

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
1 ATTEMPT (avporealestate.com)						
Rhode Island Real Estate		6	10/10/24	10/10/27	Core	Online
RI Fair Housing and Ethics (FH)		6	10/10/24	10/10/27	Core	Online
Agent Safety and Liabilities		6	10/10/24	10/10/27	CEU	Online
Rhode Island NAR Code of Ethics		3	7/16/20	07/16/23	CEU	Online
Errors and Omissions and Real Estate Contracts		6	10/10/24	10/10/27	CEU	Online
Transferring a Property		6	10/10/24	10/10/27	CEU	Online
360TRAINING.COM, INC.						
Code of Ethics		6	02/10/22	02/10/25	Core	Online
Fair Housing (FH)		3	04/14/22	04/14/25	Core	Online
Fair Housing (FH)	60801001	4	02/10/22	02/10/25	Core	Online
1031 Exchanges	144101001	2	02/10/22	02/10/25	CEU	Online
Asset Management	67201001	3	02/10/22	02/10/25	CEU	Online
Closing and Settlement Costs	79801621	3	02/10/22	02/10/25	CEU	Online
Contracts, Purchases & Sales Agreements	141201001	3	02/10/22	02/10/25	CEU	Online
Deeds	79201621	2	02/10/22	02/10/25	CEU	Online
Environmental Hazards	58701621	3	02/10/22	02/10/25	CEU	Online
Estimating the Gross Living Area	19009621	3	02/10/22	02/10/25	CEU	Online
Home Inspection (On-Line)	68701001	3	02/10/22	02/10/25	CEU	Online
Liens, Taxes & Foreclosures (On-Line)	14801621	3	02/10/22	02/10/25	CEU	Online
Property Management (On-Line)	79401621	3	02/10/22	02/10/25	CEU	Online
Real Estate Finance (On-Line)	60201621	3	02/10/22	02/10/25	CEU	Online
Real Estate Math (On-Line)	79301631	3	02/10/22	02/10/25	CEU	Online
Real Property Ownership & Land Use (On-Line)	92101621	3	02/10/22	02/10/25	CEU	Online
Tax Favorable Real Estate Transactions (On-Line)	74701001	4	02/10/22	02/10/25	CEU	Online
Titles & Records (On-Line)	74310621	3	02/10/22	02/10/25	CEU	Online
aBove Real Estate School						
Pre-Licensing Sales Course 45 Hours		45	06/10/21	06/10/24	Pre-Licensing	Classroom
Closing Your 1st Transaction -What happens after your client signs the P&S with the Lender Title	602	2	04/13/23	04/13/26	Core	Classroom
Condominium Contracts - The Do's and Don'ts	123	1	02/09/23	02/09/26	Core	Classroom
Condominium Considerations	300	1	02/08/24	02/08/27	CEU	Classroom
Divorce & The Impact of RE Transactions	210	1	02/08/24	02/08/27	Core	Classroom
DOT Loop Best Practices	101	3	11/09/17	11/09/20	CEU	Classroom
Getting to Know the P&S Agreement	200	3	02/09/23	02/09/26	Core	Classroom
Knowing your Worth	602	1	02/08/24	02/08/27	CEU	Classroom
Listing Leaders Due Diligence	601	2	04/13/23	04/13/26	CEU	Classroom
Understanding Contingency Dates in the P&S	300	2	12/14/14	12/14/20	CEU	Classroom
Mandatory Relationship Disclosure	604	1	02/08/24	02/08/27	CEU	Classroom
New & Improved MLS Form Review	201	1	02/09/23	02/09/26	Core	Classroom
Overcoming Objections: An exercise in knowing client's potential	603	1	02/08/24	02/08/27	CEU	Classroom
Reverse Mortgages-Are they Right for your Clients?	MM8	1	06/14/18	06/14/21	CEU	Classroom
Renovation Loans Why not to Avoid them & How?	MM4	1	06/14/18	06/14/21	CEU	Classroom
The Mortgage Process	101	1	06/14/18	06/14/21	CEU	Classroom
Mortgage Process	201	1	06/14/18	06/14/21	CEU	Classroom
Mortgage Process	301	1	06/14/18	06/14/21	CEU	Classroom
New Construction - Pitfalls & Profits	301	1	02/08/24	02/08/27	CEU	Classroom
Renovation Loans	MM4	1	06/14/18	06/14/21	CEU	Classroom
First Time Home Buyer		1	06/14/18	06/14/21	CEU	Classroom
RIH & First Time Home Buyer Mortgage Options	MM9	1	06/14/18	06/14/21	CEU	Classroom
It Costs to Sell-Navigating Hidden Fees	400	3	04/14/22	04/14/25	Core	Classroom
The Impact of Trusts & Probates in the Sale of Real Estate	202	1	04/14/22	04/14/25	CEU	Classroom
Navigating Appraisal Issues	604	1	04/13/23	04/13/26	Core	Classroom
Navigating the Buyers Representation Agreement	600	1	02/08/24	02/08/27	Core	Classroom
Navigating the Non-Resident Transactions	203	1	04/14/22	04/14/25	CEU	Classroom

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	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Fielding Post Closing Issues	205	1	04/14/22	04/14/25	CEU	Classroom
Mastering the Listing Contract	601	1	02/08/24	02/08/27	CEU	Classroom
Maximizing Credits & Adjusting Expectations a Review of Closing Clost Credits	206	1	04/14/22	04/14/25	CEU	Classroom
Multi-Family Conveyances	502	1	02/09/23	02/09/26	Core	Classroom
Representing an Entity what They don't know can hurt them	207	1	04/14/22	04/14/25	CEU	Classroom
Protecting Your Client A Review of Types of Deeds & Provisions	208	1	04/14/22	04/14/25	CEU	Classroom
Sales of Buyers Property Addendum & Other Components	209	1	04/14/22	04/14/25	CEU	Classroom
Bank Owned Addendums, A Review of Alternative Inventory	501	1	02/09/23	02/09/26	Core	Classroom
Temporary and Permanent Buydown Loan Programs	605	1	04/13/23	04/13/26	Core	Classroom
The Short Sale Experience	500	2	02/09/23	02/09/26	Core	Classroom
Title Search Basics - a Review of Land Evidence Records	210	1	04/14/22	04/14/25	CEU	Classroom
Use Agreements & Accessory Properties	302	1	02/08/24	02/08/27	CEU	Classroom
Why That Mortgage Program	603	2	04/13/23	04/13/26	cORE	Classroom

Access America Real Estate School

No current offerings

AMBIVIEW LLC

Agency Law	45341	3	08/10/23	08/10/26	CEU	Online
Bulletproofing Your Transactions		3	07/16/20	07/16/23	CEU	Online
Contract Law Fundamentals	45342	3	08/10/23	08/10/26	Core	Online
Crypto and Real Estate	45340	3	08/10/23	08/10/26	CEU	Online
Disclosure Fundamentals	45332	4	08/10/23	08/10/26	CEU	Online
Ethics in Business		3	07/16/20	07/16/23	Core	Online
Fair Housing (FH)	45334	3	08/10/23	08/10/26	Core	Online
Mortgage Fraud	45335	4	08/10/23	08/10/26	CEU	Online
Nature vs. Chemicals	46336	4	08/10/23	08/10/26	Core	Online
Real Estate Safety		3	07/16/20	07/16/23	CEU	Online
Risk Awareness	45338	4	08/10/23	08/10/26	CEU	Online
The US Financial System	46339	4	08/10/23	08/10/26	CEU	Online
Understanding 1031 Exchanges	45343	3	08/10/23	08/10/26	Core	Online

ANIOS REALTY SCHOOL

The Residential Appraisal Process for Non-Appraisers		2	04/11/24	04/11/27	Core	Classroom
Residential Mortgage Market Update		3	12/09/21	12/09/24	Core	Classroom
National Economic Trends		2	12/14/17	12/14/20	CEU	Classroom
Financing		3	12/09/21	12/09/24	Core	Classroom

BIRCHWOOD CREDIT SERVICES

Understanding & Maximizing Consumer Credit Score		3	04/11/19	04/11/22	Core	Classroom
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CATIC REAL ESTATE SCHOOL

1031 Exchanges		2	02/08/24	02/08/27	Core	Classroom
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CAPUTI REAL ESTATE EDUCATION:

Pre-Licensing Sales Course 45 Hours

		45	02/11/21	02/11/24	Pre-Licensing	Classroom
Agent Safety and Awareness Tips	601	1	10/13/22	10/13/25	CEU	Classroom
Behind the "Closing" Curtain	100	3	04/13/23	04/13/26	Core	Classroom
Did you know about this RIAR Form	1200	2	10/13/22	10/13/25	Core	Classroom
Exclusive Buyer Representation Agreement	700	3	10/13/22	10/13/25	Core	Classroom
Facing Your Foreclosure Transaction		1	10/21/21	10/21/24	CEU	Classroom
Figuring Out Financing		1	10/21/21	10/21/24	CEU	Classroom
Flood Insurance		1	06/10/21	06/10/24	CEU	Classroom
Interviewing Your Seller	1100	3	10/13/22	10/13/25	Core	Classroom
MLS from A to Z	800	3	10/13/22	10/13/25	Core	Classroom

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MLS Enforcement and Risk Management	801	1	10/13/22	10/13/25	Core	Classroom
Multi - Family Property - Multi-Tasking	1000	3	10/13/22	10/13/25	Core	Classroom
Residential Real Estate P&S Agreements and Addendums	200	31	02/11/21	02/11/24	Core	Classroom
Real Estate Disclosure Forms and Inspection Law	300	3	04/13/23	04/13/26	Core	Classroom
A "Peek" Behind the Closing Curtain	101	1	04/13/23	04/13/26	Core	Classroom
Landed the Listing, Now What?	400	1	02/11/21	02/11/24	Core	Classroom
Tax Topica that Impact Transactions	1200	1	04/13/23	04/13/26	CEU	Classroom
Title Talk: Importance of Title and Tile Insurance	500	3	04/13/23	04/13/26	CEU	Classroom
Realtor Safety and Awareness	600	3	12/09/21	12/09/24	Core	Classroom
Residential Real Estate P&S Agreements and Addendums	201	3	04/14/22	04/14/25	Core	Classroom
Fair Housing Act: Past, Present & Practical Applications	900	3	04/14/22	04/14/25	Core	Classroom
Building your Business: Embracing Diversity, Equity & Inclusion	901	1	04/14/22	04/14/25	Core	Classroom
More than just Buzzwords: Fair Housing Act and Real World Application	902	1	04/14/22	04/14/25	CEU	Classroom
Fair Housing Act: Know the Law	903	1	04/14/22	04/14/25	Core	Classroom

CENTURY 21 FAST TRACK REAL ESTATE SCHOOL

Pre-Licensing Sales Course 45 Hours

45 12/14/17 12/14/20 Pre-Licensing Classroom

COLDWELL BANKER RESIDENTIAL BROKERAGE R/E SCHOOL

Buyer's Interview	C31	3	04/12/18	04/12/21	Core	Classroom
*Ethics & Real Estate	CR17CB	3	11/09/17	11/09/20	Core	Classroom
Fair Housing (FH)	C44	3	02/10/22	02/10/25	Core	Classroom
NAR Code of Ethica		3	06/10/21	06/10/24	Core	Classroom
New Agency Law 2017	65	3	08/10/17	08/10/20	Core	Classroom
Anatomy of a Commercial Building		3	10/10/19	10/10/22	CEU	Classroom
Appraisal Process		3	10/10/19	10/10/22	CEU	Classroom
Architectural Styles	CR1-A	3	10/21/21	10/21/24	CEU	Classroom
At home with Diversity	AHWD	6	12/14/23	12/14/26	Core	Classroom
Buyer Strategies	CBBS	6	12/13/18	12/13/21	CEU	Classroom
Communicate With Success	RI 223	3	06/14/18	06/14/21	CEU	Classroom
Conducting Open Houses	RI1234	3	06/14/18	06/14/21	CEU	Classroom
Doing a CMA, Current & Historical Mkt Data	R-2011	3	08/10/17	08/10/20	CEU	Classroom
Expanding Housing Opportunities: A Vital Tool in Today's Economy		3	10/21/21	10/21/24	Core	Classroom
Green: The Resource-Effective Home Remodels, Retrofits & Renovations	D1	6	08/10/17	08/10/20	CEU	Classroom
Green: Representing Buyers & Sellers: Resource -Efficient Home's	D2	6	08/10/17	08/10/20	CEU	Classroom
Federal Housing Administration (FHA) Loans	205	2	02/10/22	02/10/25	CEU	Classroom
Legal Risk Reduction	LR	3	12/14/23	12/14/26	Core	Classroom
Long Term Investment Properties	204	3	02/10/22	02/10/25	CEU	Classroom
Modular Homes & Selling New Construction	RI030	3	10/21/21	10/21/24	CEU	Classroom
Outting REALTOR Safety First: Safety Strategies for the Modern Realtor		3	10/21/21	10/21/24	CEU	Classroom
Residential New Construction	RC45	3	10/10/19	10/10/22	CEU	Classroom
Residential Mortgage Loan Market and Credit today	206	2	02/10/22	02/10/25	CEU	Classroom
Renovation Lending for Real Estate	208	2	02/10/22	02/10/25	CEU	Classroom
Safety Matters: Safe Business=Smart Business		3	06/10/21	06/10/24	CEU	Classroom
Senior Real Estate Specialist	D47	13	08/10/17	08/10/20	CEU	Classroom
Sustainable Housing & Buildig Green - What Agents Should Know	CR11-CBRB	3	08/10/17	08/10/20	CEU	Classroom
The Truth About Mold	CR12-CBRB	3	08/10/17	08/10/20	CEU	Classroom
The Accredited Stages Professional Course	R-321	17	08/09/18	08/09/21	CEU	Classroom
AMPI Achieve Maximum Production		15	08/09/18	08/09/21	CEU	Classroom
Veterans Administration (VA) Loans	207	2	02/10/22	02/10/25	CEU	Classroom

