and Sale Agreements in Residential Transaction | | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| Whats Hiding in the Law? - Property/RIGL Title 34 | | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| Flipping Real Estate - Turning Properties into Profits | 8 | 3 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Foreclosures and 1031 Tax Exchanges | 7 | 3 | 07/16/20 | 07/16/23 | CEU | Classroom |
| From Dirt to Back Yard Barbeque-The Land Development and Residential Building Process Explained | 9 | 3 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Law of Contracts | 3 | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| Mortgage Loan Market and Consumer Credit Qualifications | 24 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| Protecting the Protected Classes (FH) | | 3 | 08/12/21 | 08/12/24 | Core | Classroom |
| Risk Management-A Road Map to Reduce Licensee Exposure | | 3 | 12/12/19 | 12/12/22 | Core | Classroom |
| Real Estate Financing (Core) | 4 | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| Renovation Lending for Real Estate | | 3 | 08/12/21 | 08/12/24 | Core | Classroom |
| Environmental Disclosures, Issues and the New Rhode Island Cesspool Law | 13 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| Real Estate Statistics - Become a Real Estate Actuary | 10 | 3 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Selling the Sun: Listing, Marketing and Establishing the Value of a Solar PV Home | | 3 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Tax Abatement, Zoning and Planning Bd. Hearing-How to use your RE License to Work as Expert Witness | 15 | 3 | 04/08/21 | 04/08/24 | CEU | Classroom |
| The RI Agency Law Define | 5 | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| The Rules and Regulations of Real Estate Licensure - Understanding Commercial Lic. Reg. 11 | 6 | 6 | 05/11/17 | 05/11/20 | Core | Classroom |
| Understanding Titles and Title Concern | 25 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| USDA/Rural Housing Loans-What RE Licensees should know about USDA/Rural Housing Dev. Loans | 21 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| Conducting Open Houses and Developing a Safety Plan | 22 | 3 | 10/13/22 | 10/13/25 | CEU | Classroom |
| Technology and Real Estate | | 3 | 08/12/21 | 08/12/24 | CEU | Classroom |
| Town Hall - A Wealth of Information | 11 | 3 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Licensee & Client Safety-What you need to know before that firt meeting | 16 | 3 | 04/08/21 | 04/08/24 | CEU | Classroom |
| Hard Money Financing- The in's and out's of the private lending | 17 | 3 | 04/08/21 | 04/08/24 | Core | Classroom |
| The Real estate Closing and the New Closing Settlement Statement | | 3 | 04/08/21 | 04/08/24 | Core | Classroom |
| The Residential Appraisal Process for Non-Appraisers | | 3 | 08/12/21 | 08/12/24 | Core | Classroom |
| The VA Loan-Understanding Housing Solutions for Miliary Families * (FH) | | 19 | 08/12/21 | 08/12/24 | Core | Classroom |
| Lead-What every RE Professional should understand | 18 | 3 | 08/12/21 | 08/12/24 | Lead Course | Classroom |
| Social Media for Real Estate Professionals | 26 | 3 | 10/13/22 | 10/13/25 | CEU | Classroom |
| | | | | | | Classroom |
| REAL ESTATE SCHOOL OF RHODE ISLAND | | | | | | |
| Pre-Licensing Sales Course 45 Hours | | 45 | 12/13/18 | 12/13/21 | Pre-Licensing | Classroom |
| RHODE ISLAND COMMERCIAL & APPRAISAL BOARD OF REALTORS | | | | | | |
| No current offerings | | | | | | |
| RHODE ISLAND SCHOOL OF REAL ESTATE | | | | | | |
| Broker Pre-License BL101 | BL 101 | 30 | 08/12/21 | 08/12/24 | Broker-90 Hours | Classroom |
| RE Brokerage Management BL102 | BL102 | 30 | 08/12/21 | 08/12/24 | Broker-90 Hours | Classroom |
| Pre-Licensing Sales Course 45 Hours | PL201 | 45 | 02/11/21 | 02/11/24 | Pre-Licensing | Classroom |
| In Good Form! RI Real Estate Forms | CE106 | 3 | 12/14/17 | 12/14/20 | Core | Classroom |
| RI Farm, Forest & Open Space Act | CE126 | 1 | 04/14/22 | 04/14/25 | Core | Classroom |
| The Do's of Due Diligence | CE107 | 3 | 12/14/17 | 12/14/20 | Core | Classroom |
| Art of Negotitation, The Secret of Diplomacy | CE125 | 3 | 06/13/19 | 06/13/22 | CEU | Classroom |
| Avoiding Deceptive Practices | | 4 | 12/10/20 | 12/10/23 | Core | Classroom |

**State of Rhode Island and Providence Plantations
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***Revision Date: October 13, 2022**

(FH - Fair Housing)

