

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: December 9, 2021**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
1 ATTEMPT (avporealestate.com)						
Rhode Island Real Estate		6	12/9/21	12/09/24	Core	Online
Agent Safety and Liabilities		6	12/9/21	12/09/24	CEU	Online
Rhode Island NAR Code of Ethics		3	7/16/20	07/16/23	CEU	Online
Errors and Omissions and Real Estate Contracts		6	12/9/21	12/09/24	CEU	Online
Transferring a Property		6	12/09/21	12/09/24	CEU	Online
360TRAINING.COM, INC.						
Code of Ethics		6	04/11/19	04/11/22	Core	Online
Fair Housing (FH)	60801001	4	04/11/19	04/11/22	Core	Online
1031 Exchanges	144101001	2	04/11/19	04/11/22	CEU	Online
Asset Management	67201001	3	04/11/19	04/11/22	CEU	Online
Closing and Settlement Costs	79801621	3	04/11/19	04/11/22	CEU	Online
Contracts, Purchases & Sales Agreements	141201001	3	04/11/19	04/11/22	CEU	Online
Deeds	79201621	2	04/11/19	04/11/22	CEU	Online
Environmental Hazards	58701621	3	04/11/19	04/11/22	CEU	Online
Estimating the Gross Living Area	19009621	3	04/11/19	04/11/22	CEU	Online
Home Inspection (On-Line)	68701001	3	04/11/19	04/11/22	CEU	Online
Liens, Taxes & Foreclosures (On-Line)	14801621	3	04/11/19	04/11/22	CEU	Online
Property Management (On-Line)	79401621	3	04/11/19	04/11/22	CEU	Online
Real Estate Finance (On-Line)	60201621	3	04/11/19	04/11/22	CEU	Online
Real Estate Math (On-Line)	79301631	3	04/11/19	04/11/22	CEU	Online
Real Property Ownership & Land Use (On-Line)	92101621	3	04/11/19	04/11/22	CEU	Online
Tax Favorable Real Estate Transactions (On-Line)	74701001	4	04/11/19	04/11/22	CEU	Online
Titles & Records (On-Line)	74310621	3	04/11/19	04/11/22	CEU	Online
aBove Real Estate School						
Pre-Licensing Sales Course 45 Hours		45	06/10/21	06/10/24	Pre-Licensing	Classroom
ADVANTAGE SCHOOL OF REAL ESTATE						
Pre-Licensing Sales Course 45 Hours		45	02/08/18	02/08/21	Pre-Licensing	Classroom
AMBIVIEW LLC						
Bulletproofing Your Transactions		3	07/16/20	07/16/23	CEU	Online
Disclosure Fundamentals		4	07/16/20	07/16/23	CEU	Online
Ethics in Business		3	07/16/20	07/16/23	Core	Online
Fair Housing (FH)		3	07/16/20	07/16/23	CEU	Online
Mortgage Fraud		4	07/16/20	07/16/23	CEU	Online
Nature vs. Chemicals		4	07/16/20	07/16/23	Core	Online
Real Estate Safety		3	07/16/20	07/16/23	CEU	Online
Risk Awareness		4	07/16/20	07/16/23	CEU	Online
The US Financial System		4	07/16/20	07/16/23	CEU	Online
ANIOS REALTY SCHOOL						
Appraisal Process and Valuation		2	11/09/17	11/09/20	CEU	Classroom
Residential Mortgage Market Update		3	12/09/21	12/09/24	Core	Classroom
National Economic Trends		2	12/14/17	12/14/20	CEU	Classroom
Financing		3	12/09/21	12/09/24	Core	Classroom
BIRCHWOOD CREDIT SERVICES						
Understanding & Maximizing Consumer Credit Score		3	04/11/19	04/11/22	Core	Classroom
CATIC REAL ESTATE SCHOOL						

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No current offerings

CAPUTI REAL ESTATE EDUCATION:

Pre-Licensing Sales Course 45 Hours

	100	45	02/11/21	02/11/24	Pre-Licensing	Classroom
Behind the "Closing" Curtain	101	3	02/13/20	02/13/23	Core	Classroom
Code of Ethics		3	12/12/19	12/12/22	Core	Classroom
Facing Your Foreclosure Transaction		1	10/21/21	10/21/24	CEU	Classroom
Figuring Out Financing		1	10/21/21	10/21/24	CEU	Classroom
Flood Insurance		1	06/10/21	06/10/24	CEU	Classroom
Residential Real Estate P&S Agreements and Addendums	200	1	02/11/21	02/11/24	Core	Classroom
Disclosure Forms and Inspection Law	300	3	02/13/20	02/13/23	Core	Classroom
A "Peek" Behind the Closing Curtain	300A	1	02/13/20	02/13/23	Core	Classroom
Landed the Listing, Now What?	400	1	02/11/21	02/11/24	Core	Classroom
Tital Talk: Importance of Title and Tile Insurance	500	3	02/13/20	02/13/23	Core	Classroom
Realtor Safety and Awareness	600	3	12/09/21	12/09/24	Core	Classroom

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CENTURY 21 FAST TRACK REAL ESTATE SCHOOL

Pre-Licensing Sales Course 45 Hours

45 12/14/17 12/14/20 Pre-Licensing Classroom

COLDWELL BANKER RESIDENTIAL BROKERAGE R/E SCHOOL

Buyer's Interview	C31	3	04/12/18	04/12/21	Core	Classroom
*Ethics & Real Estate	CR17CB	3	11/09/17	11/09/20	Core	Classroom
Fair Housing (FH)	C44	3	11/09/17	11/09/20	Core	Classroom
NAR Code of Ethica		3	06/10/21	06/10/24	Core	Classroom
New Agency Law 2017	65	3	08/10/17	08/10/20	Core	Classroom
Anatomy of a Commercial Building		3	10/10/19	10/10/22	CEU	Classroom
Appraisal Process		3	10/10/19	10/10/22	CEU	Classroom
Architectural Styles	CR1-A	3	10/21/21	10/21/24	CEU	Classroom
Buyer Strategies	CBBS	6	12/13/18	12/13/21	CEU	Classroom
Communicate With Success	RI 223	3	06/14/18	06/14/21	CEU	Classroom
Conducting Open Houses	RI1234	3	06/14/18	06/14/21	CEU	Classroom
Doing a CMA, Current & Historical Mkt Data	R-2011	3	08/10/17	08/10/20	CEU	Classroom
Expanding Housing Opportunities: A Vital Tool in Today's Economy		3	10/21/21	10/21/24	Core	Classroom
Green: The Resource-Effective Home Remodels, Retrofits & Renovations	D1	6	08/10/17	08/10/20	CEU	Classroom
Green: Representing Buyers & Sellers: Resource -Efficient Home's	D2	6	08/10/17	08/10/20	CEU	Classroom
Legal Risk Reduction		3	10/10/19	10/10/22	CEU	Classroom
Modular Homes & Selling New Construction	RI030	3	10/21/21	10/21/24	CEU	Classroom
Outting REALTOR Safety First: Safety Strategies for the Modern Realtor		3	10/21/21	10/21/24	CEU	Classroom
Residential New Construction	RC45	3	10/10/19	10/10/22	CEU	Classroom
Safety Matters: Safe Business=Smart Business		3	06/10/21	06/10/24	CEU	Classroom
Senior Real Estate Specialist	D47	13	08/10/17	08/10/20	CEU	Classroom
Sustainable Housing & Buildig Green - What Agents Should Know	CR11-CBRB	3	08/10/17	08/10/20	CEU	Classroom
The Truth About Mold	CR12-CBRB	3	08/10/17	08/10/20	CEU	Classroom
The Accredited Stages Professional Course	R-321	17	08/09/18	08/09/21	CEU	Classroom
AMP! Achieve Maximum Production		15	08/09/18	08/09/21	CEU	Classroom

COMMONWEALTH REAL ESTATE ACADEMY

D'ELLENA LAW CENTER FOR EDUCATION

It Costs to Sell - Navigating Hidden Fees	101	3	10/12/17	10/12/20	Core	Classroom
Taxing the Transaction	103	3	10/12/17	10/12/20	Core	Classroom
Understanding the Contract	104	3	10/12/17	10/12/20	Core	Classroom
Bank Owner Addendums, A Review of Alternative Inventory	115	1	12/12/19	12/12/22	CEU	Classroom
Closing your 1st Transaction, What happens After your Client Signs the P&S with Lender Title	116	2	12/12/19	12/12/22	CEU	Classroom
Crossing State Lines - The Difference Between Real Estate Practice in MA & RI	120	1	12/12/19	12/12/22	CEU	Classroom
Navigating Appraisal Issues	119	1	12/12/19	12/12/22	CEU	Classroom
Navigating the Non-Resident Transaction	108	3	10/12/17	10/12/20	CEU	Classroom
New Construction: The Good, The Bad and the Ugly		1	07/16/20	07/16/20	Core	Classroom
New & Improved MLS Form Review	109	3	10/12/17	10/12/20	CEU	Classroom
The Impact of Trusts & Probates on the Sale of Real Estate, Who's the Client	110	1	02/14/19	02/14/22	CEU	Classroom
Fielding Post Closing Issues	111	1	02/14/19	02/14/22	CEU	Classroom
Maximizing Credits & Adjusting Expecations a Review of Closing Cost Credits	112	1	02/14/19	02/14/22	CEU	Classroom
Protecting Your Client, a Review of Deeds & Additional Provisions	113	1	02/14/19	02/14/22	CEU	Classroom
Representing an Entity What they Don't know can hurt Them	114	1	02/14/19	02/14/22	CEU	Classroom
Sales of Buyers Property Addendum & Other Components	115	1	04/11/19	04/11/22	CEU	Classroom
The Short Sale Experience	117	2	12/12/19	12/12/22	CEU	Classroom
Why that Mortgage Program	118	2	12/12/19	12/12/22	CEU	Classroom