Colibri Real Estate LLC

A New Look at Contract Law		3	10/12/23	10/12/26	Core	Online
Charting Your Success - The Code of Ethics, Buyer Representative and Your Value Proposition		3	06/13/24	06/13/27	CEU	Online
Cybersecurity: Protecting the Real Estate Transaction		3	02/08/24	02/08/27	CEU	Online
Educating Homebuyers		3	10/12/23	10/12/26	CEU	Online

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Educating Sellers		2	10/12/23	10/12/26	CEU	Online
Ethics in the Age of Disruption		3	10/12/23	10/12/26	Core	Online
Fair Housing (FH)		4	10/12/23	10/12/26	Core	Online
Fair Housing Laws and Compliance		2	06/13/24	06/13/27	CEU	Online
Finding Your Focus: Niche Marketing for Real Estate		3	10/12/23	10/12/26	CEU	Online
Getting Down to the Facts About Fair Housing (FH)		3	10/12/23	10/12/26	Core	Online
Going Green: Elements of an Eco-Friendly Home		3	10/12/23	10/12/26	CEU	Online
Handling Multiple Offers		2	10/12/23	10/12/26	CEU	Online
Implicit Bias Awareness and Cultural Competency		4	10/12/23	10/12/26	CEU	Online
May the Code be with you		3	10/12/23	10/12/26	Core	Online
Lead Hazard Awareness Seminar for Real Estate Professionals		3	04/11/24	04/11/27	Core	Online
Property Condition Discovery and Disclosure Compliance		3	02/08/24	02/08/27	CEU	Online
Real Estate Investing: Beyond the Basics		4	10/12/23	10/12/26	CEU	Online
Real Estate Safety: Protecting Yourself and Your Clients		3	10/12/23	10/12/26	CEU	Online
Serving Generational Clients		3	02/08/24	02/08/27	CEU	Online
Service, Support and Companion Animals		2	02/08/24	02/08/27	CEU	Online
Taking the Distress Out of Distressed Properties		3	10/12/23	10/12/26	CEU	Online
Workforce Housing: Solutions for Homes and Financing		4	02/08/24	02/08/27	CEU	Online
COMMONWEALTH REAL ESTATE ACADEMY						
Antitrust		2	02/10/22	02/10/25	CEU	Classroom
Eight Critical Steps to Negotiating		2	02/10/22	02/10/25	CEU	Classroom
Fair Housing (FH)		3	02/10/22	02/10/25	Core	Classroom
Comparative Market Analysis		2	02/10/22	02/10/25	CEU	Classroom
Implicit Bias Overcoming Barriers to Fair Housing (FH)		2	10/12/23	10/12/26	Core	Classroom
D'ELLENA LAW CENTER FOR EDUCATION						
1031 Exchange		1	10/20/21	10/20/24	CEU	Classroom
It Costs to Sell - Navigating Hidden Fees	101	3	12/08/22	12/08/25	Core	Classroom
Taxing the Transaction	103	3	10/12/17	10/12/20	Core	Classroom
Understanding the Contract	104	3	10/20/21	10/20/24	Core	Classroom
Bank Owner Addendums, A Review of Alternative Inventory	115	1	12/08/22	12/08/25	CEU	Classroom
Closing a Smooth Transaction, What Happens After they Sign	116	2	12/08/22	12/08/25	CEU	Classroom
Crossing State Lines - The Difference Between Real Estate Practice in MA & RI	120	1	12/08/22	12/08/25	CEU	Classroom
Divorce & Impacts on Real Estate Transactions		1	02/08/24	02/08/27	Core	Classroom
House Hacking & Creative Financing Solutions	600	3	04/13/23	04/13/26	CEU	Classroom
Listing Leaders Due Diligence	601	2	04/13/23	04/13/26	CEU	Classroom
Navigating Appraisal Issues	119	1	12/08/22	12/08/25	CEU	Classroom
Navigating the Non-Resident Transaction	108	3	10/20/21	10/20/24	Core	Classroom
New Construction: The Good, The Bad and the Ugly	606	1	07/16/20	07/16/23	Core	Classroom
New & Improved MLS Form Review	109	3	10/20/21	10/20/24	Core	Classroom
The Impact of Trusts & Probates on the Sale of Real Estate, Who's the Client	110	1	04/14/22	04/14/25	CEU	Classroom
Fielding Post Closing Issues	111	1	04/14/22	04/14/25	CEU	Classroom
Maximizing Credits & Adjusting Expectations a Review of Closing Cost Credits	112	1	04/14/22	04/14/25	Core	Classroom
Protecting Your Client, a Review of Deeds & Additional Provisions	113	1	04/14/22	04/14/25	CEU	Classroom
Representing an Entity What they Don't know can hurt Them	114	1	04/14/22	04/14/25	CEU	Classroom
Sales of Buyers Property Addendum & Other Components	115	1	04/14/22	04/14/25	Core	Classroom
Tenants, Evictions & Impact on Real Estate		1	10/20/21	10/20/24	Core	Classroom
The Short Sale Experience	117	2	12/08/22	12/08/25	CEU	Classroom
Why that Mortgage Program	118	2	12/08/22	12/08/25	CEU	Classroom
Use Agreements & Accessory Properties	605	1	02/08/24	02/08/27	CEU	Classroom
Title Search Basics - A Review of Land Evidence Records	121	1	04/14/22	04/14/25	CEU	Classroom
Temporary & Permanent Buydown Loan Programs	122	1	12/08/22	12/08/25	Core	Classroom
The Condominium Contracts- The Dos & Dents	123	1	12/08/22	12/08/25	Core	Classroom

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Multi-Family Conveyance	124	1	12/08/22	12/08/25	Core	Classroom
Use Agreements & Accessory Properties	125	1	04/11/24	04/11/27	CEU	Classroom
Divorce & Impacts of RE Transactions	126	1	04/11/24	04/11/27	Core	Classroom
<u>EASTERN REAL ESTATE SCHOOL</u>						
Pre-Licensing Sales Course 45 Hours		45	07/16/20	07/16/23	Pre-Licensing	Classroom
Broker - 90		90	07/16/20	07/16/23	Pre-Licensing	Classroom
Anti-Trust	GRE111	3	08/10/23	08/10/26	CEU	Classroom
Appraisal Process	GRE126	3	08/10/23	08/10/26	CEU	Classroom
Auctions and Foreclosures	GRE128	3	08/10/23	08/10/26	CEU	Classroom
Closing & Settlement	GRE107	3	08/10/23	08/10/26	CEU	Classroom
Commercial Leasing and Leases	GRE132	3	08/10/23	08/10/26	CEU	Classroom
Effective Open Houses and Safety	GRE136	3	08/10/23	08/10/26	CEU	Classroom
Fair Housing	REC3	3	08/10/23	08/10/26	Core	Classroom
Financing	GRE125	3	08/10/23	08/10/26	CEU	Classroom
General RE Laws	GRE 110	3	08/10/23	08/10/26	CEU	Classroom
Investment Property	GRE129	3	08/10/23	08/10/26	CEU	Classroom
Landlord & Tenant Laws	REC104	3	08/10/23	08/10/26	Core	Classroom
Law of Contracts	REC2	3	08/10/23	08/10/26	Core	Classroom
National Economic Trends and Modern Issues	GRE134	3	08/10/23	08/10/26	CEU	Classroom
Offers & Negotiating	GRE135	3	08/10/23	08/10/26	CEU	Classroom
Rhode Island Licensing Law	REC5	3	08/10/23	08/10/26	CEU	Classroom
<u>EDUCATION PATHWAYS LLC</u>						
Code of Ethics and Standards of Practice		3	06/08/23	06/08/26	CEU	Online
Contract Law		3	06/08/23	06/08/26	Core	Online
Residential Loan Market & reverse Mortgages		3	06/08/23	06/08/26	Core	Online
Rhode Island Fair Housing		3	06/08/23	06/08/26	Core	Online
Disclosure		3	06/08/23	06/08/26	CEU	Online
Real Este Auctions & Short Sales		3	06/08/23	06/08/26	CEU	Online
Technology in Real Estate Brokerage		3	06/08/23	06/08/26	CEU	Online
The Appraisal Process in Real Estate		3	06/08/23	06/08/26	CEU	Online
<u>ELLIOTT LAW REAL ESTATE SCHOOL</u>						
Introduction Short Sales	100	1	08/10/23	08/10/26	CEU	Classroom
Special Seller Circumstances and How to Prepare for Them	101	1	08/10/23	08/10/26	CEU	Classroom
<u>EQUITY NATIONAL TITLE</u>						
National & Regional Economic Trends & The Affect on RI Market		3	12/12/19	12/12/22	CEU	Classroom
The Mortgage Market & Financing Real estate Today		3	12/12/2019	12/12/22	CEU	Classroom
The Appraisal Process & Real Estate Valuation		3	2/13/2020	02/13/23	CEU	Classroom
Contract Law & RI Residential Real Estate Transactions		3	2/13/2020	02/13/23	CEU	Classroom
Intro to Real Estate Title & Title Insurance		3	2/13/2020	02/13/23	CEU	Classroom
<u>Excel Realty School</u>						
No current offermgs						
<u>GREATER PROVIDENCE BOARD OF REALTORS</u>						
Code of Ethics	100	3	06/08/23	06/08/26	Core	Classroom
Become a Trusted Advisor in Your Real Estate Business	230	3	12/08/22	12/08/25	CEU	Classroom
Bridge the Gap with Intentional Inclusion		3	12/08/16	12/08/19	Core	Classroom
Condominium Law for REALTORS		3	08/12/21	08/12/24	CEU	Classroom
Identifying and Responding to Violence for Real Estate Professionals	225	3	08/12/22	08/12/25	Core	Classroom
Pathways to Professionalism	LL6	2	04/11/24	04/11/27	Core	Classroom
Understanding Financing for the First Time Home Buyer	LL1	2	02/11/21	02/11/24	Core	Classroom

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(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Understanding the Appraisal Process	LL3	2	04/11/24	04/11/27	Core	Classroom
Understanding the Purchase and Sales Agreement	LL7	2	02/11/21	02/11/24	Core	Classroom
Doing Business Across State Lines - RI, MA & CT	240	2	02/08/24	02/08/27	CEU	Classroom
Municipal Zoning: Past Present and Future Reforms	250	1	04/11/24	04/11/27	CEU	Classroom
Real Estate Financing - Mortgage 101	220	2	08/12/22	08/12/25	Core	Classroom
Safety and Real Estate	LL5	2	08/12/21	08/12/24	Core	Classroom
Safety First - Safety for All	204	3	10/11/18	10/11/21	CEU	Classroom
Safety Training for Real Estate Professionals	235	3	08/10/23	08/10/26	Core	Classroom
Getting Started Real Estate Basics	204	3	03/08/18	03/08/21	CEU	Classroom
Buyers, Seller and You	203	3	04/12/18	04/12/21	CEU	Classroom
The Secrets of Embracing Diversity, Equity and Inclusion		1	04/08/21	04/08/24	CEU	Classroom
Supporting Neurodiversity in Real Estate	245	1	04/11/24	04/11/27	CEU	Classroom

HUNTER ACADEMY OF REAL ESTATE

Code of Ethics and Standards of Practice		3	04/11/19	04/11/22	Core	Classroom
Fair Housing FH)		3	02/14/19	02/14/22	Core	Classroom
Landlord-Tenant Law		3	10/10/19	10/10/22	Core	Classroom
Law of Contracts		3	10/10/19	10/10/22	Core	Classroom
Conducting Open Houses and Showings for Success and Safety		3	10/10/19	10/10/22	CEU	Classroom
Growing Your Business Through Technology		3	11/08/18	11/08/21	CEU	Classroom
Investment Real Estate		3	09/14/17	09/14/20	CEU	Classroom
Spetic Systems in Rhode Island		3	09/14/17	09/14/20	CEU	Classroom

IMPACT REAL ESTATE EDUCATION

Pre-Licensing Sales Licensing Course - 45 Hrs..		45	12/08/22	12/08/25	Pre-Licensing	Classroom
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INTERNACHI

Introduction to Home Inspections for Real Estate Professionals		9	2/9/2023	02/09/26	CEU	Online
Home Energy Efficiency for Real Estate Professionals		4	06/08/23	06/08/26	CEU	Online
Home Energy Score for Real Estate Professionals		2	12/14/23	12/14/26	CEU	Online
Saving Home Energy for Real Estate Professionals		2	02/09/23	02/09/26	CEU	Online

INVESTMENT PROPERTY EXCHANGE SERVICES, INC.