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|---|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Condo Financing | | 3 | 02/11/21 | 02/11/24 | Core | Classroom |
| Contract Law for Licensees | | 3 | 02/11/21 | 02/11/24 | Core | Classroom |
| Epic CMA's | CE144 | 3 | 04/14/22 | 04/14/25 | Core | Classroom |
| Fair Housing FH) | | 6 | 12/10/20 | 12/10/23 | Core | Classroom |
| Foreclosures, Short Sales and REO's | | 6 | 12/10/20 | 12/10/23 | Core | Classroom |
| Photography - Do's and Don'ts | CE127 | 1 | 08/08/19 | 08/08/22 | CEU | Classroom |
| Handling a Hoarding Dilemma | | 3 | 08/12/21 | 08/12/24 | CEU | Classroom |
| Home Financing | | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| Houses, Buy, Fix, Sell | | 4 | 12/10/20 | 12/10/23 | CEU | Classroom |
| House Parts - Getting to Know Your House | CE129 | 1 | 06/13/19 | 06/13/22 | CEU | Classroom |
| House Styles | CE122 | 1 | 06/13/19 | 06/13/22 | CEU | Classroom |
| How are You Going to Pay for This? Home Financing | CE103 | 3 | 12/14/17 | 12/14/20 | CEU | Classroom |
| In Good Form! RI Real Estate Forms | | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| Investment Property Practice and Management | | 10 | 12/10/20 | 12/10/23 | Core | Classroom |
| It's All in the Code of Ethics | | 3 | 02/11/21 | 02/11/24 | Core | Classroom |
| Liars, Cheaters and Thieves: Averting Client Catastrophe | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Negotiating the P&S - Strategies and Tactics | | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| Protecting Elders from Real Estate Scams | | 4 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Under Construction | | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| Under Construction! Construction and Rehab Loan Programs | CE104 | 3 | 12/14/17 | 12/14/20 | CEU | Classroom |
| Understanding Fair Housing - Part 1 (FH) | | 3 | 08/12/21 | 08/12/24 | Core | Classroom |
| Understanding Fair Housing Part 2 Digging Deeper (FH) | 138 | 3 | 02/10/22 | 02/10/25 | Core | Classroom |
| Talk is Cheap / Communication is Priceless | CE101 | 3 | 12/14/17 | 12/14/20 | CEU | Classroom |
| The Tiny House: Is it a Phrase or Craze | | 4 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Twenty Cost Effective Home Improvements | | 4 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Time: Lost & Found | CE105 | 3 | 12/14/17 | 12/17/20 | CEU | Classroom |
| Top 5 Mortgage Mess Ups | CE123 | 1 | 06/13/19 | 06/13/22 | CEU | Classroom |
| You Deserve Credit | CE102 | 3 | 12/14/17 | 12/14/20 | CEU | Classroom |
| It's All in the Code of Ethics | CE111 | 3 | 02/08/18 | 02/08/21 | Core | Classroom |
| Being a Buyer's Representative | CE108 | 3 | 02/11/21 | 02/11/24 | Core | Classroom |
| Law for RE Licensee | CE109 | 3 | 02/08/18 | 02/08/21 | Core | Classroom |
| Contract Lw for Licensee | CE110 | 3 | 02/08/18 | 02/08/21 | Core | Classroom |
| Landlord Tenant Act | CE115 | 3 | 02/11/21 | 02/11/24 | Core | Classroom |
| Condominium Financing | CE116 | 3 | 03/08/18 | 03/08/21 | CEU | Classroom |
| Real Estate & Taxes: What Every Agent Should Know | | 6 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Real Estate Business Basics | CE125 | 3 | 06/13/19 | 06/13/22 | CEU | Classroom |
| Real Estate Fundamentals from a Mortgage Perspective | | 3 | 02/11/21 | 02/11/24 | Core | Classroom |
| Red Flags: What every licensee should know before Home Inspection | CE114 | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Repurposing Property: Friend, Foe or the American Dream | | 4 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Residential Property Management | CE113 | 3 | 02/11/21 | 02/11/24 | Core | Classroom |
| Residential Purchase-Sales Agreement | CE112 | 3 | 02/11/21 | 02/11/24 | Core | Classroom |
| Scams, Scoundrels and Real Estate Stings | | 6 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Social Media Madness | CE128 | 1 | 06/13/19 | 06/13/22 | CEU | Classroom |
| Solving the Downpayment Dilemma | | 4 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Selling by the Seashore - Coastal Processes | 143 | 3 | 02/10/22 | 02/10/25 | Core | Classroom |
| Talk is Cheap / Communication is Priceless | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| The Do's of Due Diligence | | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| Time: Lost and Found | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Microaggressions | 142 | 3 | 02/10/22 | 02/10/25 | CEU | Classroom |
| The Millennial Consumer | CE118 | 3 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Understanding 1031 Tax Free Exchanges | | 6 | 12/10/20 | 12/10/23 | Core | Classroom |
| USDA, FHA and VA Loan Basics | | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| You Deserve Credit | | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| Agency for Real Estate Brokers and Everyone Else | CE121 | 3 | 02/10/22 | 02/10/25 | Core | Classroom |
| Commercial and Investment Real Estate | CE117 | 6 | 02/14/19 | 02/14/22 | Core | Classroom |
| Hoarders the Hidden disorder | CE119 | 1 | 02/10/22 | 02/10/25 | CEU | Classroom |

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 13, 2022**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