EASTERN REAL ESTATE SCHOOL

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Pre-Licensing Sales Course 45 Hours		45	07/16/20	07/16/23	Pre-Licensing	Classroom
Broker - 90		90	07/16/20	07/16/23	Pre-Licensing	Classroom
<u>EQUITY NATIONAL TITLE</u>						
National & Regional Economic Trends & The Affect on RI Market		3	12/12/19	12/12/22	CEU	Classroom
The Mortgage Market & Financing Real estate Today		3	12/12/2019	12/12/22	CEU	Classroom
The Appraisal Process & Real Estate Valuation		3	2/13/2020	02/13/23	CEU	Classroom
Contract Law & RI Residential Real Estate Transactions		3	2/13/2020	02/13/23	CEU	Classroom
Intro to Real Estate Title & Title Insurance		3	2/13/2020	02/13/23	CEU	Classroom
<u>EXCEL REALTY SCHOOL</u>						
Pre-Licensing Sales Course 45 Hours	101	45	5/11/2017	05/11/20	Core	Classroom
Understanding Agency	201	3	5/11/2017	05/11/20	CEU	Classroom
HUD Broker Registration - NAID Approval	505	3	5/11/2017	05/11/20	CEU	Classroom
Successfully Selling HUD Homes	506	3	5/11/2017	05/11/20	CEU	Classroom
Effective Modern Communication	501	3	3/8/2018	03/08/21	CEU	Classroom
Real Estate as a Porfession	504	3	3/8/2018	03/08/21	CEU	Classroom
Technology for Realtors	500	3	3/8/2018	03/08/21	CEU	Classroom
Lending Basicas for Realtors *Core	507	3	3/8/2018	03/08/21	CEU	Classroom
Lead Hazards	202	3	8/9/2018	08/09/21	Lead Course	Classroom
<u>GREATER PROVIDENCE BOARD OF REALTORS</u>						
Code of Ethics	100	3	07/16/20	07/16/23	Core	Classroom
Bridge the Gap with Intentional Inclusion		3	12/08/16	12/08/19	Core	Classroom
Condominium Law for REALTORS		3	08/12/21	08/12/24	CEU	Classroom
Pathways to Professionalism	LL6	2	02/11/21	02/11/24	Core	Classroom
Understanding Financing for the First Time Home Buyer	LL1	2	02/11/21	02/11/24	Core	Classroom
Understanding the Appraisal Process	LL3	2	02/11/21	02/11/24	Core	Classroom
Understanding the Purchase and Sales Agreement	LL7	2	02/11/21	02/11/24	Core	Classroom
Doing Business Across State Lines	LL4	2	02/11/21	02/11/24	CEU	Classroom
Safety and Real Estate	LL5	2	08/12/21	08/12/24	Core	Classroom
Safety First - Safety for All	204	3	10/11/18	10/11/21	CEU	Classroom
Getting Started Real Estate Basics	204	3	03/08/18	03/08/21	CEU	Classroom
Buyers, Seller and You	203	3	04/12/18	04/12/21	CEU	Classroom
The Secrets of Embracing Diversity, Equity and Inclusion		1	04/08/21	04/08/24	CEU	Classroom
<u>HONDROS COLLEGE</u>						
NAR: May the Code be with You		4	11/08/18	11/08/21	Core	Online
Helping Clients Understand Real Estate Finances		3	11/08/18	11/08/21	Core	Online
The Residential Contract: Issues, Dsiputes and Solutuions		4	11/08/18	11/08/21	Core	Online
Evaluating Current Standards in Fair Housing		4	11/08/18	11/08/21	Core	Online
Takingthe Distress out of Distressed Properties		3	11/08/18	11/08/21	CEU	Online
Marijuana Legalization and the Real Estate Industry		3	11/08/18	11/08/21	CEU	Online
What's the FHA Appraiser Looking For?		3	11/08/18	11/08/21	CEU	Online
What Does it Mean to be Green		3	11/08/18	11/08/21	CEU	Online
Real Estate Disclosure Issues: Buyer and Seller Obligations		3	11/08/18	11/08/21	CEU	Online
Property Tax and Mortgage Valuation		3	11/08/18	11/08/21	CEU	Online
Performing Quality BPOs		4	11/08/18	11/08/21	CEU	Online
Basic Construction Review		7	11/08/18	11/08/21	CEU	Online
Property and Valuation Analysis for FHA		7	11/08/18	11/08/21	CEU	Online
<u>HUNTER ACADEMY OF REAL ESTATE</u>						
Code of Ethics and Standards of Practice		3	04/11/19	04/11/22	Core	Classroom

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Fair Housing FH)		3	02/14/19	02/14/22	Core	Classroom
Landlord-Tenant Law		3	10/10/19	10/10/22	Core	Classroom
Law of Contracts		3	10/10/19	10/10/22	Core	Classroom
Conducting Open Houses and Showings for Success and Safety		3	10/10/19	10/10/22	CEU	Classroom
Growing Your Business Through Technology		3	11/08/18	11/08/21	CEU	Classroom
Investment Real Estate		3	09/14/17	09/14/20	CEU	Classroom
Spetic Systems in Rhode Island		3	09/14/17	09/14/20	CEU	Classroom

IMPACT REAL ESTATE EDUCATION

Pre-Licensing Sales Licensing Course - 45 Hrs.		45	08/08/19	08/08/22	Pre-Licensing	Classroom
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INTERNACHI

Home Energy Efficiency for Real Estate Professionals		4	08/13/20	08/13/23	CEU	Online
Home Energy Score for Real Estate Professionals		2	02/11/21	02/11/24	CEU	Online
Saving Home Energy for Real Estate Professionals		2	12/12/19	12/12/22	CEU	Online

INVESTMENT PROPERTY EXCHANGE SERVICES, INC.

No current offerings

KEEP ME CERTIFIED

Ethics		3	02/11/21	02/11/24	Core	Online
Mandatory Fair Housing		3	02/11/21	02/11/24	CEU	Online
Building Relationships with Buyers		3	02/11/21	02/11/24	Core	Online
Financing a Home Personal Credit		3	02/11/21	02/11/24	Core	Online
Building Relationship with Sellers		3	02/11/21	02/11/24	Core	Online
Financing a Home The New Rules		3	02/11/21	02/11/24	Core	Online
Real Estate Technology Today		2	02/11/21	02/11/24	CEU	Online
Real Estate Obstacles: Overcoming Objections		3	02/11/21	02/11/24	CEU	Online
Understanding the Appraisal		3	02/11/21	02/11/24	Core	Online

KW ACADEMY

DOT Loop Best Pratices	101	3	11/09/17	11/09/20	CEU	Classroom
Getting to Know the P&S Agreement	200	3	11/09/17	11/09/20	CEU	Classroom
Understadning Contingency Dates in the P&S	300	2	12/14/14	12/14/20	CEU	Classroom
New & Improved MLS Form Review	201	1	12/14/17	12/14/20	CEU	Classroom
Reverse Mortgages-Are they Right for your Clients?	MM8	1	06/14/18	06/14/21	CEU	Classroom
Renovation Loans Why not to Avoid them & How?	MM4	1	06/14/18	06/14/21	CEU	Classroom
The Mortgage Process	101	1	06/14/18	06/14/21	CEU	Classroom
Mortgage Process	201	1	06/14/18	06/14/21	CEU	Classroom
Mortgage Process	301	1	06/14/18	06/14/21	CEU	Classroom
Renovations Loans	MM4	1	06/14/18	06/14/21	CEU	Classroom
First Time Home Buyer		1	06/14/18	06/14/21	CEU	Classroom
RIH & First Time Home Buer Mortgage Options	MM9	1	06/14/18	06/14/21	CEU	Classroom
It Costs to Sell-Navagating Hidden Fees	400	3	02/14/19	02/14/22	Core	Classroom
The Impact of Trusts & Probates in the Sale of Real Estate	202	1	02/14/19	02/14/22	CEU	Classroom
Navagating the Non-Resident Transactions		1	02/14/19	02/14/22	CEU	Classroom
Fielding Post Closing Issues	205	1	02/14/19	02/14/22	CEU	Classroom
Maximizing Credits & Adjusting Expectations a Review of Closing Clost Credits	206	1	02/14/19	02/14/22	CEU	Classroom
Representing an Entity what They don't know can hurt them	207	1	02/14/19	02/14/22	CEU	Classroom
Protecting Your Client A Review of Types of Deeds & Provisions	208	1	02/14/19	02/14/22	CEU	Classroom
Sales of Buyers Property Addendum & Other Components	209	1	04/11/19	04/11/22	CEU	Classroom
Bank Owned Addendums, A Review of Alternative Inventory	501	1	12/12/19	12/12/22	CEU	Classroom
The Short Sale Experience	500	2	12/12/19	12/12/22	CEU	Classroom