1031 Tax Deferred Exchanges - Basic - One Hour		1	06/08/23	06/08/26	Core	Both
1031 Tax Deferred Exchanges - Intermediate - Two Hours		2	06/08/23	06/08/26	Core	Both
1031 Tax Deferred Exchanges - Advanced - Three Hours		3	03/08/23	06/08/26	Core	Both
Top Title Issues that can delay your Closing		2	06/08/23	06/08/26	Core	Classroom
Top Five Title Issues that can delay your closing		1	06/08/23	06/08/26	Core	Classroom

Kaplan Real Estate Education

Lead: A Risky Reality in Rhode Island		3	02/08/24	02/08/27	Core	Online
Fair Housing V5.0 (FH)		3	08/08/24	8/85/27	Core	Online
Everyday Ethics in Real Estate V3.0		3	08/08/24	08/08/27	Core	Online
Water: How it affects Property Online Video Course V1.0		4	08/08/24	08/08/27	Core	Online
Principle: Centered Real Estate Online Video Course V1.0		3	08/08/24	08/08/27	Core	Online
Real Estate Finance today V10.0		4	08/08/24	08/08/27	Core	Online
Real Estate Bloopers: Preventing Client Horror Stories Online Video Course V1.0		4	08/08/24	08/08/27	Core	Online
RESPECT RESPA to Avoid Penalties and Loss of License Online Video Course V1.0		4	08/08/27	08/08/27	Core	Online
2022/2024 Association Ethics V1.0		3	08/08/24	08/08/27	Core	Online
Protecting Elders from Real Estate Scams Online Video Course V1.0		4	08/08/24	08/08/27	CEU	Online
Twenty Cost Effective Home Improvements Online Video Course V1.0		4	08/08/24	08/08/27	CEU	Online
New Hope for the Housing Markey? Online Video Course V1.0		4	08/08/24	08/08/27	CEU	Online
Law Chronicles: Episode 1		2	10/10/24	10/10/27	Core	Online
Unconscious Bias: Barrier to Service?		2	10/10/24	10/10/27	Core	Online

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

COURSE #: HOURS: Approval Date: Expiration Date: Course Type Course Format

KEEP ME CERTIFIED

Ethics	3	02/11/21	02/11/24	Core	Online
Fair Housing (FH)	3	10/12/23	10/12/26	Core	Online
Building Relationships with Buyers	3	02/11/21	02/11/24	Core	Online
Building Relationship with Sellers	3	02/11/21	02/11/24	Core	Online
Cultural Competency	2	10/12/23	10/12/26	CEU	Online
Ethics in Real Estate-Updated Case Studies	3	10/12/23	10/12/26	Core	Online
Financing a Home Personal Credit	3	10/12/23	10/12/26	Core	Online
Financing a Home The New Rules	3	10/12/23	10/12/26	Core	Online
Implicit Bias	2	10/12/23	10/12/26	CEU	Online
Intro to Commercial Real Estate	3	10/12/23	10/12/26	CEU	Online
Real Estate Safety	2	10/12/23	10/12/26	CEU	Online
Real Estate Technology Today	2	10/12/23	10/12/26	CEU	Online
Real Estate Obstacles: Overcoming Objections	3	02/11/21	02/11/24	CEU	Online
Real Estate Obstacles - Avoiding them before they happen	3	12/14/23	12/14/26	CEU	Online
Understanding the Appraisal	3	10/12/23	10/12/26	Core	Online

KENT WASHINGTON ASSOCIATION OF REALTORS

2024-1 - ri Real Estate Education Summit	6	08/08/24	08/08/27	CEU	Classroom
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LEE INSTITUTE

Pre-Licensing Sales Course 45 Hours

	45	04/08/21	04/08/24	Pre-Licensing	Classroom
Seller Agency/Buyer Agency	2	06/10/21	06/10/24	CEU	Classroom
Residential Landlord & Tenant Issues	2	06/10/21	06/10/24	CEU	Classroom
Miscellaneous Commercial Lease Clauses	2	06/10/21	06/10/24	CEU	Classroom
Investment Real Estate Basics	2	06/10/21	06/10/24	CEU	Classroom
Evolution of the Commercial Product	2	06/10/21	06/10/24	CEU	Classroom
Commercial Real Estate Transactions	2	06/10/21	06/10/24	CEU	Classroom
Commercial Brokerage the Lease Offer	2	06/10/21	06/10/24	CEU	Classroom
Commercial Real Estate Basics	2	06/10/21	06/10/24	CEU	Classroom
Commercial Lease Clauses of Tenant Concern	2	06/10/21	06/10/24	CEU	Classroom
Commercial Basic Principles	2	06/10/21	06/10/24	CEU	Classroom
Appraisal Process	2	06/10/21	06/10/24	CEU	Classroom
Residential New Construction	2	06/10/21	06/10/24	CEU	Classroom
Overview to Industrial Real Estate - Basics	2	06/10/21	06/10/24	CEU	Classroom
Investment Real Estate - Cash Flow Analysis	2	06/10/21	06/10/24	CEU	Classroom
Foreclosure	2	06/10/21	06/10/24	CEU	Classroom
Comparative Market Analysis CMA	2	06/10/21	06/10/24	CEU	Classroom
Commercial Real Estate Loan Packages	2	06/10/21	06/10/24	CEU	Classroom
Commercial Brokerage Due Diligence	2	06/10/21	06/10/24	CEU	Classroom
Commercial Leases Clauses Part II	2	06/10/21	06/10/24	CEU	Classroom
Commercial Lease Clauses Interest to Landlords	2	06/10/21	06/10/24	CEU	Classroom
Commercial Basic Geographical & Financials	2	06/10/21	06/10/24	CEU	Classroom
Business of Green and Sustainability	2	06/10/21	06/10/24	CEU	Classroom
Agency Laws	3	06/10/21	06/10/24	Core	Classroom
Fair Housing Laws (FH)	3	06/10/21	06/10/24	Core	Classroom
License Laws & RI Regulations	3	06/10/21	06/10/24	Core	Classroom

MA RI & ME CHAPTER OF THE APPRAISAL INSTITUTE

2018-2019 USPAP Update Course	7	03/08/18	03/08/21	CEU	Classroom
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MCKISSOCK, LLC

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
American with Disabilities Act	6285	2	10/10/2024	10/10/27	Core	Online
Charting Your Success - The Code of Ethics, Buyer Representation and Your Value Proposition		3	6/13/2024	06/13/27	CEU	Online
Commercial Real Estate 101		3	8/13/2020	08/13/23	CEU	Online
Cybersecurity: Protecting the Real Estate Transaction		3	2/8/2024	02/08/27	CEU	Online
Know the Code: Your Guide to the Code of Ethics	6192	3	06/14/18	06/14/21	Core	Online
Lead Hazard Awareness Seminar for Real Estate Professionals		3	04/13/23	04/13/26	Lead Course	Online
A New Look at Contract Law (Online)		3	10/13/22	10/13/25	CEU	Online
Educating Sellers		2	08/08/24	08/08/27	CEU	Online
Ethics in the Age of Disruption		2	10/12/23	10/12/26	Core	Online
Fair Housing (FH)	4489	4	02/08/24	02/08/27	Core	Online
Fair Housing Laws and Compliance		2	06/13/24	06/13/27	CEU	Online
Finding Your Focus: Niche Marketing for Real Estate	6575	3	02/10/22	02/10/25	CEU	Online
From Contract to Closing: A breakdown of the Real Estate Market	6668	2	04/14/22	04/14/25	CEU	Online
Getting Down to the Facts about Fair Housing (FH)	6212	3	02/08/24	02/08/27	Core	Online
Going Green: Elements of an Eco-Friendly Home		3	12/08/22	12/08/25	CEU	Online
Handling Multiple Offers		2	04/14/22	04/14/25	CEU	Online
Helping Buyers Narrow in on Their Dream Home	5655	2	08/10/23	08/10/26	Core	Online
Helping Clients Understand Real Estate Financing	8832	3	02/08/24	02/08/27	Core	Online
How is the Legalization of Marijuana Affecting the Real Estate Market		3	03/09/17	03/09/20	CEU	Online
How to Work with Real Estate Investors-Part 1	5249	3	12/14/23	12/14/26	CEU	Online
How to Work with Real Estate Investors-Part 2	5557	3	12/14/23	12/14/26	CEU	Online
Implicit Bias Awareness and Cultural Competency		4	06/09/22	06/09/25	CEU	Online
Jman's Tech Tools	8374	3	06/08/23	06/08/26	CEU	Online
Liens, Taxes and Foreclosures		3	05/11/17	05/11/20	CEU	Online
Managing Online transactions (Demonstrated with dotloop)	7642	3	04/14/22	04/14/25	CEU	Online
Millennials are Changing Real Estate: Are you Ready	6340	3	10/10/24	10/10/27	CEU	Online
May the Code be with You	8464	3	08/10/23	08/10/26	Core	Online
Nontraditional and Alternative Fiance		3	02/10/22	02/10/25	CEU	Online
Performing Quality BPOs		4	12/14/23	12/14/26	Core	Online
Preparing a Listing Agreement: An In-Depth Look	5190	3	08/13/20	08/13/23	CEU	Online
Property Condition Discovery and Disclosure Compliance		3	02/08/24	02/08/27	CEU	Online
Real Estate Investing: Beyond the Basics	5898	4	12/14/23	12/14/26	Core	Online
Real Estate Market Cycles and Trends		3	04/14/22	04/14/25	CEU	Online
Real Estate Safety: Protect Yourself and Your Clients	6570	3	02/10/22	02/10/25	CEU	Online
Real Property Appraisals		4	02/10/22	02/10/25	CEU	Online
Service, Support and Companion Animals		2	10/12/23	10/12/26	CEU	Online
The Doctor is In: Diagnosing Your Risk Management		3	08/13/20	08/13/23	CEU	Online
The End of the Paper Trail: How to Conduct Paperless Transactions		3	12/09/21	12/09/24	CEU	Online
The Nuts and Bolts of Commercial Real Estate	6202	4	06/14/18	06/14/21	CEU	Online
Serving Generational Clients		3	04/11/24	04/11/27	CEU	Online
The Secret of Residential Living		4	03/09/17	03/09/20	CEU	Online
Short Sales and Foreclosures	5881	3	02/11/21	02/11/24	CEU	Online
Taking the Distress Out of Distressed Properties		3	12/14/23	12/14/26	Core	Online
Top Policy Issues Facing Brokerage Today	7127	3	06/08/23	06/08/26	CEU	Online
Uncovering The Facts About Mortgage Financing	6499	3	12/09/21	12/09/24	CEU	Online
Using Retirement Assets to Purchase Real Estate	6354	3	12/09/21	12/09/24	CEU	Online
What Everyone Should Know About their Credit Score		2	3/9/2017	03/09/20	CEU	Online
Video is the Bomb		3	2/8/2018	02/08/21	CEU	Online
The Roadmap to Building a Modern RE Company		3	2/11/2021	02/11/24	CEU	Online
Smart Home Technology		2	8/9/2018	08/09/21	CEU	Online
Drama and the Code of Ethics		3	8/9/2018	08/09/21	CEU	Online
American with Disabilities Act ADA	6285	2	12/9/2021	12/09/24	CEU	Online
Educating Homebuyers	7575	3	10/10/2024	10/10/24	Core	Online
Intro to Property Management Market Analysis Risk Management & Maintenance	7576	3	10/10/2024	10/10/27	Core	Online
Real Estate Taxes	7593	3	10/10/2024	10/10/27	Core	Online
What Everyone Should Know About their Credit History		3	12/8/2022	12/08/25	CEU	Online

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Workforce Housing: Solutions for Homes and Financing		4	2/8/2024	02/08/27	CEU	Online
<u>MLG SCHOOL OF REAL ESTATE</u>						
Closing Costs		1	12/14/2023	12/14/2026	Core	Classroom
Flood Insurance Fundamental		1	12/14/2023	12/14/2026	Core	Classroom
Intro to Land Use & Development		1	12/14/2023	12/14/2026	Core	Classroom
Marketing for Real Estate		2	12/14/2023	12/14/2026	Core	Classroom
Mortgage		1	12/14/2023	12/14/2026	Core	Classroom
Mastering the Rhode Island Purchase and Sale Agreement		2	4/11/2024	4/11/2027	Core	Classroom
Navigating the Automatic Stay: Divorce, Bankruptcy and Probate in Real Estate		2	4/11/2024	4/11/2027	Core	Classroom
Understanding Evictions		2	12/14/2023	12/14/2026	Core	Classroom
<u>MOVEMENT SCHOOL</u>						
Condo Mastery	2	1	10/12/2023	10/12/26	Core	Classroom
First Time Homebuyers	MM1	1	4/6/2023	04/06/26	CEU	Classroom
Flood Insurance Basics for Realtors and Homebuyers		1	2/10/2022	02/10/25	CEU	Classroom
Protecting Your Assets	3	1	10/12/2023	10/12/26	CEU	Classroom
<u>NATIONAL SCHOOL OF REAL ESTATE, INC.</u>						
No current offerings						
<u>NBI, INC., DBA NAT'L BUSINESS INSTITUTE</u>						
No current offerings						
<u>NEW ENGLAND REAL ESTATE ACADEMY</u>						
1031 Exchanges	E1606	2	12/14/2023	12/14/26	CEU	Online
Conducting Open Houses & Developing A Safety Plan	E1607	2	12/14/2023	12/14/26	CEU	Online
Fair Housing Laws - Federal & RI		3	06/08/23	06/08/26	Core	Online
Intro to Commercial Real Estate Basics		3	06/08/23	06/08/26	CEU	Online
Financing in Real Estate		2	06/08/23	03/08/26	CEU	Online
Lead Paint: The Facts, Laws, and Health Issues	LEAD	3	10/25/23	10/25/26	Core	Online
Home Inspection	E2100	2	02/08/24	02/08/27	CEU	Online
Modular Homes	E1620	2	12/14/23	12/14/26	CEU	Online
Selling the Construction - Representing the Builder	E6029	1	06/13/24	06/13/27	CEU	Online
The Law of Contracts		3	10/12/23	10/12/26	Core	Online
Residential New Construction		3	08/10/23	08/10/26	CEU	Online
<u>NORTHERN RI BOARD OF REALTORS, INC.</u>						
Fair Housing (FH)		3	12/09/21	12/09/24	Core	Classroom
Fair Housing & Diversity, Equity & Inclusion (FH)	NR1350	3	10/13/22	10/13/25	Core	Classroom
Practical Understanding of RI Agency Law	NR1-150	2	08/08/19	08/08/22	Core	Classroom
Cyber Security & Fraud		3	02/11/21	02/11/24	CEU	Classroom
<u>ONLINEED, INC.</u>						
Advanced Contract Law		4	06/08/23	06/08/26	Core	Online
Environmental Issues 1		3	06/08/23	06/08/26	Core	Online
Environmental Issues 2		3	06/08/23	06/08/26	Core	Online
Ethics		3	06/08/23	06/08/26	Core	Online
Fair Housing (FH)		3	06/08/23	06/08/26	Core	Online
Green Real Estate		2	06/08/23	06/08/26	CEU	Online
Non Traditional Mortgages		3	06/08/23	06/08/23	Core	Online
Residential Property Inspection		3	06/08/23	06/08/26	CEU	Online
Risk Management		3	06/08/23	06/08/26	CEU	Online
<u>Parnagian & Marinelli PC</u>						