| | COURSE #: | HOURS: | Approval Date: | Expiration Date: | Course Type | Course Format |
|---|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Mold Remediation: Removal and Containment | CE120 | 3 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Packaging The Product | CE130 | 3 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Real Estate Agent Toolbox | CE132 | 1 | 02/13/20 | 02/13/23 | CEU | Classroom |
| Don't Just Talk - Communicate | CE131 | 3 | 02/13/20 | 02/13/23 | CEU | Classroom |
| Opening the Door to Wicked Good Open Houses | CE133 | 1 | 02/13/20 | 02/13/23 | CEU | Classroom |
| <u>REAL ESTATE UNIVERSITY</u> | | | | | | |
| Pre-Licensing Sales Course | | 45 | 08/13/20 | 08/13/23 | Pre-Licensing | Classroom |
| <u>SIRMON TRAINING AND CONSULTING GROUP</u> | | | | | | |
| American Warrior RE Professional | | 4 | 10/13/22 | 10/13/25 | CEU | Classroom |
| <u>SOUTHCOAST REAL ESTATE SCHOOL</u> | | | | | | |
| Pre-Licensing Sales Course 45 Hours | | 45 | 06/08/17 | 06/08/20 | Pre-Licensing | Classroom |
| Code of Ethics | | 3 | 06/08/17 | 06/08/20 | Core | Classroom |
| Contracts | | 3 | 06/08/17 | 06/08/20 | Core | Classroom |
| Fair Housing (FH) | | 3 | 06/08/17 | 06/08/20 | Core | Classroom |
| Servicing Multigenerational Clients | | 3 | 06/08/17 | 06/08/20 | CEU | Classroom |
| White Glove Buyer Representation | | 3 | 06/08/17 | 06/08/20 | CEU | Classroom |
| White Glove Seller Representation | | 3 | 06/08/17 | 06/08/20 | CEU | Classroom |
| Win or Win-Win Negotiating | | 3 | 06/08/17 | 06/08/20 | CEU | Classroom |
| <u>THE CE SHOP, INC.</u> | | | | | | |
| Assistance Animals and Fair Housing (FH) | C003 | 4 | 02/10/22 | 02/10/25 | Core | Online |
| Advocating for Short Sale Clients | | 3 | 08/12/21 | 08/12/24 | CEU | Online |
| Breaking Barriers: Fair Housing (FH) | C002 | 3 | 08/12/22 | 08/12/25 | Core | Online |
| Code of Ethics: Good for your Clients and Your Business | C006 | 3 | 07/16/20 | 07/16/23 | Core | Online |
| Code of Ethics in Action: Real-Life Applications | C008 | 3 | 12/12/19 | 12/12/22 | Core | Online |
| Commercial Ethics | C007 | 3 | 09/14/17 | 09/14/20 | Core | Online |
| Ethics at Work | C009 | 3 | 08/12/22 | 08/12/25 | Core | Online |
| Diversity: Your Kaleidoscope of Clients | C005 | 3 | 06/10/21 | 06/10/24 | Core | Online |
| Sex and Real Estate. Sexual Harrassment Sexual Discrimination and Fair Housing | C004 | 3 | 02/10/22 | 02/10/25 | Core | Online |
| Accredited Buyer's Representative Designation Course | E078 | 12 | 07/16/20 | 07/16/23 | CEU | Online |
| Advocating for Short Sale Clients | E029 | 3 | 10/11/18 | 10/11/21 | CEU | Online |
| Affordable Housing: Solutions for Homes and Financing | E070 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Anatomy of Commercial Building | E032 | 3 | 02/14/19 | 02/14/22 | CEU | Online |
| At Home with Diversity | E022 | 6 | 12/10/20 | 12/10/23 | CEU | Online |
| Attracting Online Consumers: Listings and Syndication | E056 | 3 | 10/11/18 | 10/11/21 | CEU | Online |
| Buyers Generation | E084 | 6 | 08/13/20 | 08/13/23 | CEU | Online |
| Corporate Relocation | | 6 | 07/16/20 | 07/16/23 | CEU | Online |
| Current Issues and Trends in Real Estate | E069 | 3 | 10/11/18 | 10/11/21 | CEU | Online |
| Current Issues: Cooperation, Negotiation, Buyers and Disaster Preparedness | | 3 | 04/08/21 | 04/08/24 | CEU | Online |
| Did You Serve? Identifying Home Buying Advantages for Veterans | E043 | 3 | 07/16/20 | 07/16/23 | CEU | Online |
| Discovering Commercial Real Estate | E045 | 3 | 07/16/20 | 07/16/23 | CEU | Online |
| Document Excellence for Smoother Transactions | | 3 | 07/16/20 | 07/16/23 | CEU | Online |
| Enhance Your Brand & Protect Your Clients with Data, Privacy & Security | E042 | 3 | 05/11/17 | 05/11/20 | CEU | Online |
| e-Pro Certification Program | E074 | 12 | 06/13/19 | 06/13/22 | CEU | Online |
| ePro Certification Program: Day 1 | E064 | 6 | 12/14/17 | 12/14/20 | CEU | Online |
| ePro Certification Program: Day 2 | E065 | 6 | 12/14/17 | 12/14/20 | CEU | Online |
| Expanding Housing Opportunities | E048 | 3 | 01/11/18 | 01/11/21 | CEU | Online |
| First Time Homebuyers: A Niche to Grow On | | 3 | 12/10/20 | 12/10/23 | CEU | Online |
| Foundations of Real Estate Finance | E007 | 6 | 08/12/22 | 08/12/25 | Core | Online |
| Generating Buyer and Seller Leads | E066 | 6 | 2/11/21 | 2/11/24 | CEU | Online |
| Generation Buy | E025 | 6 | 08/09/18 | 08/09/21 | CEU | Online |
| Going Green: The Environmental Movement in Real Estate | E009 | 3 | 06/10/21 | 06/10/24 | CEU | Online |
| Resort & Second-Home Specialist (RSPS) Certification Course | E049 | 6 | 01/11/18 | 01/11/21 | CEU | Online |

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
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|---|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Hot Topics in Real Estate | E071 | 3 | 08/12/22 | 08/12/25 | CEU | Online |