LEE INSTITUTE

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Pre-Licensing Sales Course 45 Hours		45	04/08/21	04/08/24	Pre-Licensing	Classroom
Seller Agency/Buyer Agency		2	06/10/21	06/10/24	CEU	Classroom
Residential Landlord & Tenant Issues		2	06/10/21	06/10/24	CEU	Classroom
Miscellaneous Commercial Lease Clauses		2	06/10/21	06/10/24	CEU	Classroom
Investment Real Estate Basics		2	06/10/21	06/10/24	CEU	Classroom
Evolution of the Commercial Product		2	06/10/21	06/10/24	CEU	Classroom
Commercial Real Estate Transactions		2	06/10/21	06/10/24	CEU	Classroom
Commercial Brokerage the Lease Offer		2	06/10/21	06/10/24	CEU	Classroom
Commercial Real Estate Basics		2	06/10/21	06/10/24	CEU	Classroom
Commercial Lease Clauses of Tenant Concern		2	06/10/21	06/10/24	CEU	Classroom
Commercial Basic Principles		2	06/10/21	06/10/24	CEU	Classroom
Appraisal Process		2	06/10/21	06/10/24	CEU	Classroom
Residential New Construction		2	06/10/21	06/10/24	CEU	Classroom
Overview to Industrial Real Estate - Basics		2	06/10/21	06/10/24	CEU	Classroom
Investment Real Estate - Cash Flow Analysis		2	06/10/21	06/10/24	CEU	Classroom
Foreclosure		2	06/10/21	06/10/24	CEU	Classroom
Comparative Market Analysis CMA		2	06/10/21	06/10/24	CEU	Classroom
Commercial Real Estate Loan Packages		2	06/10/21	06/10/24	CEU	Classroom
Commercial Brokerage Due Diligence		2	06/10/21	06/10/24	CEU	Classroom
Commercial Leases Clauses Part II		2	06/10/21	06/10/24	CEU	Classroom
Commercial Lease Clauses Interest to Landlords		2	06/10/21	06/10/24	CEU	Classroom
Commercial Basic Geographical & Financials		2	06/10/21	06/10/24	CEU	Classroom
Business of Green and Sustainability		2	06/10/21	06/10/24	CEU	Classroom
Agency Laws		3	06/10/21	06/10/24	Core	Classroom
Fair Housing Laws (FH)		3	06/10/21	06/10/24	Core	Classroom
License Laws & RI Regulations		3	06/10/21	06/10/24	Core	Classroom
MA RI & ME CHAPTER OF THE APPRAISAL INSTITUTE						
2018-2019 USPAP Update Course		7	03/08/18	03/08/21	CEU	Classroom

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MCKISSOCK, LLC

Commercial Real Estate 101		3	8/13/2020	08/13/23	CEU	Online
Getting Down to the Facts about Fair Housing	6212	3	06/14/18	06/14/21	Core	Online
Know the Code: Your Guide to the Code of Ethics	6192	3	06/14/18	06/14/21	Core	Online
Lead Hazard Awareness Seminar for Real Estate Professionals (FH)		3	07/16/20	07/16/23	Lead Course	Online
A New Look at Contract Law (Online)		3	12/12/19	12/12/22	Core	Online
Educating Sellers		2	12/12/18	12/13/21	CEU	Online
Ethics in the Age of Disruption		3	12/10/20	12/10/23	Core	Online
Fair Housing (FH)		4	04/08/21	04/08/24	Core	Online
Finding Your Focus: Niche Marketing for Real Estate	6575	3	04/11/19	04/11/22	CEU	Online
From Contract to Closing: A breakdown of the Real Estate Market	6668	2	06/13/19	06/13/22	CEU	Online
Getting Down to the Facts about Fair Housing		3	04/08/21	04/08/24	CEU	Online
Going Green: Elements of an Eco-Friendly Home		3	02/13/20	02/13/23	CEU	Online
Helping Buyers Narrow in on Their Dream Home		1	10/08/20	10/08/23	CEU	Online
Helping Clients Understand Real Estate Financing		3	04/08/21	04/08/24	CEU	Online
How is the Legalization of Marijuana Affecting the Real Estate Market		3	03/09/17	03/09/20	CEU	Online
How to Work with Real Estate Investors-Part 1	5249	3	02/11/21	02/11/24	CEU	Online
How to Work with Real Estate Investors-Part 2	5557	3	02/11/21	02/11/24	CEU	Online
Jman's Tech Tools		3	08/13/20	08/13/23	CEU	Online
Liens, Taxes and Foreclosures		3	05/11/17	05/11/20	CEU	Online
Managing Online transactions (Demonstrated with dotloop)		3	06/13/19	06/13/22	CEU	Online
Millennials are Changing Real Estate: Are you Ready		3	12/09/21	12/09/24	CEU	Online
NAR: May the Code be with You		3	10/08/20	10/08/23	Core	Online
Performing Quality BPOs		4	02/11/21	02/11/24	CEU	Online
Preparing a Listing Agreement: An In-Depth Look	5190	3	08/13/20	08/13/23	CEU	Online
Real Estate Investing: Beyond the Basics	5898	4	02/11/21	02/11/24	CEU	Online
Real Estate Safety: Protect Yourself and Your Clients	6570	3	04/11/19	04/11/22	CEU	Online
The Doctor is In: Diagnosing Your Risk Management		3	08/13/20	08/13/23	CEU	Online
The End of the Paper Trail: How to Conduct Paperless Transactions		3	12/09/21	12/09/24	CEU	Online
The Nuts and Bolts of Commercial Real Estate	6202	4	06/14/18	06/14/21	CEU	Online
The Secret of Residential Living		4	03/09/17	03/09/20	CEU	Online
Short Sales and Foreclosures	5881	3	02/11/21	02/11/24	CEU	Online
Taking the Distress Out of Distressed Properties		3	02/11/21	02/11/24	CEU	Online
Top Policy Issues Facing Brokerage Today		3	08/13/20	08/13/23	CEU	Online
Uncovering The Facts About Mortgage Financing	6499	3	12/09/21	12/09/24	CEU	Online
Using Retirement Assets to Purchase Real Estate	6354	3	12/09/21	12/09/24	CEU	Online
What Everyone Should Know About their Credit Score		2	3/9/2017	03/09/20	CEU	Online
Video is the Bomb		3	2/8/2018	02/08/21	CEU	Online
The Roadmap to Building a Modern RE Company		3	2/11/2021	02/11/24	CEU	Online
Smart Home Technology		2	8/9/2018	08/09/21	CEU	Online
Drama and the Code of Ethics		3	8/9/2018	08/09/21	CEU	Online
American with Disabilities Act ADA	6285	2	12/9/2021	12/09/24	CEU	Online
Educating Homebuyers		3	12/9/2021	12/09/24	CEU	Online
Intro to Property Management Market Analysis Risk Management & Maintenance		3	12/9/2021	12/09/24	CEU	Online
Real Estate Taxes		3	12/9/2021	12/09/24	CEU	Online
What Everyone Should Know About their Credit History		3	2/13/2020	02/13/23	CEU	Online

MOVEMENT SCHOOL

First Time Homebuyers	MM1	1	12/12/2019	12/12/22	CEU	Classroom
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NATIONAL SCHOOL OF REAL ESTATE, INC.

No current offerings

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: December 9, 2021**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
<u>NBI, INC., DBA NAT'L BUSINESS INSTITUTE</u>						
No current offerings						
<u>NEW ENGLAND REAL ESTATE ACADEMY</u>						
Appraisal Process	9138	3	06/13/19	06/13/22	Core	Classroom
Investment Property Analysis	9139	3	06/13/19	06/13/22	Core	Classroom
1031 Tax Deferred Exchanges	3295	2	08/09/18	08/09/21	CEU	Classroom
Residential Finance In Today's Market	5202	2	06/13/19	06/13/22	CEU	Classroom
*Residential Finance and TRID	5201	3	06/13/19	06/13/22	CEU	Classroom
<u>NORTHERN RI BOARD OF REALTORS, INC.</u>						
Fair Housing (FH)		3	12/09/21	12/09/24	Core	Classroom
Practical Understanding of RI Agency Law	NRI-150	2	08/08/19	08/08/22	Core	Classroom
Cyber Security & Fraud		3	02/11/21	02/11/24	CEU	Classroom
<u>NORTHEASTERN BUSINESS ACADEMY LLC</u>						
Real Estate Pre-Licensing		45	02/11/21	02/11/24	Pre-Licensing	Classroom
<u>ONLINEED, INC.</u>						
Advanced Contract Law		4	07/16/20	07/16/23	Core	Online
Environmental Issues 1		3	07/16/20	07/16/23	Core	Online
Environmental Issues 2		3	07/16/20	07/16/23	Core	Online
Ethics		3	07/16/20	07/16/23	Core	Online
Fair Housing (FH)		3	07/16/20	07/16/23	Core	Online
Green Real Estate		2	07/16/20	07/16/23	CEU	Online
Home Measurement Basics for Real Estate Agents		3	05/11/17	05/11/20	CEU	Online
Inside the New Appraisal Process		6	05/11/17	05/11/20	CEU	Online
Non Traditional Mortgages		3	07/16/20	07/16/23	Core	Online
Residential Property Inspection		3	07/16/20	07/16/23	CEU	Online
Risk Management		3	07/16/20	07/16/23	CEU	Online
The Power Of Staging		3	05/11/17	05/11/20	CEU	Online
<u>PELLETIER MARSHALL & CLARK, LLC</u>						
Doing Business Across State Lines		4	07/16/20	07/16/23	Core	Classroom
E-Closings: What's That?		3	08/13/20	08/13/23	CEU	Classroom
Fundamentals in Furnaces, Air-Conditioning and Electrical Systems		3	08/13/20	08/13/23	Core	Classroom
Law of Contracts		3	07/16/20	07/16/23	Core	Classroom
Short Term Rentals: Do's and Don'ts		3	07/16/20	07/16/23	Core	Classroom
Cyber Security & Fraud Within the Real Estate Industry	PMC101	3	10/11/18	10/11/21	CEU	Classroom
After the Home Purchase		2	02/13/20	02/13/23	CEU	Classroom
Common Pitfalls and How to Avoid Them		3	02/13/20	02/13/23	CEU	Classroom
<u>PROVIDENCE PRESERVATION SOCIETY</u>						
No current offerings						
<u>PREFERRED SYSTEMS INC.</u>						
Mold: What you need to Know about Mold and how to read Air Sampling Reports		3	02/14/19	02/14/22	CEU	Classroom
The 10 most Common Home Defects: For RE Agents		3	02/14/19	02/14/22	CEU	Classroom
Managing the Home Inspection		3	02/14/19	02/14/22	CEU	Classroom
Going Green: What real estate Agents need to know.		3	02/14/19	02/14/22	CEU	Classroom
Home Staging by the Book		2	04/11/19	04/11/22	CEU	Classroom
Listing Your Luxury Property		2	04/11/19	04/11/22	CEU	Classroom
Preparing Homes to Sell Quickly		1	04/11/19	04/11/22	CEU	Classroom
<u>RB REAL ESTATE TRAINING</u>						