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
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(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format	
Transaction Pitfalls and other deal breakers		3	04/13/23	04/13/26	Core	Classroom	
PELLETIER MARSHALL & CLARK, LLC							
Doing Business Across State Lines	PMC106	4	10/12/23	10/12/26	Core	Classroom	
E-Closings: What's That?		3	10/12/23	10/12/26	CEU	Classroom	
Fundamentals in Furnaces, Air-Conditioning and Electrical Systems		3	08/13/20	08/13/23	Core	Classroom	
Law of Contracts	PMC105	3	10/12/23	10/12/26	Core	Classroom	
Real Estate Transactions Involving Trusts and Estates		2	10/13/22	10/13/25	Core	Classroom	
Short Term Rentals: Do's and Don'ts		3	07/16/20	07/16/23	Core	Classroom	
Common Pitfalls and How to Avoid Them	PMC103	3	10/12/23	10/12/26	CEU	Classroom	
Cyber Security & Fraud Within the Real Estate Industry	PMC101	3	10/12/23	10/12/26	Core	Classroom	
After the Home Purchase		2	02/13/20	02/13/23	CEU	Classroom	
Pilgrim Title Education Collaborative							
Contract Law		1	3	10/12/23	10/12/26	Core	Classroom
Fair Housing: A Survey of Federal and State Requirements		4	1	12/14/23	12/14/26	Core	Classroom
Navigating the RIAR Purchase and Sales Agreement: Avoiding Common Pitfalls		3	2	12/14/23	12/14/26	Core	Classroom
Recent Developments in RI Real Estate Law 2023		2	2	10/12/23	10/12/26	Core	Classroom
PREFERRED SYSTEMS INC.							
Mold: What you need to Know about Mold and how to read Air Sampling Reports		2	04/14/22	04/14/25	CEU	Classroom	
Lead Safety: What Real Estate Agents Need to Know		2	04/14/22	04/14/25	CEU	Classroom	
Managing the Home Inspection		3	04/14/22	04/14/25	CEU	Classroom	
Going Green: What real estate Agents need to know.		3	04/14/22	04/14/25	CEU	Classroom	
Radon and The Real Estate Transaction		1	04/14/22	04/14/25	CEU	Classroom	
Pests and Environmental Hazards for Real Estate Professionals		3	04/14/22	04/14/25	CEU	Classroom	
Millennium Homes: For Real Estate Agents		1	04/14/22	04/14/25	CEU	Classroom	
Business Insurance for Real Estate Professionals		2	04/14/22	04/14/25	CEU	Classroom	
Condominium and Co-op Insurance: For Real Estate Agents		1	04/14/22	04/14/25	CEU	Classroom	
Flipping Houses: An Agents Guide to Working with Investors		2	04/14/22	04/14/25	CEU	Classroom	
Flood Insurance for Realtors		2	04/14/22	04/14/25	CEU	Classroom	
Government Loan Programs for Real Estate Professional		3	04/14/22	04/14/25	CEU	Classroom	
Identity Theft and Real Estate Transactions		2	04/14/22	04/14/25	CEU	Classroom	
New Construction Loans for Real Estate Agents		2	04/14/22	04/14/25	CEU	Classroom	
Risk Management for Real Estate Professionals		2	04/14/22	04/14/25	CEU	Classroom	
The Basics of Homeowners Insurance: For Real Estate Professionals		1	04/14/22	04/14/25	CEU	Classroom	
The Country Life: Farm Insurance for Real Estate Professionals		2	04/14/22	04/14/25	CEU	Classroom	
The Mortgage Loan Process for Real Estate Professionals		3	04/14/22	04/14/25	CEU	Classroom	
What Real Estate Professionals Need to Know About Credit Scores		3	04/14/22	04/14/25	CEU	Classroom	
Air Quality Testing for Real Estate Agents		2	04/11/24	04/11/27	CEU	Classroom	
All About Roofing for Real Estate Agents		2	04/11/24	04/11/27	CEU	Classroom	
Understanding Residential Electrical Inspection for Real Estate Agents		2	04/11/24	04/11/27	CEU	Classroom	
FHA Inspections: What you Need to Know		1	04/11/24	04/11/27	CEU	Classroom	
Fireplaces and Chimneys: For Real Estate Agents		1	04/11/24	04/11/27	CEU	Classroom	
The Basics of Heating Systems: For Real Estate Agents		1	04/11/24	04/11/27	CEU	Classroom	
Kitchen and Bath Appliances: What Real Estate Agents Need to Know		2	04/11/24	04/11/27	CEU	Classroom	
New Home Construction for Real Estate Agents		3	04/11/24	04/11/27	CEU	Classroom	
The 10 Critical Pre-Listing Steps for Real Estate Agents		2	04/11/24	04/11/27	CEU	Classroom	
Residential Structural Inspections		2	04/11/24	04/11/27	CEU	Classroom	
The 10 Most Common Home Defects for Real Estate Agents		2	04/11/24	04/11/27	CEU	Classroom	
Unique Homes		1	04/11/24	04/11/27	CEU	Classroom	
Residential Water Testing for Real Estate Agents		2	04/11/24	04/11/27	CEU	Classroom	
RESIDENTIAL REAL ESTATE COUNCIL							
FORMERLY THE COUNCIL FOR RESIDENTIAL SPECIALIST (CRS)							

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
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***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

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Creating Listing Abundance	RS144	8	2/8/2024	02/08/27	CEU	Classroom
Leads and Listings	RS-148	4	4/13/2023	04/13/26	CEU	Classroom
Pricing is Paramount	RS-153	4	4/13/2023	04/13/26	CEU	Classroom
Residential Real Estate Probate	RS-184	8	4/13/2023	04/13/26	CEU	Classroom
Succeeding in the Luxury Home Market	RS-128	8	4/13/2023	04/13/26	CEU	Classroom
Tax Strategies for the Real Estate Professional	RS-136	8	4/11/2024	04/11/27	CEU	Classroom

RESIDENTIAL PROPERTIES SCHOOL OF REAL ESTATE

Pre-Licensing Curriculum

		45	12/14/2023	12/14/26	Pre-Licensing	Classroom
Agency and Beyond	RES10020	3	4/13/2023	04/13/26	Core	Both
Contracts used in the Real Estate Transaction RI vs MA	RES10050	1	6/8/2023	06/08/23	Core	Both
Closing the Transaction	RES10010	2	4/13/2023	04/13/26	CEU	Both
Closing with Special Circumstances	RES1010	3	8/10/2023	08/10/26	CEU	Both
Essential Elements of the Listing Presentation	RES10070	3	4/13/2023	04/13/26	CEU	Both
Introduction to DotLoop	RES10080	3	4/13/2023	04/13/26	CEU	Both
Military Certification - Military on the Move	RES10100	2	6/8/2023	06/08/26	Core	Both
Military Certification - Military on the Move		3	6/8/2023	6/8/20216	CEU	Both
Representing Buyers in the Real Estate Transaction	RES10160	3	12/14/2023	12/14/26	Core	Both
Safety First for Real Estate	RES10170	2	12/14/2023	12/14/26	Core	Both
Service the Rental client	RES10040	1	6/8/2023	06/08/26	CEU	Both
Service the Rental client		3	6/8/2023	06/08/26	CEU	Both
Understanding the Mortgage Process	RES10030	3	4/13/2023	04/13/26	Core	Both
Understanding the Relocation Client	RES10090	2	4/13/2023	04/13/26	Core	Both
Working with the Luxury Buyer	RES1100150	3	6/8/2023	06/08/26	CEU	Both
Fair Housing Explained (FH)		3	12/9/2021	12/09/24	Core	Both

REAL ESTATE INSTITUTE OF RHODE ISLAND

Pre-Licensing Sales Course

		45	08/13/20	08/13/23	Pre-Licensing	Classroom
A Practitioners Guide to License Law	RE303	3	12/14/23	12/14/26	Core	Classroom
AI and the Real Estate Transaction	RE202	2	12/14/23	12/14/26	CEU	Classroom
You Inc.		3	04/14/22	04/14/25	CEU	Classroom
Code of Ethics		3	04/12/18	04/12/21	Core	Classroom
Instagram Tips for Beginners		2	12/12/19	12/12/22	CEU	Classroom
Facebook Page - Tips for Beginners		3	12/12/19	12/12/22	CEU	Classroom
Fair Housing Core Principles (FH)	RE201	3	08/10/23	08/10/26	Core	Classroom
Home Inspection A Real Estate Agents Guide	CL134	2	08/10/23	08/10/26	CEU	Classroom
The Art of Preparing the CMA	RE104	3	12/14/23	12/14/26	Core	Classroom
The Buyer Counseling Session	RES2	3	12/14/23	12/14/26	CEU	Classroom
The Seller Counseling Session	RES1	3	12/14/23	12/14/26	CEU	Classroom
Twitter Tips for Real Estate Beginners		3	12/12/19	12/12/22	CEU	Classroom

REAL ESTATE MASTERY UNIVERSITY

Pre-Licensing Sales Course 45 Hours

		45	08/08/24	08/08/27	Pre-Licensing	Classroom
Managing Online	1001	3	01/11/18	01/11/21	CEU	Classroom
Real Estate Blogging	1002	3	01/11/18	01/11/21	CEU	Classroom
Code of Ethics	1003	3	02/14/19	02/14/22	Core	Classroom
Instagram for Real Estate	1004	3	02/14/19	02/14/22	CEU	Classroom
Credit Mastery for Real Estate Professionals	1	3	08/08/24	08/08/27	Core	Classroom
Property Valuation for Real Estate Agents: Mastering the Fundamentals	2	3	08/08/24	08/08/27	Core	Classroom
Real Estate Blogging Blueprint	1003	3	08/08/24	08/08/27	CEU	Classroom
Digital Disruption: Exploring Real Estate Technology	1004	3	08/08/24	08/08/27	Core	Classroom
CRM Mastery for Real Estate Agents	1005	3	08/08/24	08/08/27	CEU	Classroom