| Keeping it Honest: Understanding Real Estate & Mortgage Fraud | E010 | 3 | 08/12/22 | 08/12/25 | CEU | Online |
| Marijuana In Real Estate | E061 | 3 | 02/13/20 | 02/13/23 | CEU | Online |
| Marketing, Advertising, and Social Media Compliance | E060 | 3 | 10/13/22 | 10/13/25 | CEU | Online |
| Marketing Strategy & Lead Generation | | 6 | 10/08/20 | 10/08/23 | CEU | Online |
| Military Relocation Professional Certification (MRP) | E044 | 6 | 07/16/20 | 07/16/23 | CEU | Online |
| NAR Green Day 1: Retrofits Homes, Remodels, Renovations and New Home Construction | E058 | 6 | 10/13/22 | 10/13/25 | CEU | Online |
| NAR Green Day 2: Representing Buyers and Sellers of Resource Efficient Homes | E059 | 6 | 10/13/22 | 10/13/25 | CEU | Online |
| New-Home Construction and Buyer Representation: Professionals, Product, Process | E050 | 6 | 12/10/20 | 12/10/23 | CEU | Online |
| Personal Safety | E054 | 3 | 02/11/21 | 02/11/24 | CEU | Online |
| Preparing a Market Analysis | E063 | 3 | 02/11/21 | 02/11/24 | CEU | Online |
| Pricing Strategies: Mastering the CMA | E055 | 6 | 02/10/22 | 02/10/25 | CEU | Online |
| Property Inspection Issues | | 3 | 07/16/20 | 07/16/23 | CEU | Online |
| RE Investing: Build Wealth Representing Investors & becoming One Yourself | E068 | 6 | 02/11/21 | 02/11/24 | CEU | Online |
| Real Estate Marketing Reboot: Innovate>Relate>Differentiate | E023 | 6 | 07/16/20 | 07/16/23 | CEU | Online |
| Real Estate Safety Matters: Safe Business = Smart Business | E057 | 3 | 08/12/21 | 08/12/24 | CEU | Online |
| REALTOR Code of Ethics Training | E055 | 3 | 06/10/21 | 06/10/24 | Core | Online |
| Residential Property Management Essentials | E052 | 3 | 12/10/20 | 12/10/23 | CEU | Online |
| Resort & Second Home Specialist (RSPS) Course | | 6 | 12/10/20 | 12/10/23 | CEU | Online |
| Roadmap to Success: Business Planning for Real Estate Professionals | E011 | 3 | 06/09/22 | 06/09/25 | CEU | Online |
| Second Home Ownership: Trends, Options and Opportunities | | 3 | 04/08/21 | 04/08/24 | CEU | Online |
| Section 1031 Tax Deferred Exchanges | | 3 | 08/13/20 | 08/13/23 | CEU | Online |
| Seller Representative Specialist (SRS) Designation Course | E051 | 12 | 08/12/22 | 08/12/25 | CEU | Online |
| Seniors Real Estate Specialist (SRES) Designation Course | E021 | 12 | 02/13/20 | 02/13/23 | Core | Online |
| Serving the Unique Needs of the Senior Market | | 3 | 12/10/20 | 12/10/23 | CEU | Online |
| Short Sales and Foreclosures: What RE Professionals Need to Know | E047 | 6 | 02/11/21 | 02/11/24 | CEU | Online |
| Taxes and Real Estate What you need to know | E073 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Technology Tools, Trends, & Risk Management | E067 | 3 | 02/11/21 | 02/11/24 | CEU | Online |
| The Fundamentals of Commercial Real Estate | E033 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Today's MLS: New Paradigms, Better Results | E013 | 3 | 08/09/18 | 08/09/21 | CEU | Online |
| Working with Real Estate Investors: Understanding Investor Strategies | E062 | 3 | 02/13/20 | 02/13/23 | CEU | Online |
| <u>TRAINING COVE</u> | | | | | | |
| Real Estate in the Age of Technology | 1136 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Negotiation Strategies for Real Estate | 1135 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Real Estate Investing | 1134 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Risk Management | 1133 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Staying Safe in Real Estate | 1132 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Building Green, Building Smart | 1131 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Drugs, Disasters and other Disclosures | 1130 | 3 | 02/10/22 | 02/10/25 | CEU | Online |
| Clarifying the Code of Ethics | 1129 | 3 | 02/10/22 | 02/10/25 | Core | Online |
| Environmenta; Hazards and Disclosures | 1210 | 3 | 04/14/22 | 04/14/25 | Core | Online |
| Fair Housing for Real Estate Professionals (FH) | 1128 | 3 | 02/10/22 | 02/10/25 | Core | Online |
| <u>THE KYLE SEYBOTH SCHOOL OF REAL ESTATE</u> | | | | | | |
| Real Estate Pre-Licensing Course | | 45 | 02/11/21 | 02/11/24 | Pre-Licensing | Classroom |
| <u>THE RHODE ISLAND ASSOCIATION OF REALTORS</u> | | | | | | |
| Broker 90 Hours | | 90 | 2/11/2021 | 02/11/24 | Broker-90 Hours | Classroom |
| Pre-Licensing Sales Course 45 Hours | | 45 | 12/12/19 | 12/12/22 | Pre-Licensing | Classroom |
| BROKER PRE-LICENSE (6 Core- FH) | 1 | 24 | 12/12/19 | 12/12/22 | Core | Classroom |
| Accredited Buyer Representative (6 Core + 6 Ceu Hours) | 220 | 12 | 12/10/20 | 12/12/23 | Core | Classroom |
| Advanced Septic Systems in RI | 591 | 2 | 12/09/21 | 12/09/24 | Core | Classroom |
| At Home With Diversity (FH) | 443 | 7 | 10/21/24 | 10/21/24 | Core | Classroom |
| Bias Override -Overcoming Barriers (FH) | 518 | 3 | 04/14/22 | 04/14/25 | Core | Classroom |