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Home Inspections		2	8/8/2019	08/08/22	CEU	Classroom
Renovation Lending		2	8/8/2019	08/08/22	CEU	Classroom
Selling the Sun - Solar in Residential Real Estate Transactions		2	8/8/2019	08/08/22	CEU	Classroom
RESIDENTIAL PROPERTIES LTD. SCHOOL OF REAL ESTATE						
Pre-Licensing Sales Course 45 Hours	Resi 001	45	12/12/2019	12/12/22	Pre-Licensing	Classroom
Agency and Beyond		2	12/12/2019	12/12/22	Core	Classroom
Contracts Used in the Real Estate Business - RI vs MA		1	12/12/2019	12/12/22	Core	Classroom
Essential Elements of the Listing Presentation		2	12/12/2019	12/12/22	Core	Classroom
Fair Housing Explained (FH)		3	12/9/2021	12/09/24	Core	Classroom
Military Certificate		2	12/12/2019	12/12/22	Core	Classroom
Understanding the Mortgage Process		2	12/12/2019	12/12/22	Core	Classroom
Closing the Transaction		1	12/12/2019	12/12/22	CEU	Classroom
Introduction to Dot Loop		1	12/12/2019	12/12/22	CEU	Classroom
Servicing the Rental Client		2	12/12/2019	12/12/22	CEU	Classroom
Understanding the needs of Relocation Client		2	12/12/2019	12/12/22	CEU	Classroom
RESIDENTIAL REAL ESTATE COUNCIL						
FORMERLY THE COUNCIL FOR RESIDENTIAL SPECIALIST (CRS)						
Succeeding in the Luxury Home Market	RS-128	8	6/13/2019	06/13/22	CEU	Classroom
REAL ESTATE INSTITUTE OF RHODE ISLAND						
Pre-Licensing Sales Course		45	08/13/20	08/13/23	Pre-Licensing	Classroom
You Inc.		3	03/08/18	03/08/21	CEU	Classroom
Code of Ethics		3	04/12/18	04/12/21	Core	Classroom
Instagram Tips for Beginners		2	12/12/19	12/12/22	CEU	Classroom
Facebook Page - Tips for Begnners		3	12/12/19	12/12/22	CEU	Classroom
Twitter Tips for Real Estate Beginners		3	12/12/19	12/12/22	CEU	Classroom
REAL ESTATE MASTERY UNIVERSITY						
Pre-Licensing Sales Course 45 Hours		45	10/08/20	10/08/23	Pre-Licensing	Classroom
Managing Online	1001	3	01/11/18	01/11/21	CEU	Classroom
Real Estate Blogging	1002	3	01/11/18	01/11/21	CEU	Classroom
Code of Ethics	1003	3	02/14/19	02/14/22	Core	Classroom
Instagram for Real Estate	1004	3	02/14/19	02/14/22	CEU	Classroom
REAL ESTATE NEXUS TRAINING ACADEMY						
Pre-Licensing Sales Course 45 Hours		45	07/16/20	07/16/23	Pre-Licensing	Classroom
Advance Real Estate Investing - How to Finance Real Estate Using s Self-Directed or Roth IRA		3	04/08/21	04/08/24	Core	Classroom
Antitrust - Don't Accidentally Fall into a Legal Trap		3	12/12/19	12/12/22	Core	Classroom
The Real Estate Closing and the New HUD-1 Settlement Sheet	12	3	04/12/18	04/12/21	Core	Classroom
Code of Ethics	1	3	07/16/20	07/16/23	Core	Classroom
Due Diligence in Seller(s) Representation in Residential Real Estate Transactions		3	10/10/19	10/10/22	Core	Classroom
Fair Housing (FH)	2	3	07/16/20	07/16/23	Core	Classroom
Advanced RE Investing 301-How to Finance RE Using a Self Directed Standard or Roth IRA	14	3	10/12/17	10/12/20	Core	Classroom
Building a Professional Peer Reputation		3	08/12/21	08/12/24	Ceu	Classroom
Professional Ethics for Todays Business Environment		3	7/16/2020	07/16/23	Core	Classroom
Purchase and Sale Agreements in Residential Transaction		3	07/16/20	07/16/23	Core	Classroom
Whats Hiding in the Law? - Property/RIGL Title 34		3	07/16/20	07/16/23	Core	Classroom
Flipping Real Estate - Turning Properties into Profits	8	3	07/16/20	07/16/23	CEU	Classroom
Foreclosures and 1031 Tax Exchanges	7	3	07/16/20	07/16/23	CEU	Classroom
From Dirt to Back Yard Barbeque-The Land Development and Residential Building Process Explained	9	3	07/16/20	07/16/23	CEU	Classroom
Law of Contracts	3	3	07/16/20	07/16/23	Core	Classroom
Mortgage Loan Market and Consumer Credit Qualifications		3	12/12/19	12/12/22	Core	Classroom

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SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Protecting the Protected Classes (FH)		3	08/12/21	08/12/24	Core	Classroom
Risk Management-A Road Map to Reduce Licensee Exposure		3	12/12/19	12/12/22	Core	Classroom
Real Estate Financing (Core)	4	3	07/16/20	07/16/23	Core	Classroom
Renovation Lending for Real Estate		3	08/12/21	08/12/24	Core	Classroom
Environmental Disclosures, Issues and the New Rhode Island Cesspool Law	13	3	10/10/19	10/10/22	Core	Classroom
Real Estate Statistics - Become a Real Estate Actuary	10	3	07/16/20	07/16/23	CEU	Classroom
Selling the Sun: Listing, Marketing and Establishing the Value of a Solar PV Home		3	07/16/20	07/16/23	CEU	Classroom
Tax Abatement, Zoning and Planning Bd. Hearing-How to use your RE License to Work as Expert Witness	15	3	04/08/21	04/08/24	CEU	Classroom
The RI Agency Law Define	5	3	07/16/20	07/16/23	Core	Classroom
The Rules and Regulations of Real Estate Licensure - Understanding Commercial Lic. Reg. 11	6	6	05/11/17	05/11/20	Core	Classroom
Understanding Titles and Title Concern		3	12/12/19	12/12/22	Core	Classroom
USDA/Rural Housing Loans-What RE Licensees should know about USDA/Rural Housing Dev. Loans		3	10/10/19	10/10/22	Core	Classroom
Conducting Open Houses and Developing a Safety Plan		3	10/10/19	10/10/22	CEU	Classroom
Technology and Real Estate		3	08/12/21	08/12/24	CEU	Classroom
Town Hall - A Wealth of Information	11	3	07/16/20	07/16/23	CEU	Classroom
Licensee & Client Safety-What you need to know before that first meeting	16	3	04/08/21	04/08/24	CEU	Classroom
Hard Money Financing- The in's and out's of the private lending	17	3	04/08/21	04/08/24	Core	Classroom
The Real estate Closing and the New Closing Settlement Statement		3	04/08/21	04/08/24	Core	Classroom
The Residential Appraisal Process for Non-Appraisers		3	08/12/21	08/12/24	Core	Classroom
The VA Loan-Understanding Housing Solutions for Military Families * (FH)	19	3	08/12/21	08/12/24	Core	Classroom
Lead-What every RE Professional should understand	18	3	08/12/21	08/12/24	Lead Course	Classroom
Social Media for Real Estate Professionals		3	12/12/19	12/12/22	CEU	Classroom
						Classroom
REAL ESTATE SCHOOL OF RHODE ISLAND						
Pre-Licensing Sales Course 45 Hours		45	12/13/18	12/13/21	Pre-Licensing	Classroom
RHODE ISLAND COMMERCIAL & APPRAISAL BOARD OF REALTORS						
No current offerings						
RHODE ISLAND SCHOOL OF REAL ESTATE						
Broker Pre-License BL101	BL 101	30	08/12/21	08/12/24	Broker-90 Hours	Classroom
RE Brokerage Management BL102	BL 102	30	08/12/21	08/12/24	Broker-90 Hours	Classroom
Pre-Licensing Sales Course 45 Hours	PL201	45	02/11/21	02/11/24	Pre-Licensing	Classroom
In Good Form! RI Real Estate Forms	CE106	3	12/14/17	12/14/20	Core	Classroom
RI Farm, Forest & Open Space Act	CE126	1	06/13/19	06/13/22	Core	Classroom
The Do's of Due Diligence	CE107	3	12/14/17	12/14/20	Core	Classroom
Art of Negotiation, The Secret of Diplomacy	CE125	3	06/13/19	06/13/22	CEU	Classroom
Avoiding Deceptive Practices		4	12/10/20	12/10/23	Core	Classroom
Condo Financing		3	02/11/21	02/11/24	Core	Classroom
Contract Law for Licensees		3	02/11/21	02/11/24	Core	Classroom
Fair Housing FH)		6	12/10/20	12/10/23	Core	Classroom
Foreclosures, Short Sales and REO's		6	12/10/20	12/10/23	Core	Classroom
Photography - Do's and Don'ts	CE127	1	08/08/19	08/08/22	CEU	Classroom
Handling a Hoarding Dilemma		3	08/12/21	08/12/24	CEU	Classroom
Home Financing		3	12/10/20	12/10/23	Core	Classroom
Houses, Buy, Fix, Sell		4	12/10/20	12/10/23	CEU	Classroom
House Parts - Getting to Know Your House	CE129	1	06/13/19	06/13/22	CEU	Classroom
House Styles	CE122	1	06/13/19	06/13/22	CEU	Classroom
How are You Going to Pay for This? Home Financing	CE103	3	12/14/17	12/14/20	CEU	Classroom
In Good Form! RI Real Estate Forms		3	12/10/20	12/10/23	Core	Classroom
Investment Property Practice and Management		10	12/10/20	12/10/23	Core	Classroom
It's All in the Code of Ethics		3	02/11/21	02/11/24	Core	Classroom
Liars, Cheaters and Thieves: Averting Client Catastrophe		3	12/10/20	12/10/23	CEU	Classroom
Negotiating the P&S - Strategies and Tactics		3	12/10/20	12/10/23	Core	Classroom
Protecting Elders from Real Estate Scams		4	12/10/20	12/10/23	CEU	Classroom