REAL ESTATE NEXUS TRAINING ACADEMY

Pre-Licensing Sales Course 45 Hours

		45	06/13/24	06/13/27	Pre-Licensing	Classroom
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State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Advance Real Estate Investing - How to Finance Real Estate Using s Self-Directed or Roth IRA		3	04/08/21	04/08/24	Core	Classroom
Antitrust - Don't Accidentally Fall into a Legal Trap	27	3	10/13/22	10/13/25	Core	Classroom
Beyond Flipping - Holding Real Estate for the Long Term	35	3	06/08/23	06/08/26	CEU	Classroom
The Real Estate Closing and the Closing Settlement Statement	12	3	08/08/24	08/08/27	Core	Classroom
Code of Ethics	1	3	06/08/23	06/08/26	Core	Classroom
Commonly Used Real Estate Contracts and Forms	38	3	06/08/23	06/08/26	Core	Classroom
Due Diligence in Seller(s) Representation in Residential Real Estate Transactions		3	06/08/23	06/08/26	Core	Classroom
Fair Housing (FH)	2	3	06/08/23	06/08/26	Core	Classroom
Advanced RE Investing 301-How to Finance RE Using a Self Directed Standard or Roth IRA	14	3	08/08/24	08/08/27	Core	Classroom
Building a Professional Peer Reputation		3	08/12/21	08/12/24	Ceu	Classroom
Professional Ethics for Todays Business Envimoment		3	6/8/2023	06/08/26	Core	Classroom
Purchase and Sale Agreements in Residential Transaction		3	06/08/23	06/08/26	Core	Classroom
Whats Hiding in the Law? - Property/RIGL Title 34		3	06/08/23	06/08/26	Core	Classroom
Flipping Real Estate - Turning Properties into Profits	8	3	06/08/23	06/08/26	CEU	Classroom
Foreclosures and 1031 Tax Exchanges	7	3	06/08/23	06/08/26	CEU	Classroom
From Dirt to Back Yard Barbeque-The Land Development and Residential Building Process Explained	9	3	06/08/23	06/08/26	CEU	Classroom
Law of Contracts	3	3	06/08/23	06/08/26	Core	Classroom
Mastering Digital RE Marketing in RI: Empowering Real Estate Licensees to Serve Buyers and Sellers	39	3	10/12/23	10/12/26	CEU	Classroom
Mortgage Loan Market and Consumer Credit Qualifications	24	3	10/13/22	10/13/25	Core	Classroom
Protecting the Protected Classes (FH)		3	08/12/21	08/12/24	Core	Classroom
Risk Management-A Road Map to Reduce Licensee Exposure		3	06/08/23	06/08/26	Core	Classroom
Real Estate Financing (Core)	4	3	06/08/23	06/08/26	Core	Classroom
Renovation Lending for Real Estate		3	08/12/21	08/12/24	Core	Classroom
Environmental Disclosures, Issues and the New Rhode Island Cesspool Law	13	3	10/13/22	10/13/25	Core	Classroom
Real Estate Statistics - Become a Real Estate Actuary	10	3	06/08/23	06/08/26	CEU	Classroom
Selling the Sun: Listing, Marketing and Establishing the Value of a Solar PV Home		3	06/08/23	06/08/26	CEU	Classroom
Tax Abatement, Zoning and Planning Bd. Hearing-How to use your RE License to Work as Expert Witness	15	3	08/08/24	08/08/27	CEU	Classroom
The American Disabilities Act	36	3	06/08/23	06/08/26	Core	Classroom
The RI Agency Law Define	5	3	06/08/23	06/08/26	Core	Classroom
The Rhode Island Landlord Tenant Act	37	3	06/08/23	06/08/26	Core	Classroom
The Rules and Regulations of Real Estate Licensure - Understanding Commercial Lic. Reg. 11	6	6	05/11/17	05/11/20	Core	Classroom
Understanding Titles and Title Concern	25	3	10/13/22	10/13/25	Core	Classroom
USDA/Rural Housing Loans-What RE Licensees should know about USDA/Rural Housing Dev. Loans	21	3	10/13/22	10/13/25	Core	Classroom
Conducting Open Houses and Developing a Safety Plan	22	3	10/13/22	10/13/25	CEU	Classroom
Technology and Real Estate	34	3	08/08/24	08/08/27	CEU	Classroom
Town Hall - A Wealth of Information	11	3	06/08/23	06/08/26	CEU	Classroom
Licensee & Client Safety-What you need to know before that firt meeting	16	3	08/08/24	08/08/27	CEU	Classroom
Hard Money Financing- The in's and out's of the private lending	17	3	08/08/24	08/08/27	Core	Classroom
The Real estate Closing and the New Closing Settlement Statement		3	04/08/21	04/08/24	Core	Classroom
The Residential Appraisal Process for Non-Appraisers	33	3	08/08/24	08/08/27	Core	Classroom
The VA Loan-Understanding Housing Solutions for Military Families * (FH)	19	3	08/08/24	08/08/27	Core	Classroom
Lead-What every RE Professional should understand	18	3	08/08/24	08/08/27	Lead Course	Classroom
Social Media for Real Estate Professionals	26	3	10/13/22	10/13/25	CEU	Classroom
What's Wrong with this House? Identifying Environmental Harards in Residential Dwellings		3	06/08/23	06/08/26	Core	Classroom
Protecting the Protected Classes in Real Estate	30	3	08/08/24	08/08/27	Core	Classroom
Building a Professional Peer Reputation in Real Estate	31	3	08/08/24	08/08/27	Core	Classroom
Rebovation Lending for Real Estate	32	3	08/08/24	08/08/27	Core	Classroom
						Classroom
RHODE ISLAND COMMERCIAL & APPRAISAL BOARD OF REALTORS						
Catalyst CFRA - Broker Research and Marketing Platform	CE231	2	08/10/23	08/10/26	Core	Classroom
Environmental Due Diligence for RI Commercial Realtors		1	08/08/24	08/08/27	Core	Classroom
A Guide to Rhode Island's Economy		1	10/10/24	10/10/27	CEU	Classroom
2024 Land Use Update		1	10/10/24	10/10/27	Core	Classroom

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

RHODE ISLAND SCHOOL OF REAL ESTATE

Broker Pre-License BL101

RE Brokerage Management BL102

Pre-Licensing Sales Course 45 Hours

In Good Form! RI Real Estate Forms

RI Farm, Forest & Open Space Act

The Do's of Due Diligence

Art of Negotiation, The Secret of Diplomacy

Avoiding Deceptive Practices

Being a Buyer Representative

Condo Financing

Contract Law for Licensees

Epic CMA's

Fair Housing FH)

Foreclosures, Short Sales and REO's

Photography - Do's and Don'ts

Handling a Hoarding Dilemma

Home Financing

Houses, Buy, Fix, Sell

House Parts - Getting to Know Your House

House Styles

How are You Going to Pay for This?

In Good Form! RI Real Estate Forms

Investment Property Practice and Management

It's All in the Code of Ethics

Liars, Cheaters and Thieves: Averting Client Catastrophe

Negotiating the P&S - Strategies and Tactics

Protecting Elders from Real Estate Scams

Under Construction

Under Construction! Construction and Rehab Loan Programs

Understanding Fair Housing - Part 1 (FH)

Understanding Fair Housing Part 2 Digging Deeper (FH)

Talk is Cheap / Communication is Priceless

The Tiny House: Is it a Phrase or Craze

Twenty Cost Effective Home Improvements

Time: Lost & Found

Top 5 Mortgage Mess Ups

You Deserve Credit

It's All in the Code of Ethics

Being a Buyer's Representative

Law for RE Licensee

Contract Lw for Licensee

Landlord Tenant Act

Condominium Financing

Real Estate & Taxes: What Every Agent Should Know

Real Estate Business Basics

Real Estate Fundamentals from a Real Estate Perspective

Red Flags: What every licensee should know before Home Inspection

Repurposing Property: Friend, Foe or the American Dream

Residential Property Management

Residential Purchase-Sales Agreement

Scams, Scoundrels and Real Estate Stings

Social Media Madness

Solving the Downpayment Dilemma

Selling by the Seashore - Coastal Processes

COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
BL 101	30	08/12/21	08/12/24	Broker-90 Hours	Classroom
BL102	30	08/12/21	08/12/24	Broker-90 Hours	Classroom
PL201	45	04/11/24	04/11/27	Pre-Licensing	Classroom
CE106	3	12/14/17	12/14/20	Core	Classroom
CE126	1	04/13/23	04/13/26	Core	Classroom
CE107	3	12/14/17	12/14/20	Core	Classroom
CE125	3	06/13/19	06/13/22	CEU	Classroom
	4	12/10/20	12/10/23	Core	Classroom
CE108	3	02/08/24	02/08/27	CEU	Classroom
CE116	3	02/08/24	02/08/27	Core	Classroom
	3	02/11/21	02/11/24	Core	Classroom
CE144	3	04/14/22	04/14/25	Core	Classroom
	6	12/10/20	12/10/23	Core	Classroom
	6	12/10/20	12/10/23	Core	Classroom
CE127	1	04/13/23	04/13/26	CEU	Classroom
CE141	3	08/08/24	08/08/27	CEU	Classroom
	3	12/10/20	12/10/23	Core	Classroom
	4	12/10/20	12/10/23	CEU	Classroom
CE129	1	04/13/23	04/13/26	CEU	Classroom
CE122	1	04/13/23	04/13/26	CEU	Classroom
CE103	3	02/08/24	02/08/27	Core	Classroom
	3	12/10/20	12/10/23	Core	Classroom
	10	12/10/20	12/10/23	Core	Classroom
CE111	3	02/08/24	02/08/27	Core	Classroom
	3	12/10/20	12/10/23	CEU	Classroom
	3	12/10/20	12/10/23	Core	Classroom
	4	12/10/20	12/10/23	CEU	Classroom
	3	12/10/20	12/10/23	Core	Classroom
CE104	3	02/08/24	02/08/27	Core	Classroom
	3	08/12/21	08/12/24	Core	Classroom
138	3	02/10/22	02/10/25	Core	Classroom
CE101	3	02/08/24	02/08/27	CEU	Classroom
	4	12/10/20	12/10/23	CEU	Classroom
	4	12/10/20	12/10/23	CEU	Classroom
CE105	3	12/14/17	12/17/20	CEU	Classroom
CE123	1	06/13/19	06/13/22	CEU	Classroom
CE102	3	12/14/17	12/14/20	CEU	Classroom
CE111	3	02/08/18	02/08/21	Core	Classroom
CE108	3	02/11/21	02/11/24	Core	Classroom
CE109	3	02/08/18	02/08/21	Core	Classroom
CE110	3	02/08/18	02/08/21	Core	Classroom
CE115	3	02/11/21	02/11/24	Core	Classroom
CE116	3	03/08/18	03/08/21	CEU	Classroom
	6	12/10/20	12/10/23	CEU	Classroom
CE125	3	04/13/23	04/13/26	CEU	Classroom
CE136	3	02/08/24	02/08/27	Core	Classroom
CE114	3	02/11/21	02/11/24	CEU	Classroom
	4	12/10/20	12/10/23	CEU	Classroom
CE113	3	02/11/21	02/11/24	Core	Classroom
CE112	3	02/11/21	02/11/24	Core	Classroom
	6	12/10/20	12/10/23	CEU	Classroom
CE128	1	04/13/23	04/13/26	CEU	Classroom
	4	12/10/20	12/10/23	CEU	Classroom
143	3	02/10/22	02/10/25	Core	Classroom

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
The Do's of Due Diligence		3	12/10/20	12/10/23	Core	Classroom
Time: Lost and Found		3	12/10/20	12/10/23	CEU	Classroom
Microaggressions	142	3	02/10/22	02/10/25	CEU	Classroom
The Millennial Consumer	CE118	3	02/10/22	02/10/25	CEU	Classroom
Understanding 1031 Tax Free Exchanges		6	12/10/20	12/10/23	Core	Classroom
USDA, FHA and VA Loan Basic	CE134	3	02/08/24	02/08/27	Core	Classroom
You Deserve Credit		3	12/10/20	12/10/23	Core	Classroom
Agency for Real Estate Brokers and Everyone Else	CE121	3	02/10/22	02/10/25	Core	Classroom
Commercial and Investment Real Estate	CE117	6	02/14/19	02/14/22	Core	Classroom
Hoarders the Hidden disorder	CE119	1	02/10/22	02/10/25	CEU	Classroom
Mold Remediation: Removal and Containment	CE120	3	02/10/22	02/10/25	CEU	Classroom
Packaging The Product	CE130	3	04/13/23	04/13/26	CEU	Classroom
Real Estate Agent Toolbox	CE132	1	04/13/23	04/13/26	CEU	Classroom
Don't Just Talk - Communicate	CE131	3	04/13/23	04/13/26	CEU	Classroom
Opening the Door to Wicked Good Open Houses	CE133	1	04/13/23	04/13/26	CEU	Classroom
Welcome to Excel, Excelling with Excel	CE146	3	10/12/23	10/12/26	CEU	Classroom
Feng Shui for Real Estate	CE145		04/13/23	04/13/26	CEU	Classroom
<u>REAL ESTATE STAGING ASSOCIATION</u>						
Staging to Sell, what every agent should know		3	12/08/22	12/08/25	CEU	Classroom
<u>REAL ESTATE UNIVERSITY</u>						
Pre-Licensing Sales Course		45	08/13/20	08/13/23	Pre-Licensing	Classroom
<u>SHAMROCK UNIVERSITY</u>						
7 Reason Why your Seller should accept that FHA Offer		1	02/08/24	02/08/27	CEU	Classroom
Financing 101		3	12/08/22	12/08/25	Core	Classroom
<u>SIRMON TRAINING AND CONSULTING GROUP</u>						
American Warrior RE Professional		4	10/13/22	10/13/25	CEU	Classroom
<u>Summit Real Estate Academy</u>						
Maximizing Buyers Representation		3	12/14/23	12/14/26	Core	Classroom
Social Media Marketing for Realtors		3	12/14/23	12/14/26	CEU	Classroom
<u>THE CE SHOP, INC.</u>						
Assistance Animals and Fair Housing (FH)	C003	4	02/10/22	02/10/25	Core	Online
Advocating for Short Sale Clients	E029	3	06/13/24	06/13/27	CEU	Online
Breaking Barriers: Fair Housing (FH)	C002	3	08/12/22	08/12/25	Core	Online
Diversity: Your Kaleidoscope of Clients	C005	3	04/11/24	04/11/27	Core	Online
Code of Ethics: Good for your Clients and Your Business	C006	3	07/16/20	07/16/23	Core	Online
Code of Ethics in Action: Real-Life Applications	C008	3	12/12/19	12/12/22	Core	Online
Commercial Ethics	C007	3	09/14/17	09/14/20	Core	Online
Ethics at Work	C009	3	08/12/22	08/12/25	Core	Online
Diversity: Your Kaleidoscope of Clients	C005	3	06/13/24	06/13/27	Core	Online
Sex and Real Estate. Sexual Harrassment Sexual Discrimination and Fair Housing	C004	3	02/10/22	02/10/25	Core	Online
Accredited Buyer's Representative Designation Course	E078	12	07/16/20	07/16/23	CEU	Online
Affordable Housing: Solutions for Homes and Financing	E070	3	02/10/22	02/10/25	CEU	Online
Anatomy of Commercial Building	E032	3	02/14/19	02/14/22	CEU	Online
At Home with Diversity	E022	6	12/10/20	12/10/23	CEU	Online
Attracting Online Consumers: Listings and Syndication	E056	3	10/11/18	10/11/21	CEU	Online
Buyers Generation	E084	6	08/13/20	08/13/23	CEU	Online
Corporate Relocation		6	07/16/20	07/16/23	CEU	Online
Current Issues and Trends in Real Estate	E069	3	10/11/18	10/11/21	CEU	Online