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|--|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Behind the Smoke Screen: Smoke & CO Inspection | 317 | 3 | 02/10/22 | 02/10/25 | Core | Classroom |
| Business Across State Lines (RI/MA) | 497 | 3 | 06/09/22 | 06/09/25 | Core | Classroom |
| Business Across State Lines (RI/CT) | 600 | 3 | 06/09/22 | 06/09/25 | Core | Classroom |
| Buyer's Agent: Fundamentals of Buyer Representation | 501 | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| Coastal Hazards for Real Estate Professionals | 534 | 2 | 10/13/22 | 10/13/25 | Core | Classroom |
| Code of Ethics | 19 | 3 | 08/13/20 | 08/13/23 | Core | Classroom |
| Condominium Law – The Basics | 52 | 3 | 04/14/22 | 04/14/25 | Core | Classroom |
| Contract law: The Purchase and Sale of R.E. | 44 | 3 | 08/13/20 | 08/13/23 | Core | Classroom |
| Contract Law - Interact | 2104 | 2 | 10/11/18 | 10/11/21 | Core | On-line |
| Contract Law for Real Estate Professionals | 921 | 4 | 02/13/20 | 02/13/23 | Core | Online |
| Commercial and Investments Real Estate Cert. (FH) | 540 | 24 | 06/09/22 | 06/09/25 | Core | Classroom |
| Domestic Violence & RI Fair Housing (FH) | 593 | 4 | 12/09/21 | 12/09/24 | Core | Classroom |
| Effects of Radon in RE Transactions | 267 | 3 | 12/12/19 | 12/12/22 | Core | Classroom |
| Ethic Awareness | 121 | 6 | 01/11/18 | 01/11/21 | Core | Classroom |
| Environmental Issues in Your Real Estate Practice (On-line) (12 Hrs.-Core, 12 Hrs. - CEU) | 2744 | 6 | 08/12/22 | 08/12/25 | Core | On-line |
| Environmental Issues for the Real Estate Professional | 236A | 3 | 02/10/22 | 02/10/25 | Core | Classroom |
| Even Real Estate Has Taxes! | 433 | 3 | 02/13/20 | 02/13/23 | Core | Classroom |
| Fair Housing (FH) | 2733 | 6 | 08/13/20 | 08/13/23 | Core | On-line |
| Fair Housing and Landlord/Tenant Relationships (FH) | 24 | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| Fair Housing & Beyond (FH) | 922 | 4 | 02/13/20 | 02/13/23 | Core | Online |
| Financing the Sale | 25 | 3 | 04/11/19 | 04/11/22 | Core | Classroom |
| Government Lending | 20 | 3 | 12/10/20 | 12/10/23 | Core | Classroom |
| Graduate REALTOR Institute 201-A | GRI 201-A | 6 | 11/09/17 | 11/09/20 | Core | Classroom |
| Graduate REALTOR Institute GRI 101 | GRI 152 | 15 | 07/16/20 | 07/16/23 | Core | Classroom |
| Home Finance Resource | 527 | 7 | 06/09/22 | 06/09/25 | Core | Classroom |
| Home Financing Review for REALTORS | 502 | 3 | 05/11/17 | 05/11/20 | Core | Classroom |
| Intro to Coastal Resources Management Council & Marine Boundaries | 533 | 2 | 04/14/22 | 04/14/25 | Core | Classroom |
| Matrix Listing Input | 469 | 2 | 08/13/20 | 08/13/23 | Core | Classroom |
| Mediation: Overcoming Cultural Barriers (FH) | | 5 | 12/10/20 | 12/10/23 | Core | Classroom |
| Meeting the Needs of Buyers & Sellers | 924 | 4 | 02/13/20 | 02/13/23 | Core | Online |
| Mortgage Seminar | 300 | 3 | 04/08/21 | 04/08/24 | CEU | Classroom |
| Lead Paint Hazards | 128 | 3 | 12/09/21 | 12/09/24 | Lead Course | Classroom |
| License Lender Team Up | 519 | 2 | 06/09/22 | 06/09/25 | Core | Classroom |
| Negotiating the Purchase and Sales Contract | 504 | 3 | 08/13/20 | 08/13/23 | Core | Classroom |
| Negotiating to Win | 444 | 3 | 10/21/21 | 10/21/24 | Core | Classroom |
| Purchases & Sale Agreement | 390 | 3 | 02/13/20 | 02/13/23 | Core | Classroom |
| Perfect Pricing Using RPR | 455 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| Professional Standards | 490 | 6 | 04/08/21 | 04/08/24 | Core | Classroom |
| Real Estate and Estate Administration | 435 | 3 | 08/13/20 | 08/13/23 | Core | Classroom |
| Real Estate Consumer Relationships: Agency | 341 | 3 | 12/12/19 | 12/12/22 | Core | Classroom |
| Real Estate Contracts and Forms 101 | 318 | 3 | 10/10/19 | 10/10/22 | Core | Classroom |
| Renovation Lending & How It Can Work for You | 344 | 3 | 10/10/19 | 10/10/22 | Core | Classroom |
| Rights & Responsibilities under RI Fair Housing (FH) | 589 | 3 | 12/09/21 | 12/09/24 | Core | Classroom |
| Risk Management for the RE Professional | 503 | 3 | 08/13/20 | 08/13/23 | Core | Classroom |
| Risk Management | 358 | 6 | 10/21/21 | 10/21/24 | Core | On-line |
| RI Housing - What it takes | 515 | 6 | 09/13/18 | 09/13/21 | Core | Classroom |
| RI Housing 203K | 516 | 3 | 02/13/20 | 02/13/23 | Core | Classroom |
| RI Septic Field Training | 592 | 2 | 12/09/21 | 12/09/24 | Core | Classroom |
| Right Start: New Licensee Training Program | 528 | 18 | 02/13/20 | 02/13/23 | Core | Classroom |
| Septic 101: Understanding Conventional Septic Systems in RI | 590 | 2 | 12/09/21 | 12/09/24 | Core | Classroom |
| Situational Agency | 379 | 3 | 09/13/18 | 09/13/21 | Core | Classroom |
| Situational Real Estate Relationships | | 3 | 08/12/21 | 08/12/24 | Core | Classroom |
| Successful Buyer Client Systems | 926 | 4 | 02/13/20 | 02/13/23 | Core | Online |
| Successful Seller Client Systems | 927 | 4 | 02/13/20 | 02/13/23 | Core | Online |
| Success with MLS | 457 | 1 | 08/08/19 | 08/08/22 | Core | Classroom |
| Taking the Mystery out of the American with Disabilities Act | 131 | 6 | 11/09/17 | 11/09/20 | Core | Classroom |
| The Truth About Mold | 2755 | 6 | 07/16/20 | 07/16/23 | Core | On-line |