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Under Construction		3	12/10/20	12/10/23	Core	Classroom
Under Construction! Construction and Rehab Loan Programs	CE104	3	12/14/17	12/14/20	CEU	Classroom
Understanding Fair Housing - Part 1		3	08/12/21	08/12/24	Core	Classroom
Talk is Cheap / Communication is Priceless	CE101	3	12/14/17	12/14/20	CEU	Classroom
The Tiny House: Is it a Phrase or Craze		4	12/10/20	12/10/23	CEU	Classroom
Twenty Cost Effective Home Improvements		4	12/10/20	12/10/23	CEU	Classroom
Time: Lost & Found	CE105	3	12/14/17	12/17/20	CEU	Classroom
Top 5 Mortgage Mess Ups	CE123	1	06/13/19	06/13/22	CEU	Classroom
You Deserve Credit	CE102	3	12/14/17	12/14/20	CEU	Classroom
It's All in the Code of Ethics	CE111	3	02/08/18	02/08/21	Core	Classroom
Being a Buyer's Representative	CE108	3	02/11/21	02/11/24	Core	Classroom
Law for RE Licensee	CE109	3	02/08/18	02/08/21	Core	Classroom
Contract Lw for Licensee	CE110	3	02/08/18	02/08/21	Core	Classroom
Landlord Tenant Act	CE115	3	02/11/21	02/11/24	Core	Classroom
Condominium Financing	CE116	3	03/08/18	03/08/21	CEU	Classroom
Real Estate & Taxes: What Every Agent Should Know		6	12/10/20	12/10/23	CEU	Classroom
Real Estate Business Basics	CE125	3	06/13/19	06/13/22	CEU	Classroom
Real Estate Fundamentals from a Mortgage Perspective		3	02/11/21	02/11/24	Core	Classroom
Red Flags: What every licensee should know before Home Inspection	CE114	3	02/11/21	02/11/24	CEU	Classroom
Repurposing Property: Friend, Foe or the American Dream		4	12/10/20	12/10/23	CEU	Classroom
Residential Property Management	CE113	3	02/11/21	02/11/24	Core	Classroom
Residential Purchase-Sales Agreement	CE112	3	02/11/21	02/11/24	Core	Classroom
Scams, Scoundrels and Real Estate Stings		6	12/10/20	12/10/23	CEU	Classroom
Social Media Madness	CE128	1	06/13/19	06/13/22	CEU	Classroom
Solving the Downpayment Dilemma		4	12/10/20	12/10/23	CEU	Classroom
Talk is Cheap / Communication is Priceless		3	12/10/20	12/10/23	CEU	Classroom
The Do's of Due Diligence		3	12/10/20	12/10/23	Core	Classroom
Time: Lost and Found		3	12/10/20	12/10/23	CEU	Classroom
The Millennial Buyer	CE118	3	02/14/19	02/14/22	CEU	Classroom
Understanding 1031 Tax Free Exchanges		6	12/10/20	12/10/23	Core	Classroom
USDA, FHA and VA Loan Basic		3	12/10/20	12/10/23	Core	Classroom
You Deserve Credit		3	12/10/20	12/10/23	Core	Classroom
Agency for Real Estate Brokers	CE121	3	02/14/19	02/14/22	Core	Classroom
Commercial and Investment Real Estate	CE117	6	02/14/19	02/14/22	Core	Classroom
Hoarders the Hidden disorder	CE119	1	02/14/19	02/14/22	CEU	Classroom
Mold Remediation: Removal and Containment	CE120	3	02/14/19	02/14/22	CEU	Classroom
Packaging The Product	CE130	3	12/12/19	12/12/22	CEU	Classroom
Real Estate Agent Toolbox	CE132	1	02/13/20	02/13/23	CEU	Classroom
Don't Just Talk - Communicate	CE131	3	02/13/20	02/13/23	CEU	Classroom
Opening the Door to Wicked Good Open Houses	CE133	1	02/13/20	02/13/23	CEU	Classroom
<u>REAL ESTATE UNIVERSITY</u>						
<u>Pre-Licensing Sales Course</u>		45	08/13/20	08/13/23	Pre-Licensing	Classroom
<u>SIRMON TRAINING AND CONSULTING GROUP</u>						
American Warrior RE Professional		4	10/11/18	10/11/21	CEU	Classroom
<u>SOUTHCOAST REAL ESTATE SCHOOL</u>						
<u>Pre-Licensing Sales Course 45 Hours</u>		45	06/08/17	06/08/20	Pre-Licensing	Classroom
Code of Ethics		3	06/08/17	06/08/20	Core	Classroom
Contracts		3	06/08/17	06/08/20	Core	Classroom
<u>Fair Housing (FH)</u>		3	06/08/17	06/08/20	Core	Classroom
Servicing Multigenerational Clients		3	06/08/17	06/08/20	CEU	Classroom
White Glove Buyer Representation		3	06/08/17	06/08/20	CEU	Classroom
White Glove Seller Representation		3	06/08/17	06/08/20	CEU	Classroom

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Win or Win-Win Negotiating		3	06/08/17	06/08/20	CEU	Classroom
THE CE SHOP, INC.						
Assistance Animals and Fair Housing	C003	4	04/11/19	04/11/22	Core	Online
Advocating for Short Sale Clients		3	08/12/21	08/12/24	CEU	Online
Breaking Barriers: Fair Housing	C002	3	10/10/19	10/10/22	Core	Online
Code of Ethics: Good for your Clients and Your Business	C006	3	07/16/20	07/16/23	Core	Online
Code of Ethics in Action: Real-Life Applications	C008	3	12/12/19	12/12/22	Core	Online
Commercial Ethics	C007	3	09/14/17	09/14/20	Core	Online
Ethics at Work	C009	3	08/08/19	08/08/22	Core	Online
Diversity: Your Kaleidoscope of Clients	C005	3	06/10/21	06/10/24	Core	Online
Sex and Real Estate. Sexual Harrassment Sexual Discrimination and Fair Housing	C004	3	04/11/19	04/11/22	Core	Online
Accredited Buyer's Representative Designation Course	E078	12	07/16/20	07/16/23	CEU	Online
Advocating for Short Sale Clients	E029	3	10/11/18	10/11/21	CEU	Online
Affordable Housing: Solutions for Homes and Financing	E070	3	04/11/19	04/11/22	CEU	Online
Anatomy of Commercial Building	E032	3	02/14/19	02/14/22	CEU	Online
At Home with Diversity	E022	6	12/10/20	12/10/23	CEU	Online
Attracting Online Consumers: Listings and Syndication	E056	3	10/11/18	10/11/21	CEU	Online
Buyers Generation	E084	6	08/13/20	08/13/23	CEU	Online
Corporate Relocation		6	07/16/20	07/16/23	CEU	Online
Current Issues and Trends in Real Estate	E069	3	10/11/18	10/11/21	CEU	Online
Current Issues: Cooperation, Negotiation, Buyers and Disaster Preparedness		3	04/08/21	04/08/24	CEU	Online
Did You Serve? Identifying Home Buying Advantages for Veterans	E043	3	07/16/20	07/16/23	CEU	Online
Discovering Commercial Real Estate	E045	3	07/16/20	07/16/23	CEU	Online
Document Excellence for Smoother Transactions		3	07/16/20	07/16/23	CEU	Online
Enhance Your Brand & Protect Your Clients with Data, Privacy & Security	E042	3	05/11/17	05/11/20	CEU	Online
e-Pro Certification Program	E074	12	06/13/19	06/13/22	CEU	Online
ePro Certification Program: Day 1	E064	6	12/14/17	12/14/20	CEU	Online
ePro Certification Program: Day 2	E065	6	12/14/17	12/14/20	CEU	Online
Expanding Housing Opportunities	E048	3	01/11/18	01/11/21	CEU	Online
First Time Homebuyers: A Niche to Grow On		3	12/10/20	12/10/23	CEU	Online
Foundations of Real Estate Finance	E007	6	10/10/19	10/10/22	CEU	Online
Generating Buyer and Seller Leads	E066	6	2/11/21	2/11/24	CEU	Online
Generation Buy	E025	6	08/09/18	08/09/21	CEU	Online
Going Green: The Environmental Movement in Real Estate	E009	3	06/10/21	06/10/24	CEU	Online
Resort & Second-Home Specialist (RSPS) Certification Course	E049	6	01/11/18	01/11/21	CEU	Online
Hot Topics in Real Estate	E071	3	08/08/19	08/08/22	CEU	Online
Keeping it Honest: Understanding Real Estate & Mortgage Fraud	E010	3	10/10/19	10/10/22	CEU	Online
Marijuana In Real Estate	E061	3	02/13/20	02/13/23	CEU	Online
Marketing, Advertising, and Social Media Compliance	E060	3	12/12/19	12/12/22	CEU	Online
Marketing Strategy & Lead Generation		6	10/08/20	10/08/23	CEU	Online
Military Relocation Professional Certification (MRP)	E044	6	07/16/20	07/16/23	CEU	Online
NAR Green Day 1: Resource-Efficient Homes, Remodels, Renovations and New Home Construction	E058	6	12/12/19	12/12/22	CEU	Online
NAR Green Day 2: Representing Buyers and Sellers of Resource- Efficient Homes	E059	6	12/12/19	12/12/22	CEU	Online
New-Home Construction and Buyer Representation: Professionals, Product, Process	E050	6	12/10/20	12/10/23	CEU	Online
Personal Safety	E054	3	02/11/21	02/11/24	CEU	Online
Preparing a Market Analysis	E063	3	02/11/21	02/11/24	CEU	Online
Pricing Strategies: Mastering the CMA	E055	6	02/14/19	02/14/22	CEU	Online
Property Inspection Issues		3	07/16/20	07/16/23	CEU	Online
RE Investing: Build Wealth Representing Investors & becoming One Yourself	E068	6	02/11/21	02/11/24	CEU	Online
Real Estate Marketing Reboot: Innovate>Relate>Differentiate	E023	6	07/16/20	07/16/23	CEU	Online
Real Estate Safety Matters: Safe Business = Smart Business	E057	3	08/12/21	08/12/24	CEU	Online
REALTOR Code of Ethics Training	E055	3	06/10/21	06/10/24	Core	Online
Residential Property Management Essentials	E052	3	12/10/20	12/10/23	CEU	Online
Resort & Second Home Specialist (RSPS) Course		6	12/10/20	12/10/23	CEU	Online
Roadmap to Success: Business Planning for Real Estate Professionals	E011	3	06/13/19	06/13/22	CEU	Online
Second Home Ownership: Trends, Options and Opportunities		3	04/08/21	04/08/24	CEU	Online