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Current Issues: Cooperation, Negotiation, Buyers and Disaster Preparedness	E085	3	02/08/24	02/08/27	CEU	Online
Did You Serve? Identifying Home Buying Advantages for Veterans	E043	3	06/08/23	06/08/26	CEU	Online
Discovering Commercial Real Estate	E045	3	07/16/20	07/16/23	CEU	Online
Document Excellence for Smoother Transactions		3	06/08/23	06/08/26	CEU	Online
Enhance Your Brand & Protect Your Clients with Data, Privacy & Security	E042	3	05/11/17	05/11/20	CEU	Online
e-Pro Certification Program	E074	12	06/13/19	06/13/22	CEU	Online
ePro Certification Program: Day 1	E064	6	12/14/17	12/14/20	CEU	Online
ePro Certification Program: Day 2	E065	6	12/14/17	12/14/20	CEU	Online
Expanding Housing Opportunities	E048	3	01/11/18	01/11/21	CEU	Online
Fair Share: Protecting your consumers and Your business from Unfair Practices		3	12/08/22	12/08/25	CEU	Online
First Time Homebuyers: A Niche to Grow On	E081	3	10/12/23	10/12/26	CEU	Online
Foundations of Real Estate Finance	E007	6	08/12/22	08/12/25	Core	Online
Generating Buyer and Seller Leads	E066	6	2/11/21	2/11/24	CEU	Online
Generation Buy	E025	6	08/09/18	08/09/21	CEU	Online
Going Green: The Environmental Movement in Real Estate	E009	3	12/08/22	12/08/25	CEU	Online
Growing Green: Environmental Awareness and Your Real Estate Practice	E105	3	12/08/22	12/08/25	CEU	Online
Resort & Second-Home Specialist (RSPS) Certification Course	E049	6	01/11/18	01/11/21	CEU	Online
Hot Topics in Real Estate	E071	3	08/12/22	08/12/25	CEU	Online
Keeping it Honest: Understanding Real Estate & Mortgage Fraud	E010	3	08/12/22	08/12/25	CEU	Online
Marijuana In Real Estate	E061	3	02/13/20	02/13/23	CEU	Online
Marketing, Advertising, and Social Media Compliance	E060	3	12/08/22	12/08/25	CEU	Online
Marketing Strategy & Lead Generation		6	10/08/20	10/08/23	CEU	Online
Military Relocation Professional Certification (MRP)	E044	6	07/16/20	07/16/23	CEU	Online
NAR Green Day 1: Retrofits Homes, Remodels, Renovations and New Home Construction	E058	6	02/09/23	02/09/26	CEU	Online
NAR Green Day 2: Representing Buyers and Sellers of Resource Efficient Homes	E059	6	02/09/23	02/09/26	CEU	Online
New-Home Construction and Buyer Representation: Professionals, Product, Process	E050	6	12/10/20	12/10/23	CEU	Online
Personal Safety	E054	3	12/14/23	12/14/26	CEU	Online
Preparing a Market Analysis	E063	3	12/14/23	12/14/26	CEU	Online
Pricing Strategies: Mastering the CMA	E055	6	02/10/22	02/10/25	CEU	Online
Property Inspection Issues		3	06/08/23	06/08/26	CEU	Online
RE Investing: Build Wealth Representing Investors & becoming One Yourself	E068	6	02/11/21	02/11/24	CEU	Online
Real Estate Marketing Reboot: Innovate>Relate>Differentiate	E023	6	07/16/20	07/16/23	CEU	Online
Real Estate Safety Matters: Safe Business = Smart Business	E057	3	08/12/21	08/12/24	CEU	Online
REALTOR Code of Ethics Training	E055	3	06/10/21	06/10/24	Core	Online
Residential Property Management Essentials	E052	3	10/12/23	10/12/26	CEU	Online
Resort & Second Home Specialist (RSPS) Course		6	12/10/20	12/10/23	CEU	Online
Roadmap to Success: Business Planning for Real Estate Professionals	E011	3	06/09/22	06/09/25	CEU	Online
Second Home Ownership: Trends, Options and Opportunities	E086	3	02/08/24	02/08/27	CEU	Online
Section 1031 Tax Deferred Exchanges	E080	3	06/08/23	06/08/26	CEU	Online
Seller Representative Specialist (SRS) Designation Course	E051	12	08/12/22	08/12/25	CEU	Online
Seniors Real Estate Specialist (SRES) Designation Course	E021	12	02/13/20	02/13/23	Core	Online
Serving the Unique Needs of the Senior Market	E082	3	10/12/23	10/12/26	CEU	Online
Short Sales and Foreclosures: What RE Professionals Need to Know	E047	6	02/11/21	02/11/24	CEU	Online
Taxes and Real Estate What you need to know	E073	3	02/10/22	02/10/25	CEU	Online
Technology Tools, Trends, & Risk Management	E067	3	12/14/23	12/14/26	CEU	Online
The Fundamentals of Commercial Real Estate	E033	3	02/10/22	02/10/25	CEU	Online
Today's MLS: New Paradigms, Better Results	E013	3	08/09/18	08/09/21	CEU	Online
Working with Real Estate Investors: Understanding Investor Strategies	E062	3	02/13/20	02/13/23	CEU	Online
Using the Code to Solve Ethical Dilemmas	E090	3	08/08/24	08/08/27	Core	Online
TRAINING COVE						
Real Estate in the Age of Technology	1136	3	02/10/22	02/10/25	CEU	Online
Negotiation Strategies for Real Estate	1135	3	02/10/22	02/10/25	CEU	Online
Real Estate Investing	1134	3	02/10/22	02/10/25	CEU	Online
Risk Management	1133	3	02/10/22	02/10/25	CEU	Online
Staying Safe in Real Estate	1132	3	02/10/22	02/10/25	CEU	Online
Building Green, Building Smart	1131	3	02/10/22	02/10/25	CEU	Online

State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Drugs, Disasters and other Disclosures	1130	3	02/10/22	02/10/25	CEU	Online
Clarifying the Code of Ethics	1129	3	02/10/22	02/10/25	Core	Online
Environmental; Hazards and Disclosures	1210	3	04/14/22	04/14/25	Core	Online
Fair Housing for Real Estate Professionals (FH)	1128	3	02/10/22	02/10/25	Core	Online
SUMMIT REAL ESTATE ACADEMY						
Real Estate Pre-Licensing Course		45	02/11/21	02/11/24	Pre-Licensing	Classroom
THE LENDING LADIES						
Condo Mastery	LL101	1	12/14/23	12/14/26	Core	
Navigating Divorce & Real Estate	LL103	1	12/14/23	12/14/26	Core	Both
Protecting Your Assets: Tax Savings Tips for You & Your Clients	LL102	1	12/14/23	12/14/26	Core	Both
Unlock the Power of ChatGPT	LL104	1	12/14/23	12/14/26	CEU	Both
THE RHODE ISLAND ASSOCIATION OF REALTORS						
Broker 90 Hours		90	2/11/2021	02/11/24	Broker-90 Hours	Classroom
Pre-Licensing Sales Course 45 Hours		45	12/08/22	12/08/25	Pre-Licensing	Classroom
BROKER PRE-LICENSE (6 Core- FH)	1	27	10/12/23	10/12/26	Core	Classroom
A Rental Regulations: Fire, Radon, Mold	2	758	12/14/23	12/14/26	Core	Classroom
Accredited Buyer Representative (6 Core + 6 Ceu Hours)	220	12	12/14/23	12/14/26	Core	Classroom
Accredited Buyer Representative Manager	220-M	12	10/12/23	10/12/26	Core	Classroom
Advanced Septic Systems in RI	591	2	12/09/21	12/09/24	Core	Classroom
Navigating Antitrust in Real Estate	569	3	08/10/23	08/10/26	Core	Classroom
At Home With Diversity (FH)	443	7	10/21/24	10/21/24	Core	Classroom
Bias Override -Overcoming Barriers (FH)	518	3	04/14/22	04/14/25	Core	Classroom
Behind the Smoke Screen: Smoke & CO Inspection	317	3	02/10/22	02/10/25	Core	Classroom
Bringing Ethics to Life	928	4	06/13/24	06/13/27	Core	Classroom
Building Your Business & Demonstrating Your Value	528A	6	06/13/24	06/13/27	Core	Classroom
Business Across State Lines (RI/MA)	497	3	06/09/22	06/09/25	Core	Classroom
Business Across State Lines (RI/CT)	600	3	06/09/22	06/09/25	Core	Classroom
Buyer's Agent: Fundamentals of Buyer Representation	501	3	12/10/20	12/10/23	Core	Classroom
Coastal Hazards for Real Estate Professionals	534	2	10/13/22	10/13/25	Core	Classroom
Code of Ethics	19	3	08/10/23	08/10/26	Core	Classroom
Condominium Law – The Basics	52	3	04/14/22	04/14/25	Core	Classroom
Contract law: The Purchase and Sale of R.E.	44	3	08/10/23	08/10/26	Core	Classroom
Contract Law - Interact	2104	2	10/11/18	10/11/21	Core	On-line
Contract Law for Real Estate Professionals	921	4	02/09/23	02/09/26	Core	Online
Commercial and Investments Real Estate Cert. (FH)	540	24	06/09/22	06/09/25	Core	Classroom
Converting Buyers & Building Your Buyer - Side Business	528B	6	10/12/23	10/12/26	Core	Classroom
Cultural Barriers in Mediation (FH)	916	5	12/14/23	12/14/26	Core	Classroom
Domestic Violence & RI Fair Housing (FH)	593	4	12/09/21	12/09/24	Core	Online
Effects of Radon in RE Transactions	267	3	12/12/19	12/12/22	Core	Classroom
Ethic Awareness	121	6	01/11/18	01/11/21	Core	Classroom
Environmental Due Diligence	352	3	02/09/23	02/09/26	Core	Classroom
Environmental Issues in Your Real Estate Practice (On-line) (12 Hrs.-Core, 12 Hrs. - CEU)	2744	6	08/12/22	08/12/25	Core	On-line
Environmental Issues for the Real Estate Professional	236A	3	02/10/22	02/10/25	Core	Classroom
Even Real Estate Has Taxes!	433	3	02/13/20	02/13/23	Core	Classroom
Fair Housing (FH)	2733	6	06/08/23	06/08/26	Core	On-line
Fair Housing and Landlord/Tenant Relationships (FH)	24	3	12/14/23	12/14/26	Core	Classroom
Fair Housing & Beyond (FH)	922	4	02/09/23	02/09/26	Core	Online
Financing the Sale	25	3	04/11/19	04/11/22	Core	Classroom
Fndamentals of Buyer Representation	501	3	12/14/23	12/14/26	Core	Classroom
Government Lending	20	3	12/14/23	12/14/26	Core	Classroom
Graduate REALTOR Institute 201-A	GRI 201-A	6	11/09/17	11/09/20	Core	Classroom
Graduate REALTOR Institute GRI 101	GRI 152	15	06/08/23	06/08/26	Core	Classroom
Home Finance Resource	527	7	06/09/22	06/09/25	Core	Classroom

State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List

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Home Financing Review for REALTORS	502	3	05/11/17	05/11/20	Core	Classroom
Intro to Coastal Resources Management Council & Marine Boundaries	533	2	04/14/22	04/14/25	Core	Classroom
Introduction to Matrix Search and Portal	751	3	10/12/23	10/12/26	Core	Classroom
Introduction to State-Wide MLS for New Subscribers	579	2	08/10/23	08/10/26	Core	Classroom
Intro to State-Wide MLS for New Participants	580	1	12/08/22	12/08/25	Core	Online
Jumpstart your business with RPR	477	1	10/10/24	10/10/27	Core	Classroom
Jumpstart your business with RPR Online	761	1	10/10/24	10/10/27	Core	Online
Know Your Rights: RI Landlord/Tenant Act	343	3	08/10/23	08/10/26	Core	Classroom
Mastering RI Real Estate Laws: A Comprehensive Review for Current or Future Real Estate Pros Part 1	758	3	06/13/24	06/13/27	Core	Classroom
Mastering RI Real Estate Laws: A Comprehensive Review for Current or Future Real Estate Pros Part II	759	3	10/10/24	10/10/27	Core	Classroom
Matrix CMA & Stats	754	2	12/14/23	12/14/26	Core	Classroom
Matrix Listing Input	756	2	06/13/24	06/13/27	Core	Online
Mediation: Overcoming Cultural Barriers (FH)		5	12/10/20	12/10/23	Core	Classroom
Meeting the Needs of Buyers & Sellers	924	4	02/09/23	02/09/26	Core	Online
Mortgage Seminar	300	3	04/11/24	04/11/27	CEU	Classroom
Lead Paint Hazards	128	3	12/09/21	12/09/24	Lead Course	Classroom
License Lender Team Up	519	2	06/09/22	06/09/25	Core	Classroom
Navigating Anti-Trust	569	3	04/11/24	04/11/27	Core	Classroom
Negotiating the Purchase and Sales Contract	504	3	10/12/23	10/12/26	Core	Classroom
Negotiating to Win	444	3	10/10/24	10/10/27	CEU	Classroom
Neutralizing Seler Concerns & Building Listing Side Business	528C	6	10/12/23	10/12/26	Core	Classroom
Purchases & Sale Agreement	390	3	02/09/23	02/09/26	Core	Classroom
Perfect Pricing Using RPR	757	3	06/13/24	06/13/27	Core	Both
Professional Standards	490	6	04/08/21	04/08/24	Core	Classroom
Real Estate and Estate Administration	435	3	08/10/23	08/10/26	Core	Classroom
Real Estate Consumer Relationships: Agency	341	3	12/08/22	12/08/25	Core	Classroom
Real Estate Contracts and Forms 101	318	3	12/08/22	12/08/25	Core	Classroom
Real Estate Forms	505	3	12/14/23	12/14/26	Core	Classroom
Renovation Lending & How It Can Work for You	344	3	10/10/19	10/10/22	Core	Classroom
Rights & Responsibilities under RI Fair Housing (FH)	589	3	12/09/21	12/09/24	Core	Classroom
Risk Management for the RE Professional	503	3	10/10/24	10/10/27	Core	Classroom
Risk Management	358	6	10/21/21	10/21/24	Core	On-line
RI Housing - What it takes	515	6	09/13/18	09/13/21	Core	Classroom
RI Housing 203K	516	3	02/13/20	02/13/23	Core	Classroom
RI Septic Field Training	592	2	12/09/21	12/09/24	Core	Classroom
Right Start: New Licensee Training Program	528	18	04/13/23	04/13/26	Core	Classroom
RO Commercial Real Estate Ethics	552	3	06/13/24	06/13/27	Core	Classroom
Securing Buyer & Seller Clients (Right Start Part 2)	528BC	6	06/13/24	06/13/27	Core	Classroom
Septic 101: Understanding Conventional Septic Systems in RI	590	2	12/09/21	12/09/24	Core	Classroom
Situational Agency		3	09/13/18	09/13/21	Core	Classroom
Situational Real Estate Relationships	379	3	08/08/24	08/08/27	Core	Classroom
Standing up for RI Fair Housing	584	3	12/08/22	12/08/25	Core	Classroom
Successful Buyer Client Systems	926	4	02/09/23	02/09/26	Core	Online
Successful Seller Client Systems	927	4	02/09/23	02/09/26	Core	Online
Success with MLS	457	1	04/13/23	04/13/26	Core	Classroom
Taking the Mystery out of the American with Disabilities Act	131	6	11/09/17	11/09/20	Core	Classroom
The 4 S's of Real Property: Site, Structure, Style & Systems	575	6	02/09/23	02/09/26	Core	Classroom
The Truth About Mold	2755	6	06/08/23	06/08/26	Core	On-line
Title Law	431	3	12/12/19	12/12/22	Core	Classroom
TransactionDesk by Instanet (Hands-On)	460	3	10/13/22	10/13/25	Core	Classroom
Using DocBox & Authentisign	461	2	10/10/24	10/10/27	Core	Classroom
Using DocBox & Authentisign in Transaction Desk	752	1	10/12/23	10/12/26	Core	Classroom
Using RPR for Residential Investment		2	12/10/20	12/10/23	Core	Classroom
Using Transaction Desk	753	3	12/14/23	12/14/26	Core	Classroom
Water Conservation	383	3	04/11/19	04/11/22	Core	Online
Wetlands & Coastal Real Estate	41	3	08/13/20	08/13/23	Core	Classroom
What we know about mold	232	2	02/10/22	02/10/25	Core	Classroom