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|--|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Title Law | 431 | 3 | 12/12/19 | 12/12/22 | Core | Classroom |
| TransactionDesk by Instanet (Hands-On) | 460 | 3 | 10/13/22 | 10/13/25 | Core | Classroom |
| Using DocBox & Authentisign | 461 | 2 | 10/21/21 | 10/21/24 | Core | Classroom |
| Using RPR for Residential Investment | | 2 | 12/10/20 | 12/10/23 | Core | Classroom |
| Water Conservation | 383 | 3 | 04/11/19 | 04/11/22 | Core | Classroom |
| Wetlands & Coastal Real Estate | 41 | 3 | 08/13/20 | 08/13/23 | Core | Classroom |
| What we know about mold | 232 | 2 | 02/10/22 | 02/10/25 | Core | Classroom |
| 1st Steps in Commercial Career | | 3 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Accredited Staging Partner Real Estate Staging & Selling Cycle | 482 | 7 | 12/09/21 | 12/09/24 | CEU | Classroom |
| Accredited Staging Professional | 482 | 12 | 12/14/17 | 12/14/20 | CEU | Classroom |
| Advance Matrix | 472 | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Affirmative Marketing to RI Workforce Homes | 903 | 3 | 03/09/17 | 03/09/20 | CEU | Classroom |
| Air Sealing & Insulation for Real Estate Professionals | 598 | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |