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: December 9, 2021**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Section 1031 Tax Deferred Exchanges		3	08/13/20	08/13/23	CEU	Online
Seller Representative Specialist (SRS) Designation Course	E051	12	10/10/19	10/10/22	CEU	Online
Seniors Real Estate Specialist (SRES) Designation Course	E021	12	02/13/20	02/13/23	Core	Online
Serving the Unique Needs of the Senior Market		3	12/10/20	12/10/23	CEU	Online
Short Sales and Foreclosures: What RE Professionals Need to Know	E047	6	02/11/21	02/11/24	CEU	Online
Taxes and Real Estate What you need to know	E073	3	04/11/19	04/11/22	CEU	Online
Technology Tools, Trends, & Risk Management	E067	3	02/11/21	02/11/24	CEU	Online
The Fundamentals of Commercial Real Estate	E033	3	02/14/19	02/14/22	CEU	Online
Today's MLS: New Paradigms, Better Results	E013	3	08/09/18	08/09/21	CEU	Online
Working with Real Estate Investors: Understanding Investor Strategies	E062	3	02/13/20	02/13/23	CEU	Online
<u>TRAINING COVE</u>						
Real Estate in the Age of Technology	1136	3	12/09/21	12/09/24	CEU	Online
Negotiation Strategies for Real Estate	1135	3	12/09/21	12/09/24	CEU	Online
Real Estate Investing	1134	3	12/09/21	12/09/24	CEU	Online
Risk Management	1133	3	12/09/21	12/09/24	CEU	Online
Staying Safe in Real Estate	1132	3	12/09/21	12/09/24	CEU	Online
Building Green, Building Smart	1131	3	12/09/21	12/09/24	CEU	Online
Drugs, Disasters and other Disclosures	1130	3	12/09/21	12/09/24	CEU	Online
Clarifying the Code of Ethics	1129	3	12/09/21	12/09/24	Core	Online
Fair Housing for Real Estate Professionals (FH)	1128	3	12/09/21	12/09/24	Core	Online
<u>THE KYLE SEYBOTH SCHOOL OF REAL ESTATE</u>						
Real Estate Pre-Licensing Course		45	02/11/21	02/11/24	Pre-Licensing	Classroom
<u>THE RHODE ISLAND ASSOCIATION OF REALTORS</u>						
Broker 90 Hours		90	2/11/2021	02/11/24	Broker-90 Hours	Classroom
Pre-Licensing Sales Course 45 Hours		45	12/12/19	12/12/22	Pre-Licensing	Classroom
BROKER PRE-LICENSE (6 Core- FH)	1	24	12/12/19	12/12/22	Core	Classroom
Accredited Buyer Representative (6 Core + 6 Ceu Hours)	220	12	12/10/20	12/12/23	Core	Classroom
Advanced Septic Systems in RI	591	2	12/09/21	12/09/24	Core	Classroom
At Home With Diversity (FH)	443	7	10/21/24	10/21/24	Core	Classroom
Business Across State Lines (RI/MA)	497	3	06/13/19	06/13/22	Core	Classroom
Buyer's Agent: Fundamentals of Buyer Representation	501	3	12/10/20	12/10/23	Core	Classroom
Code of Ethics	19	3	08/13/20	08/13/23	Core	Classroom
Condominium Law – The Basics	52	3	04/11/19	04/11/22	Core	Classroom
Contract law: The Purchase and Sale of R.E.	44	3	08/13/20	08/13/23	Core	Classroom
Contract Law - Interact	2104	2	10/11/18	10/11/21	Core	On-line
Contract Law for Real Estate Professionals	921	4	02/13/20	02/13/23	Core	Online
Commercial and Investments Real Estate Cert. (FH)	540	24	06/13/19	06/13/22	Core	Classroom
Domestic Violence & RI Fair Housing (FH)	593	4	12/09/21	12/09/24	Core	Classroom
Effects of Radon in RE Transactions	267	3	12/12/19	12/12/22	Core	Classroom
Ethic Awareness	121	6	01/11/18	01/11/21	Core	Classroom
Environmental Issues in Your Real Estate Practice (On-line) (12 Hrs.-Core, 12 Hrs. - CEU)	2744	6	08/13/20	08/13/23	Core	On-line
Even Real Estate Has Taxes!	433	3	02/13/20	02/13/23	Core	Classroom
Fair Housing (FH)	2733	6	08/13/20	08/13/23	Core	On-line
Fair Housing and Landlord/Tenant Relationships (FH)	24	3	12/10/20	12/10/23	Core	Classroom
Fair Housing & Beyond (FH)	922	4	02/13/20	02/13/23	Core	Online
Financing the Sale	25	3	04/11/19	04/11/22	Core	Classroom
Government Lending	20	3	12/10/20	12/10/23	Core	Classroom
Graduate REALTOR Institute 201-A	GRI 201-A	6	11/09/17	11/09/20	Core	Classroom
Graduate REALTOR Institute GRI 101	GRI 152	15	07/16/20	07/16/23	Core	Classroom
Home Financing Review for REALTORS	502	3	05/11/17	05/11/20	Core	Classroom
Matrix Listing Input	469	2	08/13/20	08/13/23	Core	Classroom
Mediation: Overcoming Cultural Barriers (FH)		5	12/10/20	12/10/23	Core	Classroom

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	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Meeting the Needs of Buyers & Sellers	924	4	02/13/20	02/13/23	Core	Online
Mortgage Seminar	300	3	04/08/21	04/08/24	CEU	Classroom
Lead Paint Hazards	128	3	12/09/21	12/09/24	Lead Course	Classroom
Negotiating the Purchase and Sales Contract	504	3	08/13/20	08/13/23	Core	Classroom
Negotiating to Win	444	3	10/21/21	10/21/24	Core	Classroom
Purchases & Sale Agreement	390	3	02/13/20	02/13/23	Core	Classroom
Perfect Pricing Using RPR	455	3	10/10/19	10/10/22	Core	Classroom
Professional Standards	490	6	04/08/21	04/08/24	Core	Classroom
Real Estate and Estate Administration	435	3	08/13/20	08/13/23	Core	Classroom
Real Estate Consumer Relationships: Agency	341	3	12/12/19	12/12/22	Core	Classroom
Real Estate Contracts and Forms 101	318	3	10/10/19	10/10/22	Core	Classroom
Renovation Lending & How it Can Work for You	344	3	10/10/19	10/10/22	Core	Classroom
Rights & Responsibilities under RI Fair Housing (FH)	589	3	12/09/21	12/09/24	Core	Classroom
Risk Management for the RE Professional	503	3	08/13/20	08/13/23	Core	Classroom
Risk Management	358	6	10/21/21	10/21/24	Core	On-line
RI Housing - What it takes	515	6	09/13/18	09/13/21	Core	Classroom
RI Housing 203K	516	3	02/13/20	02/13/23	Core	Classroom
RI Septic Field Training	592	2	12/09/21	12/09/24	Core	Classroom
Right Start: New Licensee Training Program	528	18	02/13/20	02/13/23	Core	Classroom
Septic 101: Understanding Conventional Septic Systems in RI	590	2	12/09/21	12/09/24	Core	Classroom
Situational Agency	379	3	09/13/18	09/13/21	Core	Classroom
Situational Real Estate Relationships		3	08/12/21	08/12/24	Core	Classroom
Successful Buyer Client Systems	926	4	02/13/20	02/13/23	Core	Online
Successful Seller Client Systems	927	4	02/13/20	02/13/23	Core	Online
Success with MLS	457	1	08/08/19	08/08/22	Core	Classroom
Taking the Mystery out of the American with Disabilities Act	131	6	11/09/17	11/09/20	Core	Classroom
The Truth About Mold	2755	6	07/16/20	07/16/23	Core	On-line
Title Law	431	3	12/12/19	12/12/22	Core	Classroom
TransactionDesk by Instanet (Hands-On)	460	3	10/10/19	10/10/22	Core	Classroom
Using DocBox & Authentisign	461	2	10/21/21	10/21/24	Core	Classroom
Using RPR for Residential Investment		2	12/10/20	12/10/23	Core	Classroom
Water Conservation	383	3	04/11/19	04/11/22	Core	Classroom
Wetlands & Coastal Real Estate	41	3	08/13/20	08/13/23	Core	Classroom
1st Steps in Commercial Career		3	06/10/21	06/10/24	CEU	Classroom
Accredited Staging Partner Real Estate Staging & Selling Cycle	482	7	12/09/21	12/09/24	CEU	Classroom
Accredited Staging Professional	482	12	12/14/17	12/14/20	CEU	Classroom
Affirmative Marketing to RI Workforce Homes	903	3	03/09/17	03/09/20	CEU	Classroom