State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List

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(FH - Fair Housing)

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1st Steps in Commercial Real Estate	585	3	06/13/24	06/13/27	CEU	Classroom
Accredited Staging Partner Real Estate Staging & Selling Cycle	482	7	12/09/21	12/09/24	CEU	Classroom
Accredited Staging Professional	482	12	12/14/17	12/14/20	CEU	Classroom
Advance Matrix	472	3	04/14/22	04/14/25	CEU	Classroom
Affirmative Marketing to RI Workforce Homes	903	3	03/09/17	03/09/20	CEU	Classroom
AI & ChatGPT in Real Estate	572	3	04/11/24	04/11/27	CEU	Classroom
Air Sealing & Insulation for Real Estate Professionals	598	2	02/10/22	02/10/25	CEU	Classroom
All About VA Loans	570	2	10/12/23	10/12/26	CEU	Classroom
Assessing Town Hall	415	3	04/12/18	04/12/21	CEU	Classroom
Attracting High Quality Talent		3	12/10/20	12/10/23	CEU	Classroom
Basic Appraisal Principles 1	348	15	07/16/20	07/16/23	CEU	Classroom
Basic Appraisal Principles 2	349	15	07/16/20	07/16/23	CEU	Classroom
Basics of Commercial Real Estate	581	3	04/11/24	04/11/27	CEU	Classroom
Beneath the Surface: Understanding the Anatomy of a House	920	6	02/09/23	02/09/26	CEU	Online
Best Business Tactics: Sales and Service	587	1	12/09/21	12/09/24	CEU	Classroom
Building Resilience & Managing Change		2	12/10/20	12/10/23	CEU	Classroom
BusinessCross Border Transactions RI vs MA	498	3	06/08/23	06/08/26	CEU	Classroom
Business, Better by Referral	530	9	10/21/21	10/21/24	CEU	Classroom
Buyers Generation Interact (on-line)	2102	4	09/13/18	09/13/21	CEU	Online
Buyers by Generation	520	6	02/09/23	02/09/26	CEU	Classroom
Buy the Numbers: Investing in Real Estate	548	3	04/11/24	04/11/27	CEU	Classroom
Can't Really Manage (CRM) Solutions	588	3	12/09/21	12/09/24	CEU	Classroom
CIPS Americas and International Real Estate	494	6	02/10/22	02/10/25	CEU	Classroom
CIPS Europe and International Real Estate	496	6	02/10/22	02/10/25	CEU	Classroom
CIPS Africa and International Real Estate	499	6	04/14/22	04/14/25	CEU	Classroom
CIPS Global Real Estate: Local Markets	316	7	06/09/22	06/09/25	CEU	Classroom
Clients, Technology and the iPad	414	3	12/14/17	12/14/20	CEU	Classroom
Consumer & Realtor Safety in Real Estate (CEH)	399	3	08/10/23	08/10/26	CEU	Classroom
Climate Change in Coastal RI for Real Estate Professionals	538	3	04/13/23	04/13/26	CEU	Classroom
Commercial Deal & Dollars	586	2	12/09/21	12/09/24	CEU	Classroom
Commercial Lease: Offer & Document Basics	542	3	07/16/20	07/16/23	CEU	Both
Commercial Lease: Clauses	543	3	07/16/20	07/16/23	CEU	Both
Commercial Lease: Tenant Clauses	544	3	07/16/20	07/16/23	CEU	Both
Commercial Lease: Landlord Clauses	545	3	07/16/20	07/16/23	CEU	Both
Commercial Real Estate in a Global Market	495	3	10/13/25	10/13/25	CEU	Classroom
Commercial Situations & Solutions	551	3	04/11/24	04/11/27	CEU	Classroom
Compensation & Benefits in Office Management		3	12/10/20	12/10/23	CEU	Classroom
Corporation Relocation - The Next Move		7	08/12/21	08/12/24	CEU	Classroom
Creating a Credit-Worth Customer	195	3	04/11/24	04/11/27	CEU	Classroom
Current Issues in Affordable / Workforce Housing in RI (FH)	902	3	08/10/23	08/10/26	Core	Classroom
Cyber, Social & Identity Protection	535	5	08/08/19	08/08/22	CEU	Classroom
Define Your Culture (Office Management)		2	12/10/20	12/10/23	CEU	Classroom
Defining Effective Training (Office Management)		3	12/10/20	12/10/23	CEU	Classroom
Designing & Sustaining Successful Teams	448	7	12/14/23	12/14/26	CEU	Classroom
Designing Success For Your Sellers	755	1	12/14/23	12/14/26	CEU	Classroom
Designated Agent: Record Keeping & Maintenance		3	02/11/21	02/11/24	CEU	Classroom
Don't Play with Fire - Understanding the New Fire Codes	317	3	11/08/18	11/08/21	CEU	Classroom
Drinking Well Water	163	3	10/12/17	10/12/20	CEU	Classroom
Effective Customer Service	270	3	09/14/17	09/14/20	CEU	Classroom
Elder Care and Sale of Real Estate	514	3	06/08/23	06/08/26	CEU	Classroom
Environmental Due Diligence	352	3	02/13/20	02/13/23	Core	Classroom
Environmental Issues in Real Estate	236A	3	12/13/18	12/13/21	CEU	Classroom
ePro	491	12	02/10/22	02/10/25	CEU	Classroom
Facebook for Business	429	3	10/13/22	10/13/25	CEU	Classroom
Fire, Radon, Mold and Megan's Law (CEH)	401	3	09/14/17	09/14/20	CEU	Classroom
Flipping Houses for Success	432	3	02/13/20	02/13/23	CEU	Classroom
Floods and FEMA -What You Need to Know	424	3	10/10/24	10/10/27	CEU	Classroom

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Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

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Foreclosures, Short Sales, REO's and Auctions (On-line)	394	6	06/10/21	06/10/24	CEU	On-line
Foreclosures, Short Sales, and REO's for Realtors	321	3	04/14/22	04/14/25	CEU	Classroom
From Crisis to Closing - The Reno Loan	576	1	10/12/23	10/12/26	CEU	Online
Fundamentals of Sustainable Homes	2110	3	04/08/21	04/08/24	CEU	Classroom
Green 1: The Resource Efficient Home	453	6	07/16/20	07/16/23	CEU	Classroom
Green 2: Representing Buyers & Sellers	454	6	07/16/20	07/16/23	CEU	Classroom
Green Building Fundamentals	368	3	04/11/24	04/11/27	Core	Classroom
Going for the Gold: Business Building with Referrals		4	02/11/21	02/11/24	CEU	Classroom
Hackers, Attackers & Thieves - CSI Defence	549	3	04/13/23	04/13/26	CEU	Classroom
Healthy Homes	2111	3	04/08/21	04/08/24	CEU	Online
Good Management Means Satisfied Customers	374	12	02/14/19	02/14/22	CEU	Classroom
History of American Architecture for Realtors	536	4	08/10/23	08/10/26	CEU	Classroom
Home Buying and Your Credit	350	3	02/13/20	02/13/23	CEU	Classroom
Home Comfort: Heating, Cooling & Ventilation	378	3	06/13/24	06/13/27	CEU	Classroom
Home Energy Efficiency for Real Estate Professionals	597	3	02/10/22	02/10/25	CEU	Classroom
Home Inspection: What to Expect	46	3	04/14/22	04/14/25	CEU	Classroom
Home Inspection	46A	1	12/14/23	12/14/26	CEU	Classroom
Home Ownership 101~Affordable Housing	904	3	03/09/17	03/09/20	CEU	Classroom
Home Sweet 2nd Home	521	7	02/10/22	02/10/25	CEU	Classroom
Houses: Buy, Fix, Sell (Online)	2769	4	04/14/22	04/14/25	CEU	On-line
How to Avoid a Renovation Horror	372	3	06/14/18	06/14/21	CEU	Classroom
How to Buy or Sell a Business	227	3	08/12/22	08/12/25	CEU	Classroom
How to read and Energy Assessment report	596	2	02/10/22	02/10/25	CEU	Classroom
How Probate Affects Real Estate Sales	487	3	04/11/24	04/11/27	CEU	Classroom
HR Essentials for Today's RE Company	471	7	10/12/23	10/12/26	CEU	Classroom
HR Solutions for Teams	441	7	06/13/24	06/13/27	CEU	Classroom
Insurance Course for Real Estate Professional	211	3	04/11/19	04/11/22	CEU	Classroom
Introduction to Commercial Real Estate	226	6	11/09/17	11/09/20	CEU	Classroom
Introduction to Commercial Real Estate (On-line)	239	6	06/08/23	06/08/26	CEU	On-line
Introduction to Employee Management		3	12/10/20	12/10/23	CEU	Classroom
Introduction to Matrix Search & Portal	459	3	08/08/24	08/08/27	CEU	Classroom
Intr to Mediation	914	3	12/14/23	12/14/26	CEU	Classroom
Introduction to MLS	462	3	04/11/24	04/11/27	CEU	Classroom
Introduction to the Rental Process (CEH)	400	6	02/11/21	02/11/24	CEU	Classroom
Introduction to the Rental Process	400A	3	10/12/23	10/12/26	CEU	On-line
Investment Property Practice and Management (On-line)	365	10	08/12/22	08/12/25	CEU	Classroom
Landscape of RI Low/Moderate Income Homeownership	901	3	03/09/17	03/09/20	CEU	Classroom
Lead Generation for the Real Estate Professional	489	2	02/10/22	02/10/25	CEU	Classroom
Looking for Listings & Increasing Online Presence	492	1	04/11/24	04/11/27	CEU	Classroom
Make a Splash with RI Housing Mortgage Products	517	1	04/14/22	04/14/25	CEU	Classroom
Make Your Mark on Camera		2	06/10/21	06/10/24	CEU	Classroom
Managing Online Transactions - Dotloop	445	3	10/11/18	10/11/21	CEU	Classroom
Managing Performance		3	12/10/20	12/10/23	CEU	Classroom
Managing Multi-Generational Business	470	7	02/11/21	02/11/24	CEU	Classroom
Mastering Real Estate Negotiations	923	4	02/09/23	02/09/26	CEU	Online
Marketing Strategy & Lead Generation	525	7	02/09/23	02/09/26	CEU	Classroom
Matrix CMA & Stats	458	3	02/10/22	02/10/25	CEU	Classroom
Mediation: Intro to the Process		3	12/10/20	12/10/23	CEU	Classroom
Mediation Conflict	915	5	12/14/23	12/14/26	CEU	Classroom
Military Relocation Professional Certification (FH)	427	7	10/13/22	10/13/25	Core	Classroom
MOS Word Certification	910	6	08/08/19	08/08/22	CEU	Classroom
MOS Excel Certification	911	6	08/08/19	08/08/22	CEU	Classroom
MOS Power Point Certification	912	6	08/08/19	08/08/22	CEU	Classroom
MOS Outlook Certification	913	6	08/08/19	08/08/22	CEU	Classroom
Mortgage Chit Chat 101	595	2	02/10/22	02/10/25	CEU	Classroom
Navigating Town Hall	415	3	02/09/23	02/09/26	CEU	Classroom
NAR Green: People, Property, Planet, Prosperity	453	14	02/10/22	02/10/25	CEU	Classroom