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| Assessing Town Hall | 415 | 3 | 04/12/18 | 04/12/21 | CEU | Classroom |
| Attracting High Quality Talent | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Basic Appraisal Principles 1 | 348 | 15 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Basic Appraisal Principles 2 | 349 | 15 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Basics of Commercial Real Estate | | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Beneath the Surface: Understanding the Anatomy of a House | 920 | 6 | 02/13/20 | 02/13/23 | CEU | Online |
| Best Business Tactics: Sales and Service | 587 | 1 | 12/09/21 | 12/09/24 | CEU | Classroom |
| Building Resilience & Managing Change | | 2 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Business Across State Lines 2.0 | 498 | 3 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Business, Better by Referral | 530 | 9 | 10/21/21 | 10/21/24 | CEU | Classroom |
| Buyers Generation Interact (on-line) | 2102 | 4 | 09/13/18 | 09/13/21 | CEU | Online |
| Can't Really Manage (CRM) Solutions | 588 | 3 | 12/09/21 | 12/09/24 | CEU | Classroom |
| CIPS Americas and International Real Estate | 494 | 6 | 02/10/22 | 02/10/25 | CEU | Classroom |
| CIPS Europe and International Real Estate | 496 | 6 | 02/10/22 | 02/10/25 | CEU | Classroom |
| CIPS Africa and International Real Estate | 499 | 6 | 04/14/22 | 04/14/25 | CEU | Classroom |
| CIPS Global Real Estate: Local Markets | 316 | 7 | 06/09/22 | 06/09/25 | CEU | Classroom |
| Clients, Technology and the iPad | 414 | 3 | 12/14/17 | 12/14/20 | CEU | Classroom |
| Consumer & Realtor Safety in Real Estate (CEH) | 399 | 3 | 08/13/20 | 08/13/23 | CEU | Classroom |
| Commercial Deal & Dollars | 586 | 2 | 12/09/21 | 12/09/24 | CEU | Classroom |
| Commercial Lease: Offer & Document Basics | 542 | 3 | 07/16/20 | 07/16/23 | CEU | Both |
| Commercial Lease: Clauses | 543 | 3 | 07/16/20 | 07/16/23 | CEU | Both |
| Commercial Lease: Tenant Clauses | 544 | 3 | 07/16/20 | 07/16/23 | CEU | Both |
| Commercial Lease: Landlord Clauses | 545 | 3 | 07/16/20 | 07/16/23 | CEU | Both |
| Commercial Real Estate in a Global Market | 495 | 3 | 10/13/25 | 10/13/25 | CEU | Classroom |
| Compensation & Benefits in Office Management | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Corporation Relocation - The Next Move | | 7 | 08/12/21 | 08/12/24 | CEU | Classroom |
| Current Issues in Affordable / Workforce Housing in RI (FH) | 902 | 3 | 07/16/20 | 07/16/23 | Core | Classroom |
| Cyber, Social & Identity Protection | 535 | 5 | 08/08/19 | 08/08/22 | CEU | Classroom |
| Define Your Culture (Office Management) | | 2 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Defining Effective Training (Office Management) | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Designated Agent: Record Keeping & Maintenance | | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Don't Play with Fire - Understanding the New Fire Codes | 317 | 3 | 11/08/18 | 11/08/21 | CEU | Classroom |
| Drinking Well Water | 163 | 3 | 10/12/17 | 10/12/20 | CEU | Classroom |
| Effective Customer Service | 270 | 3 | 09/14/17 | 09/14/20 | CEU | Classroom |
| Elder Care and Sale of Real Estate | 514 | 3 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Environmental Due Diligence | 352 | 3 | 02/13/20 | 02/13/23 | Core | Classroom |
| Environmental Issues in Real Estate | 236A | 3 | 12/13/18 | 12/13/21 | CEU | Classroom |
| ePro | 491 | 12 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Facebook for Business | 429 | 3 | 10/13/22 | 10/13/25 | CEU | Classroom |
| Fire, Radon, Mold and Megan's Law (CEH) | 401 | 3 | 09/14/17 | 09/14/20 | Classroom | Classroom |
| Flipping Houses for Success | 432 | 3 | 02/13/20 | 02/13/23 | CEU | Classroom |
| Floods and FEMA -What You Need to Know | 424 | 3 | 08/08/19 | 08/08/22 | CEU | Classroom |
| Foreclosures, Short Sales, REO's and Auctions (On-line) | 394 | 6 | 06/10/21 | 06/10/24 | CEU | On-line |
| Foreclosures, Short Sales, and REO's for Realtors | 321 | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Fundamentals of Sustainable Homes | 2110 | 3 | 04/08/21 | 04/08/24 | CEU | Online |
| Green 1: The Resource Efficient Home | 453 | 6 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Green 2: Representing Buyers & Sellers | 454 | 6 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Green Building Fundamentals | 368 | 3 | 04/08/21 | 04/08/24 | CEU | Classroom |
| Going for the Gold: Business Building with Referrals | | 4 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Healthy Homes | 2111 | 3 | 04/08/21 | 04/08/24 | CEU | Online |
| Good Management Means Satisfied Customers | 374 | 12 | 02/14/19 | 02/14/22 | CEU | Classroom |
| History of American Architecture for Realtors | 536 | 4 | 08/13/20 | 08/13/23 | CEU | Classroom |
| Home Buying and Your Credit | 350 | 3 | 02/13/20 | 02/13/23 | CEU | Classroom |
| Home Comfort: Heating, Cooling & Ventilation | | 3 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Home Energy Efficiency for Real Estate Professionals | 597 | 3 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Home Inspection: What to Expect | 46 | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Home Ownership 101-Affordable Housing | 904 | 3 | 03/09/17 | 03/09/20 | CEU | Classroom |

State of Rhode Island and Providence Plantations
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(FH - Fair Housing)

| SCHOOL & COURSE LIST: | COURSE #: | HOURS: | Approval Date: | Expiration Date: | Course Type | Course Format |
|---|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Home Sweet 2nd Home | 521 | 7 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Houses: Buy, Fix, Sell (Online) | 2769 | 4 | 04/14/22 | 04/14/25 | CEU | On-line |
| How to Avoid a Renovation Horror | 372 | 3 | 06/14/18 | 06/14/21 | CEU | Classroom |
| How to Buy or Sell a Business | 227 | 3 | 08/12/22 | 08/12/25 | CEU | Classroom |
| How to read and Energy Assessment report | 596 | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |
| HR Essentials for Todays RE Company | 471 | 7 | 10/10/19 | 10/10/22 | CEU | Classroom |
| HR Solutions for Teams | 441 | 7 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Insurance Course for Real Estate Professional | 211 | 3 | 04/11/19 | 04/11/22 | CEU | Classroom |
| Introduction to Commercial Real Estate | 226 | 6 | 11/09/17 | 11/09/20 | CEU | Classroom |
| Introduction to Commercial Real Estate (On-line) | 239 | 6 | 07/16/20 | 07/16/23 | CEU | On-line |
| Introduction to Employee Management | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Introduction to Matrix Search & Portal | 459 | 3 | 08/12/21 | 08/12/24 | CEU | Classroom |
| Introduction to MLS | 462 | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Introduction to the Rental Process (CEH) | 400 | 6 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Investment Property Practice and Management (On-line) | 365 | 10 | 08/12/22 | 08/12/25 | CEU | On-line |
| Landscape of RI Low/Moderate Income Homeownership | 901 | 3 | 03/09/17 | 03/09/20 | CEU | Classroom |
| Lead Generation for the Real Estate Professional | 489 | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Make a Splash with RI Housing Mirtgage Products | 517 | 1 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Make Your Mark on Camera | | 2 | 06/10/21 | 06/10/24 | CEU | Classroom |
| Managing Online Transactions - Dotloop | 445 | 3 | 10/11/18 | 10/11/21 | CEU | Classroom |
| Managing Performance | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Managing Multi-Generational Business | 470 | 7 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Mastering Real Estate Negotiations | 923 | 4 | 02/13/20 | 02/13/23 | CEU | Online |
| Matrix CMA & Stats | 458 | 3 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Mediation: Intro to the Process | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Mediation: What is conflict | | 5 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Military Relocation Professional Certification (FH) | 427 | 7 | 10/13/22 | 10/13/25 | Core | Classroom |
| MOS Word Certification | 910 | 6 | 08/08/19 | 08/08/22 | CEU | Classroom |
| MOS Excel Certification | 911 | 6 | 08/08/19 | 08/08/22 | CEU | Classroom |
| MOS Power Point Certification | 912 | 6 | 08/08/19 | 08/08/22 | CEU | Classroom |
| MOS Outlook Certification | 913 | 6 | 08/08/19 | 08/08/22 | CEU | Classroom |
| Mortgage Chit Chat 101 | 595 | 2 | 02/10/22 | 02/10/25 | CEU | Classroom |
| NAR Green: People, Property, Planet, Prosperity | 453 | 14 | 02/10/22 | 02/10/25 | CEU | Classroom |
| National Economic Commercial Trends | 541 | 3 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Policies & Procedures in Office Management | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Position Your Team for Profit | 439 | 7 | 06/14/18 | 06/14/21 | CEU | Classroom |
| Power of 1031 Exchanges | 468 | 3 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Property Management | 403 | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Pricing Residential Properties | GRI-102-A | 6 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Pricing Strategies | 480 | 6 | 07/16/20 | 07/16/23 | CEU | Classroom |
| Property Management and Managing Risk (On-line) | 360 | 6 | 07/16/20 | 07/16/23 | CEU | On-line |
| Putting Realtor Safety First | | 3 | 10/21/21 | 10/21/24 | CEU | Classroom |
| Real Estate and Taxes: What every Agent should Know (On-line) | 362 | 6 | 04/14/22 | 04/14/25 | CEU | On-line |
| Real Estate Basics | 381 | 3 | 11/08/18 | 11/08/21 | CEU | Classroom |
| Real EstateFinance Today (Online) | 359 | 6 | 04/14/22 | 04/14/25 | Core | Online |
| Real Estate Finance | GRI-102-B | 6 | 10/13/22 | 10/13/25 | CEU | Classroom |
| Real Estate Forms | 505 | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Real Estate Investing | 523 | 6 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Real Estate Investing Made Clear | 925 | 4 | 02/13/20 | 02/13/23 | CEU | Online |
| Real Estate Negotiation Expert | 447 | 12 | 04/14/22 | 04/14/25 | CEU | Classroom |
| Real Estate Professional Assistant Certification | | 14 | 08/12/21 | 08/12/24 | CEU | Classroom |
| Real Estate Virtual World Conducting Business with Zoom | | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Realtor's Guide to Social Media | 428 | 3 | 10/13/22 | 10/13/25 | CEU | Classroom |
| Record Keeping, Maintance,Ordinances -Rental | 402 | 3 | 09/14/17 | 09/14/20 | CEU | Classroom |
| Residential Real Estate Closings in Rhode Island | 28 | 3 | 08/12/22 | 08/12/25 | CEU | Classroom |
| Reverse Mortgages | 262 | 3 | 04/11/19 | 04/11/22 | CEU | Classroom |
| RI Commercial Real Estate: Geography & Financial analysis | 546 | 3 | 04/08/21 | 04/08/24 | CEU | Classroom |