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Assessing Town Hall	415	3	04/12/18	04/12/21	CEU	Classroom
Attracting High Quality Talent		3	12/10/20	12/10/23	CEU	Classroom
Basic Appraisal Principles 1	348	15	07/16/20	07/16/23	CEU	Classroom
Basic Appraisal Principles 2	349	15	07/16/20	07/16/23	CEU	Classroom
Basics of Commercial Real Estate		3	02/11/21	02/11/24	CEU	Classroom
Beneath the Surface: Understanding the Anatomy of a House	920	6	02/13/20	02/13/23	CEU	Online
Best Business Tactics: Sales and Service	587	1	12/09/21	12/09/24	CEU	Classroom
Building Resilience & Managing Change		2	12/10/20	12/10/23	CEU	Classroom
Business Across State Lines 2.0	498	3	07/16/20	07/16/23	CEU	Classroom
Business, Better by Referral	530	9	10/21/21	10/21/24	CEU	Classroom
Buyers Generation Interact (on-line)	2102	4	09/13/18	09/13/21	CEU	Online
Can't Really Manage (CRM) Solutions	588	3	12/09/21	12/09/24	CEU	Classroom
Clients, Technology and the iPad	414	3	12/14/17	12/14/20	CEU	Classroom
Consumer & Realtor Safety in Real Estate (CEH)	399	3	08/13/20	08/13/23	CEU	Classroom
Commercial Deal & Dollars	586	2	12/09/21	12/09/24	CEU	Classroom
Commercial Lease: Offer & Document Basics	542	3	07/16/20	07/16/23	CEU	Both
Commercial Lease: Clauses	543	3	07/16/20	07/16/23	CEU	Both
Commercial Lease: Tenant Clauses	544	3	07/16/20	07/16/23	CEU	Both
Commercial Lease: Landlord Clauses	545	3	07/16/20	07/16/23	CEU	Both
Compensation & Benefits in Office Management		3	12/10/20	12/10/23	CEU	Classroom
Corporation Relocation - The Next Move		7	08/12/21	08/12/24	CEU	Classroom
Current Issues in Affordable / Workforce Housing in RI (FH)	902	3	07/16/20	07/16/23	Core	Classroom
Cyber, Social & Identity Protection	535	5	08/08/19	08/08/22	CEU	Classroom
Define Your Culture (Office Management)		2	12/10/20	12/10/23	CEU	Classroom
Defining Effective Training (Office Management)		3	12/10/20	12/10/23	CEU	Classroom
Designated Agent: Record Keeping & Maintenance		3	02/11/21	02/11/24	CEU	Classroom
Don't Play with Fire - Understanding the New Fire Codes	317	3	11/08/18	11/08/21	CEU	Classroom
Drinking Well Water	163	3	10/12/17	10/12/20	CEU	Classroom
Effective Customer Service	270	3	09/14/17	09/14/20	CEU	Classroom
Elder Care and Sale of Real Estate	514	3	07/16/20	07/16/23	CEU	Classroom
Environmental Due Diligence	352	3	02/13/20	02/13/23	Core	Classroom
Environmental Issues in Real Estate	236A	3	12/13/18	12/13/21	CEU	Classroom
Facebook for Business	429	3	10/10/19	10/10/22	CEU	Classroom
Fire, Radon, Mold and Megan's Law (CEH)	401	3	09/14/17	09/14/20	CEU	Classroom
Flipping Houses for Success	432	3	02/13/20	02/13/23	CEU	Classroom
Floods and FEMA -What You Need to Know	424	3	08/08/19	08/08/22	CEU	Classroom
Foreclosures, Short Sales, REO's and Auctions (On-line)	394	6	06/10/21	06/10/24	CEU	On-line
Foreclosures, Short Sales, and REO's for Realtors	321	3	04/11/19	04/11/22	CEU	Classroom
Fundamentals of Sustainable Homes	2110	3	04/08/21	04/08/24	CEU	Online
Green 1: The Resource Efficient Home	453	6	07/16/20	07/16/23	CEU	Classroom
Green 2: Representing Buyers & Sellers	454	6	07/16/20	07/16/23	CEU	Classroom
Green Building Fundamentals	368	3	04/08/21	04/08/24	CEU	Classroom
Going for the Gold: Business Building with Referrals		4	02/11/21	02/11/24	CEU	Classroom
Healthy Homes	2111	3	04/08/21	04/08/24	CEU	Online
Good Management Means Satisfied Customers	374	12	02/14/19	02/14/22	CEU	Classroom
History of American Architecture for Realtors	536	4	08/13/20	08/13/23	CEU	Classroom
Home Buying and Your Credit	350	3	02/13/20	02/13/23	CEU	Classroom
Home Comfort: Heating, Cooling & Ventilation		3	06/10/21	06/10/24		
Home Inspection: What to Expect	46	3	04/11/19	04/11/22	CEU	Classroom
Home Ownership 101-Affordable Housing	904	3	03/09/17	03/09/20	CEU	Classroom
Houses: Buy, Fix, Sell (Online)		4	06/13/19	06/13/22	CEU	On-line
How to Avoid a Renovation Horror	372	3	06/14/18	06/14/21	CEU	Classroom
How to Buy or Sell a Business	227	3	08/08/19	08/08/22	CEU	Classroom
HR Essentials for Today's RE Company	471	7	10/10/19	10/10/22	CEU	Classroom
HR Solutions for Teams	441	7	06/10/21	06/10/24	CEU	Classroom
Insurance Course for Real Estate Professional	211	3	04/11/19	04/11/22	CEU	Classroom
Introduction to Commercial Real Estate	226	6	11/09/17	11/09/20	CEU	Classroom

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Introduction to Commercial Real Estate (On-line)	239	6	07/16/20	07/16/23	CEU	On-line
Introduction to Employee Management		3	12/10/20	12/10/23	CEU	Classroom
Introduction to Matrix Search & Portal	459	3	08/12/21	08/12/24	CEU	Classroom
Introduction to the Rental Process (CEH)	400	6	02/11/21	02/11/24	CEU	Classroom
Investment Property Practice and Management (On-line)	365	12	08/08/19	08/08/22	CEU	On-line
Landscape of RI Low/Moderate Income Homeownership	901	3	03/09/17	03/09/20	CEU	Classroom
Make Your Mark on Camera		2	06/10/21	06/10/24	CEU	Classroom
Managing Online Transactions - Dotloop	445	3	10/11/18	10/11/21	CEU	Classroom
Managing Performance		3	12/10/20	12/10/23	CEU	Classroom
Managing Multi-Generational Business	470	7	02/11/21	02/11/24	CEU	Classroom
Mastering Real Estate Negotiations	923	4	02/13/20	02/13/23	CEU	Online
Matrix CMA & Stats	458	3	02/14/19	02/14/22	CEU	Classroom
Mediation: Intro to the Process		3	12/10/20	12/10/23	CEU	Classroom
Mediation: What is conflict		5	12/10/20	12/10/23	CEU	Classroom
Military Relocation Professional Certification (FH)	427	7	10/10/19	10/10/22	Core	Classroom
MOS Word Certification	910	6	08/08/19	08/08/22	CEU	Classroom
MOS Excel Certification	911	6	08/08/19	08/08/22	CEU	Classroom
MOS Power Point Certification	912	6	08/08/19	08/08/22	CEU	Classroom
MOS Outlook Certification	913	6	08/08/19	08/08/22	CEU	Classroom
National Economic Commercial Trends	541	3	07/16/20	07/16/23	CEU	Classroom
Policies & Procedures in Office Management		3	12/10/20	12/10/23	CEU	Classroom
Position Your Team for Profit	439	7	06/14/18	06/14/21	CEU	Classroom
Power of 1031 Exchanges	468	3	12/12/19	12/12/22	CEU	Classroom
Property Management	403	3	02/11/21	02/11/24	CEU	Classroom
Pricing Residential Properties	GRI-102-A	6	12/12/19	12/12/22	CEU	Classroom
Pricing Strategies	480	6	07/16/20	07/16/23	CEU	Classroom
Property Management and Managing Risk (On-line)	360	6	07/16/20	07/16/23	CEU	On-line
Putting Realtor Safety First		3	10/21/21	10/21/24	CEU	Classroom
Real Estate and Taxes (On-line)	7	6	06/13/19	06/13/22	CEU	On-line
Real Estate Basics	381	3	11/08/18	11/08/21	CEU	Classroom
Real Estate Finance	GRI-102-B	6	10/10/19	10/10/22	CEU	Classroom
Real Estate Forms	505	3	12/10/20	12/10/23	CEU	Classroom
Real Estate Investing Made Clear	925	4	02/13/20	02/13/23	CEU	Online
Real Estate Negotiation Expert	447	12	02/14/19	02/14/22	CEU	Classroom
Real Estate Professional Assistant Certification		14	08/12/21	08/12/24	CEU	Classroom
Real Estate Virtual World Conducting Business with Zoom		3	02/11/21	02/11/24	CEU	Classroom
Realtor's Guide to Social Media	428	3	10/10/19	10/10/22	CEU	Classroom
Record Keeping, Maintenance, Ordinances -Rental	402	3	09/14/17	09/14/20	CEU	Classroom
Residential Real Estate Closings in Rhode Island	28	3	08/08/19	08/08/22	CEU	Classroom
Reverse Mortgages	262	3	04/11/19	04/11/22	CEU	Classroom
RI Commercial Real Estate: Geography & Financial analysis	546	3	04/08/21	04/08/24	CEU	Classroom
RI Commercial Real Estate: Loan Packages	547	3	04/08/21	04/08/24	CEU	Classroom
RI Housing - What it Takes		6	08/12/21	08/12/24	CEU	Classroom
RI Septic Systems	160	3	02/11/21	02/11/24	CEU	Classroom
RI Waterfront Properties-Regulations & Issues	419	3	04/08/21	04/08/24	CEU	Classroom
RPR Commercial	456	3	08/08/19	08/08/22	CEU	Classroom
RPR (Realtor Property Resource)	420	3	06/14/18	06/14/21	CEU	Classroom
Safety Matters: Safe Business = Smart Business	446	3	11/08/18	11/08/21	CEU	Classroom
Safety Training for RE Professionals	467	3	10/10/19	10/10/22	CEU	Classroom
Self Directed IRA's	322	3	12/12/19	12/12/22	CEU	Classroom
Sellers Generation (on-line)	2103	12	09/13/18	09/13/21	CEU	On-line