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Department of Business Regulation, Real Estate Section
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National Economic Commercial Trends	541	3	06/08/23	06/08/26	CEU	Classroom
Policies & Procedures in Office Management		3	12/10/20	12/10/23	CEU	Classroom
Position Your Team for Profit	439	7	06/14/18	06/14/21	CEU	Classroom
Power of 1031 Exchanges	468	3	12/08/22	12/08/25	CEU	Classroom
Property Management	403	3	04/11/24	04/11/27	CEU	Classroom
Pricing Residential Properties	GRI-102-A	6	12/12/19	12/12/22	CEU	Classroom
Pricing Strategies Advisor: Mastering CMA's	480	6	06/08/23	06/08/26	CEU	Classroom
Property Management and Managing Risk (On-line)	360	6	06/08/23	06/08/26	CEU	On-line
Putting Realtor Safety First	446	3	10/10/24	10/10/27	CEU	Classroom
Real Estate and Taxes: What every Agent should Know (On-line)	362	6	04/14/22	04/14/25	CEU	On-line
Real Estate Basics	381	3	11/08/18	11/08/21	CEU	Classroom
Real EstateFinance Today (Online)	359	6	04/14/22	04/14/25	Core	Online
Real Estate Finance	GRI-102-B	6	10/13/22	10/13/25	CEU	Classroom
Real Estate Forms	505	3	12/10/20	12/10/23	CEU	Classroom
Real Estate Investing	523	6	02/10/22	02/10/25	CEU	Classroom
Real Estate Investing Made Clear	925	4	02/09/23	02/09/26	CEU	Online
Real Estate Negotiation Expert	447	12	04/14/22	04/14/25	CEU	Classroom
Real Estate Professional Assistant Certification		14	08/12/21	08/12/24	CEU	Classroom
Real Estate Virtual World	582	3	04/11/24	04/11/27	CEU	Classroom
Realtor's Guide to Social Media	428	3	10/13/22	10/13/25	CEU	Classroom
Record Keeping, Maintance,Ordinances -Rental	402	3	04/11/24	04/11/27	CEU	Classroom
Recruiting for Success	475	6	12/14/23	12/14/26	CEU	Classroom
Referral Marketing	474	2	08/10/23	08/10/26	CEU	Classroom
Renewable Energy in Real Estate	476	3	04/11/24	04/11/27	CEU	Classroom
Repeat & Referral	493	2	04/11/24	04/11/27	CEU	Classroom
Residential Real Estate Closings in Rhode Island	28	3	08/12/22	08/12/25	CEU	Classroom
Reverse Mortgages	262	3	04/11/19	04/11/22	CEU	Classroom
RI Commercial Real Estate: Geography & Financial analysis	546	3	04/08/21	04/08/24	CEU	Classroom
RI Commercial Real Estate: Loan Packages	547	3	04/08/21	04/08/24	CEU	Classroom
RI Housing - What it Takes		6	08/12/21	08/12/24	CEU	Classroom
RI Septic Systems	160	3	02/11/21	02/11/24	CEU	Classroom
RI Waterfront Properties-Regulations & Issues	419	3	04/08/21	04/08/24	CEU	Classroom
RPR Commercial	456	3	10/13/22	10/13/25	CEU	Classroom
RPR (Realtor Property Resource)	420	3	06/14/18	06/14/21	CEU	Classroom
Safety Matters: Safe Business = Smart Business	446	3	11/08/18	11/08/21	CEU	Classroom
Safety Training for RE Professionals	467	3	10/13/22	10/13/25	CEU	Classroom
Self Directed IRA's	322	3	12/12/19	12/12/22	CEU	Classroom
Sellers Generation (on-line)	2103	12	09/13/18	09/13/21	CEU	On-line
Seller Representative Specialist	302	12	04/11/24	04/11/27	CEU	Classroom
Senior Real Estate Specialist	215	13	12/14/23	12/14/26	CEU	Classroom
Short Sales and Foreclosures	405	6	12/14/23	12/14/26	CEU	Classroom
Social Media: Best Practices	449	2	04/11/24	04/11/27	CEU	Classroom
Social Basics		3	10/21/21	10/21/24	CEU	Online
Staging Color & Creativity	488	3	12/09/21	12/09/24	CEU	Classroom
Staging to Sell	430	3	10/13/22	10/13/25	CEU	Classroom
State Regulations: Fire, Radon, Mold & Megan's Law		3	02/11/21	02/11/24	CEU	Classroom
Starting a Real Estate Company - CRB	473	8	02/09/23	02/09/26	CEU	Classroom
Succeeding in the Luxury Home Market	550	8	12/12/19	12/12/22	CEU	Classroom
Sustainable Housing & Building Green (On-line)	397A	4	06/08/17	06/08/20	CEU	On-line
Tax Strategies for the Real Estate Professional	594	3	02/10/22	02/10/25	CEU	Classroom
Team Leadership for Maximum Performance	438	7	06/14/18	06/14/21	CEU	Classroom
The Changing Real Estate Business: Professional Fees for Professional Services	571	3	04/11/24	04/11/27	CEU	Classroom
The Healthy Home	375	3	10/12/23	10/12/26	CEU	Classroom
The Truth About Mold	232	3	08/13/20	08/13/23	CEU	Classroom
Time Management for the RE Professional	750	3	02/10/22	02/10/25	CEU	Classroom
Thinking Like a Lawyer	483	3	12/14/23	12/14/26	CEU	Classroom
Understanding 1031 Tax Free Exchange v3.0 (online)	2766	6	04/14/22	04/14/25	CEU	On-line

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: October 10, 2024**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Understanding Credit and Improving Credit Scores (On-Line)	357	3	06/08/23	06/08/26	CEU	On-line
Understanding Financial Statements	225	3	06/09/22	06/09/25	CEU	Classroom
Understanding Real Estate Investments and Taxes	GRI-301-A	3	08/10/23	08/10/26	CEU	Classroom
Understanding Today's Appraisal Process	418	3	04/11/24	04/11/27	CEU	Classroom
Valuation of Investment in commercial RE	281	3	12/14/23	12/14/26	CEU	Classroom
Weatherization & Insulation	376	3	10/12/23	10/12/26	CEU	Classroom
Making Excel Work in RE	417	3	04/12/18	04/12/21	CEU	Classroom
Lending Game Changers	486	3	01/11/18	01/11/21	CEU	Classroom
How technology Can Ruin your Business	484	8	01/11/18	01/11/21	CEU	Classroom
Creating a Credit-Worthy Customer	195	3	04/08/21	04/08/24	CEU	Classroom
How Probate affects RE Sales	487	3	02/08/24	02/08/27	CEU	Classroom
Real Estate Finance Today (Core, Online)	359	6	04/11/19	04/11/22	Core	On-line
Designing & Sustaining Teams	448	7	08/09/18	08/09/21	CEU	Classroom
eClosings-Emerging Marketing Trends	511	2	08/08/24	08/08/27	CEU	Classroom
Cyber Security Awareness	510	2	08/08/24	08/08/27	CEU	Classroom
Quickbooks for Property Management & Rentals	408	3	08/12/21	08/12/24	CEU	Classroom
Global Real Estate: Local Markets	316	7	06/13/19	06/13/22	CEU	Classroom
Global RE Transaction Tools	326	7	08/09/18	08/09/21	CEU	Classroom
Ethics Adventure-Interact CE (on-line)	2100	3	08/09/18	08/09/21	CEU	On-line
Marketing Strategy & Lead Generation	525	7	02/13/20	02/13/23	CEU	Classroom
Real Estate Marketing Reboot	524	6	02/14/19	02/14/22	CEU	Classroom
Real Estate Investing	523	6	02/14/19	02/14/22	CEU	Classroom
New Home Construction & Buyer Representation	522	6	12/08/22	12/08/25	CEU	Classroom
Home Sweet Second Home	521	7	02/14/19	02/14/22	CEU	Classroom
Buyers by Generation	520	6	02/13/20	02/13/23	CEU	Classroom
E-PRO	491	12	02/14/19	02/14/22	CEU	Classroom
Referrals, Better with Technology	531	3	04/14/22	04/14/25	CEU	Classroom
New Residential Energy Code in RI	380	3	08/08/24	08/08/27	CEU	Classroom
New and Revised RI Forms	760	1	08/08/24	08/08/27	Core	Classroom
Bryant Business Excellence						
Design Thinking Workshop	BEXDT	3	06/08/23	06/08/26	CEU	Classroom
Influence and Negotiation	BEXIN	3	06/08/23	06/08/26	CEU	Classroom
Effective Presentation Skills	BEXPS	3	06/08/23	06/08/26	CEU	Classroom
Solution Selling	BEXSS	3	06/08/23	06/08/26	CEU	Classroom
Time Management & Effective Meetings	BEXTE	3	06/08/23	06/08/26	CEU	Classroom
Bryant Leadership Excellence						
Effective Coaching Strategies	LEXCS	3	06/08/23	06/08/26	CEU	Classroom
Effective Delegation	LEXED	3	06/08/23	06/08/26	CEU	Classroom
Emotional Intelligence	LEXEI	3	06/08/23	06/08/26	CEU	Classroom
Leading High Performance Teams	LEXHP	3	06/08/23	06/08/26	CEU	Classroom
Motivational Leadership	LEXML	3	06/08/23	06/08/26	CEU	Classroom
WEBCE Inc.						
Adhering to a Higher Standard: The Code of Ethics	2406ri	3	06/13/24	06/13/27	Core	Online
Avoiding Common Mistakes	3082ri	3	10/21/21	10/12/24		Online
Avoiding Costly Mistakes in your Real Estate Career	2532ri	3	06/09/22	06/09/25	CEU	Online
Certified Real Estate Negotiator	1047RI	2	02/08/24	02/08/27	CEU	Online
Contracts and Leasing	4041ri	3	06/08/23	06/08/26	Core	Online
Cultural Competency for Real Estate Professionals	2580ri	3	10/13/22	10/13/25	CEU	Online
Cybersecurity Best Practices for Real Estate Professionals	2185ri	3	06/08/23	06/08/26	CEU	Online
Disclosure Is Not A Secret	30	4	08/13/20	08/13/23	Core	Online
Doing the Right Thing		3	08/13/20	08/13/23	Core	Online
Duties of a Real Estate Broker	10008ri	3	08/13/20	08/13/23	Core	Online
Floods and other Natural Hazards	4017ri	3	12/13/18	12/13/21		Online
Good Guys/Bad Guys - Who's who in Mortgage Fraud		3	08/13/20	08/13/23	CEU	Online
The Code of Ethics	4029ri	3	09/14/17	09/14/20		Online

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Valuation, Marketing, and Listings	4018ri	4	10/12/21	10/12/24		Online
Building Green	3085ri	3	10/12/21	10/12/24		Online
Commercial Real Estate Investing	10011ri	3	10/10/24	10/10/27	CEU	Online
Fair Housing for the Real Estate Industry (FH)	4069ri	3	08/13/20	08/13/23	Core	Online
Fair Housing: It's just Good Business (FH)	2573	3	08/12/22	08/12/25	Core	Online
How Mortgage Frauds Work	4095ri	3	09/14/17	09/17/20		Online
Industrial Real Estate	10040ri	3	12/13/18	12/13/21		Online
Land Management	10025ri	3	10/12/21	10/21/24		Online
Managing Conflicts with Tenants, Clients and Employees	4019ri	3	10/10/24	10/10/27	CEU	Online
Marketing and Listings	4018ri	4	10/10/24	10/10/27	Core	Online
Negotiating for a Win/Win	2453ri	3	10/10/24	10/10/27	CEU	Online
Planning and Growing a Real Estate Business	4053ri	4	10/10/24	10/10/27	CEU	Online
Property Management	3095ri	4	10/10/24	10/10/27	CEU	Online
Risk Awareness	4097ri	3	08/13/20	08/13/23	CEU	Online
Section 1031 Real Property Like Kind Exchanges	2446ri	3	10/10/24	10/10/27	Core	Online
Social Media with a K.I.S.S.	2764ri	3	12/14/23	12/14/26	CEU	Online
Smart Tech, Smarter Agent: Smart Technology in the Residential Marketplace	2457ri	3	10/10/24	10/10/27	CEU	Online
Tiny Homes and Other Alternative Properties	10007ri	4	06/08/23	06/08/26	CEU	Online
The Millennials are Changing Real Estate	4089ri	3	10/12/21	10/12/24		Online
The Power of Social Media Marketing	4054ri	3	06/08/23	06/08/26	CEU	Online
Understanding Implicit Bias	2549	3	08/12/22	08/12/25	Core	Online
Working with Teams	10012ri	3	10/10/24	10/10/27	CEU	Online
Working with Senior Clients in Real Estate	2450ri	4	10/10/24	10/10/27	CEU	Online
Who Represents Whom? Agency Uncloaked	2251ri	3	08/10/23	08/10/26	Core	Online
Why Risk it? Risk Management Strategies	2396RI	4	06/13/24	06/13/27	CEU	Online
Flood Insurance 2.0	2501RI	2	08/08/24	08/08/27	CEU	Online
Redefining Buyer Representation in the Digital Age	2867RI	3	08/08/24	08/08/27	CEU	Online
<u>WESTCOTT SCHOOL OF REAL ESTATE</u>						
No current offerings						
<u>William Raveis Real Estate School</u>						
No current offerings						