State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
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(FH - Fair Housing)

SCHOOL & COURSE LIST:

| | COURSE #: | HOURS: | Approval Date: | Expiration Date: | Course Type | Course Format |
|--|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| RI Commercial Real Estate: Loan Packages | 547 | 3 | 04/08/21 | 04/08/24 | CEU | Classroom |
| RI Housing - What it Takes | | 6 | 08/12/21 | 08/12/24 | CEU | Classroom |
| RI Septic Systems | 160 | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |
| RI Waterfront Properties-Regulations & Issues | 419 | 3 | 04/08/21 | 04/08/24 | CEU | Classroom |
| RPR Commercial | 456 | 3 | 10/13/22 | 10/13/25 | CEU | Classroom |
| RPR (Realtor Property Resource) | 420 | 3 | 06/14/18 | 06/14/21 | CEU | Classroom |
| Safety Matters: Safe Business = Smart Business | 446 | 3 | 11/08/18 | 11/08/21 | CEU | Classroom |
| Safety Training for RE Professionals | 467 | 3 | 10/13/22 | 10/13/25 | CEU | Classroom |
| Self Directed IRA's | 322 | 3 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Sellers Generation (on-line) | 2103 | 12 | 09/13/18 | 09/13/21 | CEU | On-line |

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|--|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| Seller Representative Specialist | 302 | 12 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Senior Real Estate Specialist | 215 | 12 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Short Sales and Foreclosures | 405 | 6 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Social Media Bootcamp | | 2 | 10/08/20 | 10/08/23 | CEU | Classroom |
| Social Basics | | 3 | 10/21/21 | 10/21/24 | CEU | Online |
| Staging Color & Creativity | 488 | 3 | 12/09/21 | 12/09/24 | CEU | Classroom |
| Staging to Sell | 430 | 3 | 10/13/22 | 10/13/25 | CEU | Classroom |
| State Regulations: Fire, Radon, Mold & Megan's Law | | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Succeeding in the Luxury Home Market | 550 | 8 | 12/12/19 | 12/12/22 | CEU | Classroom |
| Sustainable Housing & Building Green (On-line) | 397A | 4 | 06/08/17 | 06/08/20 | CEU | On-line |
| Tax Strategies for the Real Estate Professional | 594 | 3 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Team Leadership for Maximum Performance | 438 | 7 | 06/14/18 | 06/14/21 | CEU | Classroom |
| The Healthy Home | | 3 | 10/08/20 | 10/08/23 | CEU | Classroom |
| The Truth About Mold | 232 | 3 | 08/13/20 | 08/13/23 | CEU | Classroom |
| Time Management for the RE Professional | 750 | 3 | 02/10/22 | 02/10/25 | CEU | Classroom |
| Thinking Like a Lawyer | 483 | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Understanding 1031 Tax Free Exchange v3.0 (online) | 2766 | 6 | 04/14/22 | 04/14/25 | CEU | On-line |
| Understanding Credit and Improving Credit Scores (On-Line) | 357 | 3 | 07/16/20 | 07/16/23 | CEU | On-line |
| Understanding Financial Statements | 225 | 3 | 06/09/22 | 06/09/25 | CEU | Classroom |
| Understanding Today's Appraisal Process | 418 | 3 | 04/08/21 | 04/08/24 | CEU | Classroom |
| Valuation of Investment in commercial RE | | 3 | 12/10/20 | 12/10/23 | CEU | Classroom |
| Weatherization & Insulation | | 3 | 10/08/20 | 10/08/23 | CEU | Classroom |
| Making Excel Work in RE | 417 | 3 | 04/12/18 | 04/12/21 | CEU | Classroom |
| Lending Game Changers | 486 | 3 | 01/11/18 | 01/11/21 | CEU | Classroom |
| How technology Can Ruin your Business | 484 | 8 | 01/11/18 | 01/11/21 | CEU | Classroom |
| Creating a Credit-Worthy Customer | 195 | 3 | 04/08/21 | 04/08/24 | CEU | Classroom |
| How Probate affects RE Sales | 487 | 3 | 02/11/21 | 02/11/24 | CEU | Classroom |
| Real Estate Finance Today (Core, Online) | 359 | 6 | 04/11/19 | 04/11/22 | Core | On-line |
| Designing & Sustaining Teams | 448 | 7 | 08/09/18 | 08/09/21 | CEU | Classroom |
| eClosings-Emerging Marketing Trends | 511 | 2 | 08/12/21 | 08/12/24 | CEU | Classroom |
| Cyber Security Awareness | 510 | 2 | 08/12/21 | 08/12/24 | CEU | Classroom |
| Quickbooks for Property Management & Rentals | 408 | 3 | 08/12/21 | 08/12/24 | CEU | Classroom |
| Global Real Estate: Local Markets | 316 | 7 | 06/13/19 | 06/13/22 | CEU | Classroom |
| Global RE Transaction Tools | 326 | 7 | 08/09/18 | 08/09/21 | CEU | Classroom |
| Ethics Adventure-Interact CE (on-line) | 2100 | 3 | 08/09/18 | 08/09/21 | CEU | On-line |
| Marketing Strategy & Lead Generation | 525 | 7 | 02/13/20 | 02/13/23 | CEU | Classroom |
| Real Estate Marketing Reboot | 524 | 6 | 02/14/19 | 02/14/22 | CEU | Classroom |
| Real Estate Investing | 523 | 6 | 02/14/19 | 02/14/22 | CEU | Classroom |
| New Home Construction & Buyer Representation | 522 | 6 | 02/14/19 | 02/14/22 | CEU | Classroom |
| Home Sweet Second Home | 521 | 7 | 02/14/19 | 02/14/22 | CEU | Classroom |
| Buyers by Generation | 520 | 6 | 02/13/20 | 02/13/23 | CEU | Classroom |
| E-PRO | 491 | 12 | 02/14/19 | 02/14/22 | CEU | Classroom |
| Referrals, Better with Technology | 531 | 3 | 04/14/22 | 04/14/25 | CEU | Classroom |
| WEBCE Inc. | | | | | | |
| Adhering to a Higher Standard: The Code of Ethics | | 3 | 08/12/21 | 08/12/24 | Core | Online |
| Avoiding Common Mistakes | 3082ri | 3 | 10/21/21 | 10/12/24 | | Online |
| Avoiding Costly Mistakes in you Real Estate Career | 2532ri | 3 | 06/09/22 | 06/09/25 | CEU | Online |
| Contracts and Leasing | 4041ri | 3 | 08/13/20 | 08/13/23 | Core | Online |
| Cultural Competency for Real Estate Professionals | 2580ri | 3 | 10/13/22 | 10/13/25 | CEU | Online |
| Cybersecurity Best Practices for Real Estate Professionals | | 3 | 08/13/20 | 08/13/23 | CEU | Online |
| Disclosure Is Not A Secret | 30 | 4 | 08/13/20 | 08/13/23 | Core | Online |
| Doing the Right Thing | | 3 | 08/13/20 | 08/13/23 | Core | Online |
| Duties of a Real Estate Broker | 10008ri | 3 | 08/13/20 | 08/13/23 | Core | Online |
| Floods and other Natural Hazards | 4017ri | 3 | 12/13/18 | 12/13/21 | | Online |
| Good Guys/Bad Guys - Who's who in Mortgage Fraud | | 3 | 08/13/20 | 08/13/23 | CEU | Online |

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|--|------------------|---------------|-----------------------|-------------------------|--------------------|----------------------|
| The Code of Ethics | 4029ri | 3 | 09/14/17 | 09/14/20 | | Online |
| Valuation, Marketing, and Listings | 4018ri | 4 | 10/12/21 | 10/12/24 | | Online |
| Building Green | 3085ri | 3 | 10/12/21 | 10/12/24 | | Online |
| Commercial Real Estate Investing | 10011ri | 3 | 10/12/21 | 10/21/24 | | Online |
| Fair Housing for the Real Estate Industry (FH) | 4069ri | 3 | 08/13/20 | 08/13/23 | Core | Online |
| Fair Housing: It's just Good Business (FH) | 2573 | 3 | 08/12/22 | 08/12/25 | Core | Online |
| How Mortgage Frauds Work | 4095ri | 3 | 09/14/17 | 09/17/20 | | Online |
| Industrial Real Estate | 10040ri | 3 | 12/13/18 | 12/13/21 | | Online |
| Land Management | 10025ri | 3 | 10/12/21 | 10/21/24 | | Online |
| Managing Conflicts with Tenants, Clients and Employees | 4019ri | 3 | 10/12/21 | 10/21/24 | | Online |
| Planning and Growing a Real Estate Business | 4053ri | 4 | 10/12/21 | 10/21/24 | | Online |
| Property Management | 3095ri | 4 | 10/12/21 | 10/12/24 | | Online |
| Risk Awareness | 4097ri | 3 | 08/13/20 | 08/13/23 | CEU | Online |
| Smart Tech, Smarter Agent: Smart Technology in the Residential Marketplace | | 3 | 12/09/21 | 12/09/24 | CEU | Online |
| Tiny Homes and Other Alternative Properties | 10007ri | 4 | 08/13/20 | 08/13/23 | CEU | Online |
| The Millennials are Changing Real Estate | 4089ri | 3 | 10/12/21 | 10/12/24 | | Online |
| The Power of Social Media Marketing | 4054ri | 3 | 08/13/20 | 08/13/23 | CEU | Online |
| Understanding Implicit Bias | 2549 | 3 | 08/12/22 | 08/12/25 | Core | Online |
| Working with Teams | 10012ri | 3 | 10/12/21 | 10/12/24 | | Online |
| Who Represents Whom? Agency Uncloaked | | 3 | 10/08/20 | 10/08/23 | Core | Online |
| Why Risk it? Risk Management Strategies | | 4 | 08/12/21 | 08/12/24 | CEU | Online |

WESTCOTT SCHOOL OF REAL ESTATE

No current offerings

WILLIAMS & STUART SCHOOL OF REAL ESTATE

Pre-Licensing Sales Course 45 Hours

| | | | | | | |
|--|-----|---|----------|----------|------|-----------|
| *Advanced Agency (Core) | 102 | 3 | 11/10/16 | 11/10/19 | Core | Classroom |
| Doing Business Over State Lines | 103 | 3 | 11/10/16 | 11/10/19 | CEU | Classroom |
| 5 Simple Steps to Double your Production | 301 | 3 | 08/09/18 | 08/09/21 | CEU | Classroom |
| Seed, Lead, List, Repeat | 302 | 3 | 08/09/18 | 08/09/21 | CEU | Classroom |

William Raveis Real Estate School

No current offerings