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Seller Representative Specialist	302	12	02/11/21	02/11/24	CEU	Classroom
Senior Real Estate Specialist	215	12	12/10/20	12/10/23	CEU	Classroom
Short Sales and Foreclosures	405	6	12/10/20	12/10/23	CEU	Classroom
Social Media Bootcamp		2	10/08/20	10/08/23	CEU	Classroom
Social Basics		3	10/21/21	10/21/24	CEU	Online
Staging Color & Creativity	488	3	12/09/21	12/09/24	CEU	Classroom
Staging to Sell	430	3	10/10/19	10/10/22	CEU	Classroom
State Regulations: Fire, Radon, Mold & Megan's Law		3	02/11/21	02/11/24	CEU	Classroom
Succeeding in the Luxury Home Market	550	8	12/12/19	12/12/22	CEU	Classroom
Sustainable Housing & Building Green (On-line)	397A	4	06/08/17	06/08/20	CEU	On-line
Team Leadership for Maximum Performance	438	7	06/14/18	06/14/21	CEU	Classroom
The Healthy Home		3	10/08/20	10/08/23	CEU	Classroom
The Truth About Mold	232	3	08/13/20	08/13/23	CEU	Classroom
Thinking Like a Lawyer	483	3	12/10/20	12/10/23	CEU	Classroom
Understanding 1031 v3.0 (online)	2766	6	06/13/19	06/13/22	CEU	On-line
Understanding Credit and Improving Credit Scores (On-Line)	357	3	07/16/20	07/16/23	CEU	On-line
Understanding Financial Statements	225	3	06/13/19	06/13/22	CEU	Classroom
Understanding Today's Appraisal Process	418	3	04/08/21	04/08/24	CEU	Classroom
Valuation of Investment in commercial RE		3	12/10/20	12/10/23	CEU	Classroom
Weatherization & Insulation		3	10/08/20	10/08/23	CEU	Classroom
Making Excel Work in RE	417	3	04/12/18	04/12/21	CEU	Classroom
Lending Game Changers	486	3	01/11/18	01/11/21	CEU	Classroom
How technology Can Ruin your Business	484	8	01/11/18	01/11/21	CEU	Classroom
Creating a Credit-Worthy Customer	195	3	04/08/21	04/08/24	CEU	Classroom
How Probate affects RE Sales	487	3	02/11/21	02/11/24	CEU	Classroom
Real Estate Finance Today (Core, Online)	359	6	04/11/19	04/11/22	Core	On-line
Designing & Sustaining Teams	448	7	08/09/18	08/09/21	CEU	Classroom
eClosings-Emerging Marketing Trends	511	2	08/12/21	08/12/24	CEU	Classroom
Cyber Security Awareness	510	2	08/12/21	08/12/24	CEU	Classroom
Quickbooks for Property Management & Rentals	408	3	08/12/21	08/12/24	CEU	Classroom
Global Real Estate: Local Markets	316	7	06/13/19	06/13/22	CEU	Classroom
Global RE Transaction Tools	326	7	08/09/18	08/09/21	CEU	Classroom
Ethics Adventure-Interact CE (on-line)	2100	3	08/09/18	08/09/21	CEU	On-line
Marketing Strategy & Lead Generation	525	7	02/13/20	02/13/23	CEU	Classroom
Real Estate Marketing Reboot	524	6	02/14/19	02/14/22	CEU	Classroom
Real Estate Investing	523	6	02/14/19	02/14/22	CEU	Classroom
New Home Construction & Buyer Representation	522	6	02/14/19	02/14/22	CEU	Classroom
Home Sweet Second Home	521	7	02/14/19	02/14/22	CEU	Classroom
Buyers by Generation	520	6	02/13/20	02/13/23	CEU	Classroom
E-PRO	491	12	02/14/19	02/14/22	CEU	Classroom
Referrals, Better with Technology	531	3	02/14/19	02/14/22	CEU	Classroom
Commercial RE in the Global Market	495	3	04/11/19	04/11/22	CEU	Classroom
WEBCE Inc.						
Adhering to a Higher Standard: The Code of Ethics		3	08/12/21	08/12/24	Core	Online
Avoiding Common Mistakes	3082ri	3	12/13/18	12/13/21		Online
Contracts and Leasing	4041ri	3	08/13/20	08/13/23	Core	Online
Cybersecurity Best Practices for Real Estate Professionals		3	08/13/20	08/13/23	CEU	Online
Disclosure Is Not A Secret	30	4	08/13/20	08/13/23	Core	Online
Doing the Right Thing		3	08/13/20	08/13/23	Core	Online
Duties of a Real Estate Broker	10008ri	3	08/13/20	08/13/23	Core	Online
Floods and other Natural Hazards	4017ri	3	12/13/18	12/13/21		Online
Good Guys/Bad Guys - Who's who in Mortgage Fraud		3	08/13/20	08/13/23	CEU	Online
The Code of Ethics	4029ri	3	09/14/17	09/14/20		Online
Valuation, Marketing, and Listings	4018ri	4	12/13/18	12/13/21		Online
Building Green	3085ri	3	12/13/18	12/13/21		Online

**State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List**

***Revision Date: December 9, 2021**

(FH - Fair Housing)

SCHOOL & COURSE LIST:

	COURSE #:	HOURS:	Approval Date:	Expiration Date:	Course Type	Course Format
Commercial Real Estate Investing	10011ri	3	12/13/18	12/13/21		Online
Fair Housing for the Real Estate Industry	4069ri	3	08/13/20	08/13/23	CEU	Online
How Mortgage Frauds Work	4095ri	3	09/14/17	09/17/20		Online
Industrial Real Estate	10040ri	3	12/13/18	12/13/21		Online
Land Management	10025ri	3	12/13/18	12/13/21		Online
Managing Conflicts with Tenants, Clients and Employees	4019ri	3	12/13/18	12/13/21		Online
Planning and Growing a Real Estate Business	4053ri	4	12/13/18	12/13/21		Online
Property Management	3095ri	4	12/13/18	12/13/21		Online
Risk Awareness	4097ri	3	08/13/20	08/13/23	CEU	Online
Smart Tech, Smarter Agent: Smart Technology in the Residential Marketplace		3	12/09/21	12/09/24	CEU	Online
Tiny Homes and Other Alternative Properties	10007ri	4	08/13/20	08/13/23	CEU	Online
The Millennials are Changing Real Estate	4089ri	3	12/13/18	12/13/21		Online
The Power of Social Media Marketing	4054ri	3	08/13/20	08/13/23	CEU	Online
Working with Teams	10012ri	3	12/13/18	12/13/21		Online
Who Represents Whom? Agency Uncloaked		3	10/08/20	10/08/23	Core	Online
Why Risk it? Risk Management Strategies		4	08/12/21	08/12/24	CEU	Online

WESTCOTT SCHOOL OF REAL ESTATE

No current offerings

WILLIAMS & STUART SCHOOL OF REAL ESTATE

Pre-Licensing Sales Course 45 Hours

		45	10/11/18	10/11/21	Pre-Licensing	Classroom
*Advanced Agency (Core)	102	3	11/10/16	11/10/19	Core	Classroom
Doing Business Over State Lines	103	3	11/10/16	11/10/19	CEU	Classroom
5 Simple Steps to Double your Production	301	3	08/09/18	08/09/21	CEU	Classroom
Seed, Lead, List, Repeat	302	3	08/09/18	08/09/21	CEU	Classroom

William Raveis Real Estate School

No current offerings